

2017 NET TRADE PRICE LIST

Issue 2 March 2017

Fern-Howard Bulkhead Range
EdgeLED™ Recessed Ceiling Luminaire Range

European WEEE Directive implementation 1st July 2007

Please be aware that all prices in this price list include the cost for Fern-Howard Ltd. to fulfil its obligations to pay for the eventual recycling of our products in accordance with the European WEEE (Waste of Electrical and Electronic Equipment) Directive that is to be incorporated into British law on 1st July 2007.

In accordance with its policy of continual product improvement, Fern-Howard Ltd. reserves the right to alter specifications without notice. Design copyright and design rights reserved. Fern Howards' Standard Terms & Conditions apply – copy available on request. E & OE. This price list supersedes all previous price lists.

Fern-Howard Ltd, 2 Newman Lane, Alton, Hampshire, GU34 2QR, United Kingdom.
Tel: +44 (0)1420 470400 **Fax:** +44 (0)1420 489536 **Email:** lighting@fernhoward.com
Web: www.fernhoward.com VAT No. 844 2805 26 Registered in England Reg. No. 3202749

Fern-Howard NET TRADE PRICE LIST 2017

Issue 1 | December 2016

Fern-Howard Bulkheads		Mini-Max - Galaxy	Page 32
Alleycat Round - Galaxy	Page 3	Mini-Max - Corum	Page 34
Alleycat Round - Corum	Page 5	Mini-Max - 2D	Page 37
Alleycat Round - 2D	Page 8	Moonlight - LED	Page 39
Alleycat Square - Galaxy	Page 10	Trojan Round - Galaxy	Page 39
Alleycat Square - Corum	Page 13	Trojan Round - Corum	Page 40
Alleycat Square - 2D	Page 15	Trojan Round - 2D	Page 41
Columbus - Galaxy	Page 18	Trojan Square - Galaxy	Page 41
Columbus - Corum	Page 20	Trojan Square - Corum	Page 42
Columbus - 2D	Page 22	Trojan Square - 2D	Page 43
Columbus Minor - Galaxy	Page 24	Replacement Geartrays & Accessories	
Columbus Minor - 2D	Page 25	Corum Light Module	Page 44
Drum - Galaxy	Page 25	Galaxy Gear Tray	Page 44
Drum - 2D	Page 25	2D Upgrades	Page 44
Galileo II 350 - Galaxy	Page 25	Accessories	Page 44
Galileo II 350 - Corum	Page 26	Spares	Page 44
Galileo II 350 - 2D	Page 26	New Sytlish LED Bulkheads	
Galileo II 430 - Galaxy	Page 27	President	Page 45
Galileo II 430 - 2D	Page 28	Pacific	Page 45
Icebreaker - Galaxy	Page 29	Atlantic	Page 45
Icebreaker - 2D	Page 29	Emergency Lighting	
Meridian - Galaxy	Page 29	Exodus LED	Page 46
Meridian - 2D	Page 30	One Spot	Page 46
Micromax - Galaxy	Page 32	Recessed Ceiling Luminaires	
Micromax - 2D	Page 32	Cutlass	Page 48
		Sabre300	Page 48

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FERN-HOWARD BULKHEADS				
ALLEYCAT ROUND GALAXY				
FHBL9965-090-B-CL	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR	Alleycat R. Galaxy	L	£106.85
FHBL9965-090-B-CL-CF	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR BL CF	Alleycat R. Galaxy	L	£150.85
FHBL9965-090-B-CL-CFEM	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR BL CFEM	Alleycat R. Galaxy	L	£206.85
FHBL9965-090-B-CL-EM	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR EM	Alleycat R. Galaxy	L	£154.85
FHBL9965-090-B-CL-EM-MS	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR BL EM MS	Alleycat R. Galaxy	L	£199.35
FHBL9965-090-B-CL-EM-PH	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR BL EM PH	Alleycat R. Galaxy	L	£180.85
FHBL9965-090-B-CL-MS	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR BL MS	Alleycat R. Galaxy	L	£151.35
FHBL9965-090-B-CL-PH	ALLEYCAT ROUND 900 LUMEN BLACK CLEAR BL PH	Alleycat R. Galaxy	L	£132.85
FHBL9965-090-B-OP	ALLEYCAT ROUND 900 LUMEN BLACK OPAL	Alleycat R. Galaxy	L	£106.85
FHBL9965-090-B-OP-CF	ALLEYCAT ROUND 900 LUMEN BLACK OPAL BL CF	Alleycat R. Galaxy	L	£150.85
FHBL9965-090-B-OP-CFEM	ALLEYCAT ROUND 900 LUMEN BLACK OPAL BL CFEM	Alleycat R. Galaxy	L	£206.85
FHBL9965-090-B-OP-EM	ALLEYCAT ROUND 900 LUMEN BLACK OPAL EM	Alleycat R. Galaxy	L	£154.85
FHBL9965-090-B-OP-EM-MS	ALLEYCAT ROUND 900 LUMEN BLACK OPAL BL EM MS	Alleycat R. Galaxy	L	£199.35
FHBL9965-090-B-OP-EM-PH	ALLEYCAT ROUND 900 LUMEN BLACK OPAL BL EM PH	Alleycat R. Galaxy	L	£180.85
FHBL9965-090-B-OP-MS	ALLEYCAT ROUND 900 LUMEN BLACK OPAL BL MS	Alleycat R. Galaxy	L	£151.35
FHBL9965-090-B-OP-PH	ALLEYCAT ROUND 900 LUMEN BLACK OPAL BL PH	Alleycat R. Galaxy	L	£132.85
FHBL9965-090-W-CL	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR	Alleycat R. Galaxy	L	£106.85
FHBL9965-090-W-CL-CF	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR BL CF	Alleycat R. Galaxy	L	£150.85
FHBL9965-090-W-CL-CFEM	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR BL CFEM	Alleycat R. Galaxy	L	£206.85
FHBL9965-090-W-CL-EM	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR EM	Alleycat R. Galaxy	L	£154.85
FHBL9965-090-W-CL-EM-MS	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR EM MS	Alleycat R. Galaxy	L	£199.35
FHBL9965-090-W-CL-EM-PH	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR BL EM PH	Alleycat R. Galaxy	L	£180.85
FHBL9965-090-W-CL-MS	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR MS	Alleycat R. Galaxy	L	£151.35
FHBL9965-090-W-CL-PH	ALLEYCAT ROUND 900 LUMEN WHITE CLEAR BL PH	Alleycat R. Galaxy	L	£132.85
FHBL9965-090-W-OP	ALLEYCAT ROUND 900 LUMEN WHITE OPAL	Alleycat R. Galaxy	L	£106.85
FHBL9965-090-W-OP-CF	ALLEYCAT ROUND 900 LUMEN WHITE OPAL BL CF	Alleycat R. Galaxy	L	£150.85
FHBL9965-090-W-OP-CFEM	ALLEYCAT ROUND 900 LUMEN WHITE OPAL BL CFEM	Alleycat R. Galaxy	L	£206.85
FHBL9965-090-W-OP-EM	ALLEYCAT ROUND 900 LUMEN WHITE OPAL EM	Alleycat R. Galaxy	L	£154.85
FHBL9965-090-W-OP-EM-MS	ALLEYCAT ROUND 900 LUMEN WHITE OPAL BL EM MS	Alleycat R. Galaxy	L	£199.35
FHBL9965-090-W-OP-EM-PH	ALLEYCAT ROUND 900 LUMEN WHITE OPAL BL EM PH	Alleycat R. Galaxy	L	£180.85
FHBL9965-090-W-OP-MS	ALLEYCAT ROUND 900 LUMEN WHITE OPAL BL MS	Alleycat R. Galaxy	L	£151.35
FHBL9965-090-W-OP-PH	ALLEYCAT ROUND 900 LUMEN WHITE OPAL BL PH	Alleycat R. Galaxy	L	£132.85
FHBL9965-160-B-CL	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR	Alleycat R. Galaxy	L	£113.95
FHBL9965-160-B-CL-AT	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR BL AT	Alleycat R. Galaxy	L	£217.95
FHBL9965-160-B-CL-CF	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR BL CF	Alleycat R. Galaxy	L	£157.95
FHBL9965-160-B-CL-CFEM	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR BL CFEM	Alleycat R. Galaxy	L	£213.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL9965-160-B-CL-EM	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR EM	Alleycat R. Galaxy	L	£161.95
FHBL9965-160-B-CL-EM-MS	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR BL EM MS	Alleycat R. Galaxy	L	£206.45
FHBL9965-160-B-CL-EM-PH	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR EM PH	Alleycat R. Galaxy	L	£187.95
FHBL9965-160-B-CL-MS	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR BL MS	Alleycat R. Galaxy	L	£158.45
FHBL9965-160-B-CL-PH	ALLEYCAT ROUND 1600 LUMEN BLACK CLEAR BL PH	Alleycat R. Galaxy	L	£139.95
FHBL9965-160-B-OP	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL	Alleycat R. Galaxy	L	£113.95
FHBL9965-160-B-OP-AT	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL BL AT	Alleycat R. Galaxy	L	£217.95
FHBL9965-160-B-OP-CF	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL BL CF	Alleycat R. Galaxy	L	£157.95
FHBL9965-160-B-OP-CFEM	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL BL CFEM	Alleycat R. Galaxy	L	£213.95
FHBL9965-160-B-OP-EM	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL EM	Alleycat R. Galaxy	L	£161.95
FHBL9965-160-B-OP-EM-MS	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL BL EM MS	Alleycat R. Galaxy	L	£206.45
FHBL9965-160-B-OP-EM-PH	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL BL EM PH	Alleycat R. Galaxy	L	£187.95
FHBL9965-160-B-OP-MS	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL BL MS	Alleycat R. Galaxy	L	£158.45
FHBL9965-160-B-OP-PH	ALLEYCAT ROUND 1600 LUMEN BLACK OPAL BL PH	Alleycat R. Galaxy	L	£139.95
FHBL9965-160-W-CL	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR	Alleycat R. Galaxy	L	£113.95
FHBL9965-160-W-CL-AT	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR BL AT	Alleycat R. Galaxy	L	£217.95
FHBL9965-160-W-CL-CF	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR BL CF	Alleycat R. Galaxy	L	£157.95
FHBL9965-160-W-CL-CFEM	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR BL CFEM	Alleycat R. Galaxy	L	£213.95
FHBL9965-160-W-CL-EM	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR EM	Alleycat R. Galaxy	L	£161.95
FHBL9965-160-W-CL-EM-MS	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR EM MS	Alleycat R. Galaxy	L	£206.45
FHBL9965-160-W-CL-EM-PH	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR BL EM PH	Alleycat R. Galaxy	L	£187.95
FHBL9965-160-W-CL-MS	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR MS	Alleycat R. Galaxy	L	£158.45
FHBL9965-160-W-CL-PH	ALLEYCAT ROUND 1600 LUMEN WHITE CLEAR BL PH	Alleycat R. Galaxy	L	£139.95
FHBL9965-160-W-OP	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL	Alleycat R. Galaxy	L	£113.95
FHBL9965-160-W-OP-AT	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL BL AT	Alleycat R. Galaxy	L	£217.95
FHBL9965-160-W-OP-CF	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL BL CF	Alleycat R. Galaxy	L	£157.95
FHBL9965-160-W-OP-CFEM	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL BL CFEM	Alleycat R. Galaxy	L	£213.95
FHBL9965-160-W-OP-EM	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL EM	Alleycat R. Galaxy	L	£161.95
FHBL9965-160-W-OP-EM-MS	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL BL EM MS	Alleycat R. Galaxy	L	£206.45
FHBL9965-160-W-OP-EM-PH	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL BL EM PH	Alleycat R. Galaxy	L	£187.95
FHBL9965-160-W-OP-MS	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL BL MS	Alleycat R. Galaxy	L	£158.45
FHBL9965-160-W-OP-PH	ALLEYCAT ROUND 1600 LUMEN WHITE OPAL BL PH	Alleycat R. Galaxy	L	£139.95
FHBL9965-210-B-CL	ALLEYCAT ROUND 2100 LUMEN BLACK CLEAR	Alleycat R. Galaxy	L	£122.95
FHBL9965-210-B-CL-EM	ALLEYCAT ROUND 2100 LUMEN BLACK CLEAR EM	Alleycat R. Galaxy	L	£170.95
FHBL9965-210-B-CL-EM-MS	ALLEYCAT ROUND 2100 LUMEN BLACK CLEAR BL EM MS	Alleycat R. Galaxy	L	£215.45
FHBL9965-210-B-CL-EM-PH	ALLEYCAT ROUND 2100 LUMEN BLACK CLEAR BL EM PH	Alleycat R. Galaxy	L	£196.95
FHBL9965-210-B-CL-MS	ALLEYCAT ROUND 2100 LUMEN BLACK CLEAR BL MS	Alleycat R. Galaxy	L	£167.45
FHBL9965-210-B-CL-PH	ALLEYCAT ROUND 2100 LUMEN BLACK CLEAR BL PH	Alleycat R. Galaxy	L	£148.95
FHBL9965-210-B-OP	ALLEYCAT ROUND 2100 LUMEN BLACK OPAL	Alleycat R. Galaxy	L	£122.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL9965-210-B-OP-EM	ALLEYCAT ROUND 2100 LUMEN BLACK OPAL EM	Alleycat R. Galaxy	L	£170.95
FHBL9965-210-B-OP-EM-MS	ALLEYCAT ROUND 2100 LUMEN BLACK OPAL BL EM MS	Alleycat R. Galaxy	L	£215.45
FHBL9965-210-B-OP-EM-PH	ALLEYCAT ROUND 2100 LUMEN BLACK OPAL BL EM PH	Alleycat R. Galaxy	L	£196.95
FHBL9965-210-B-OP-MS	ALLEYCAT ROUND 2100 LUMEN BLACK OPAL BL MS	Alleycat R. Galaxy	L	£167.45
FHBL9965-210-B-OP-PH	ALLEYCAT ROUND 2100 LUMEN BLACK OPAL BL PH	Alleycat R. Galaxy	L	£148.95
FHBL9965-210-W-CL	ALLEYCAT ROUND 2100 LUMEN WHITE CLEAR	Alleycat R. Galaxy	L	£122.95
FHBL9965-210-W-CL-EM	ALLEYCAT ROUND 2100 LUMEN WHITE CLEAR EM	Alleycat R. Galaxy	L	£170.95
FHBL9965-210-W-CL-EM-MS	ALLEYCAT ROUND 2100 LUMEN WHITE CLEAR EM MS	Alleycat R. Galaxy	L	£215.45
FHBL9965-210-W-CL-EM-PH	ALLEYCAT ROUND 2100 LUMEN WHITE CLEAR EM PH	Alleycat R. Galaxy	L	£196.95
FHBL9965-210-W-CL-MS	ALLEYCAT ROUND 2100 LUMEN WHITE CLEAR MS	Alleycat R. Galaxy	L	£167.45
FHBL9965-210-W-CL-PH	ALLEYCAT ROUND 2100 LUMEN WHITE CLEAR BL PH	Alleycat R. Galaxy	L	£148.95
FHBL9965-210-W-OP	ALLEYCAT ROUND 2100 LUMEN WHITE OPAL	Alleycat R. Galaxy	L	£122.95
FHBL9965-210-W-OP-EM	ALLEYCAT ROUND 2100 LUMEN WHITE OPAL EM	Alleycat R. Galaxy	L	£170.95
FHBL9965-210-W-OP-EM-MS	ALLEYCAT ROUND 2100 LUMEN WHITE OPAL BL EM MS	Alleycat R. Galaxy	L	£215.45
FHBL9965-210-W-OP-EM-PH	ALLEYCAT ROUND 2100 LUMEN WHITE OPAL BL EM PH	Alleycat R. Galaxy	L	£196.95
FHBL9965-210-W-OP-MS	ALLEYCAT ROUND 2100 LUMEN WHITE OPAL BL MS	Alleycat R. Galaxy	L	£167.45
FHBL9965-210-W-OP-PH	ALLEYCAT ROUND 2100 LUMEN WHITE OPAL BL PH	Alleycat R. Galaxy	L	£148.95

ALLEYCAT ROUND CORUM

FHML-9965-080-BL-CL	ALLEYCAT ROUND 800 BLACK EDGE LIT	Alleycat R. Corum	L	£106.85
FHML-9965-080-BL-CL-AT	ALLEYCAT ROUND 800 BLACK EDGE LIT AT	Alleycat R. Corum	L	£210.85
FHML-9965-080-BL-CL-AT-MS	ALLEYCAT ROUND 800 BLACK EDGE LIT AT MS	Alleycat R. Corum	L	£255.35
FHML-9965-080-BL-CL-AT-PH	ALLEYCAT ROUND 800 BLACK EDGE LIT AT PH	Alleycat R. Corum	L	£236.85
FHML-9965-080-BL-CL-CF	ALLEYCAT ROUND 800 BLACK EDGE LIT CF	Alleycat R. Corum	L	£150.85
FHML-9965-080-BL-CL-CF-MS	ALLEYCAT ROUND 800 BLACK EDGE LIT CF MS	Alleycat R. Corum	L	£195.35
FHML-9965-080-BL-CL-CF-PH	ALLEYCAT ROUND 800 BLACK EDGE LIT CF PH	Alleycat R. Corum	L	£176.85
FHML-9965-080-BL-CL-CFEM	ALLEYCAT ROUND 800 BLACK EDGE LIT CFEM	Alleycat R. Corum	L	£206.85
FHML-9965-080-BL-CL-CFEM-MS	ALLEYCAT ROUND 800 BLACK EDGE LIT CFEM MS	Alleycat R. Corum	L	£251.35
FHML-9965-080-BL-CL-CFEM-PH	ALLEYCAT ROUND 800 BLACK EDGE LIT CFEM PH	Alleycat R. Corum	L	£232.85
FHML-9965-080-BL-CL-DA	ALLEYCAT ROUND 800 BLACK DALI EDGE LIT	Alleycat R. Corum	L	£170.85
FHML-9965-080-BL-CL-DA-MS	ALLEYCAT ROUND 800 BLACK DALI EDGE LIT MS	Alleycat R. Corum	L	£215.35
FHML-9965-080-BL-CL-DA-PH	ALLEYCAT ROUND 800 BLACK DALI EDGE LIT PH	Alleycat R. Corum	L	£196.85
FHML-9965-080-BL-CL-DAEM	ALLEYCAT ROUND 800 BLACK DALI EDGE LIT EM	Alleycat R. Corum	L	£238.85
FHML-9965-080-BL-CL-DAEM-MS	ALLEYCAT ROUND 800 BLACK DALI EDGE LIT EM MS	Alleycat R. Corum	L	£283.35
FHML-9965-080-BL-CL-DAEM-PH	ALLEYCAT ROUND 800 BLACK DALI EDGE LIT EM PH	Alleycat R. Corum	L	£264.85
FHML-9965-080-BL-CL-DIM	ALLEYCAT ROUND 800 BLACK DIM EDGE LIT	Alleycat R. Corum	L	£174.85
FHML-9965-080-BL-CL-DIM-MS	ALLEYCAT ROUND 800 BLACK DIM EDGE LIT MS	Alleycat R. Corum	L	£219.35
FHML-9965-080-BL-CL-DIM-PH	ALLEYCAT ROUND 800 BLACK DIM EDGE LIT PH	Alleycat R. Corum	L	£200.85
FHML-9965-080-BL-CL-EM	ALLEYCAT ROUND 800 BLACK EDGE LIT EM	Alleycat R. Corum	L	£154.85
FHML-9965-080-BL-CL-EM-MS	ALLEYCAT ROUND 800 BLACK EDGE LIT EM MS	Alleycat R. Corum	L	£199.35

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-9965-080-BL-CL-EM-PH	ALLEYCAT ROUND 800 BLACK EDGE LIT EM PH	Alleycat R. Corum	L	£180.85
FHML-9965-080-BL-CL-MS	ALLEYCAT ROUND 800 BLACK EDGE LIT MS	Alleycat R. Corum	L	£151.35
FHML-9965-080-BL-CL-PH	ALLEYCAT ROUND 800 BLACK EDGE LIT PH	Alleycat R. Corum	L	£132.85
FHML-9965-080-W-CL	ALLEYCAT ROUND 800 WHITE EDGE LIT	Alleycat R. Corum	L	£106.85
FHML-9965-080-W-CL-AT	ALLEYCAT ROUND 800 WHITE EDGE LIT AT	Alleycat R. Corum	L	£210.85
FHML-9965-080-W-CL-AT-MS	ALLEYCAT ROUND 800 WHITE EDGE LIT AT MS	Alleycat R. Corum	L	£255.35
FHML-9965-080-W-CL-AT-PH	ALLEYCAT ROUND 800 WHITE EDGE LIT AT PH	Alleycat R. Corum	L	£236.85
FHML-9965-080-W-CL-CF	ALLEYCAT ROUND 800 WHITE EDGE LIT CF	Alleycat R. Corum	L	£150.85
FHML-9965-080-W-CL-CF-MS	ALLEYCAT ROUND 800 WHITE EDGE LIT CF MS	Alleycat R. Corum	L	£195.35
FHML-9965-080-W-CL-CF-PH	ALLEYCAT ROUND 800 WHITE EDGE LIT CF PH	Alleycat R. Corum	L	£176.85
FHML-9965-080-W-CL-CFEM	ALLEYCAT ROUND 800 WHITE EDGE LIT CFEM	Alleycat R. Corum	L	£206.85
FHML-9965-080-W-CL-CFEM-MS	ALLEYCAT ROUND 800 WHITE EDGE LIT CFEM MS	Alleycat R. Corum	L	£251.35
FHML-9965-080-W-CL-CFEM-PH	ALLEYCAT ROUND 800 WHITE EDGE LIT CFEM PH	Alleycat R. Corum	L	£232.85
FHML-9965-080-W-CL-DA	ALLEYCAT ROUND 800 WHITE DALI EDGE LIT	Alleycat R. Corum	L	£170.85
FHML-9965-080-W-CL-DA-MS	ALLEYCAT ROUND 800 WHITE DALI EDGE LIT MS	Alleycat R. Corum	L	£215.35
FHML-9965-080-W-CL-DA-PH	ALLEYCAT ROUND 800 WHITE DALI EDGE LIT PH	Alleycat R. Corum	L	£196.85
FHML-9965-080-W-CL-DAEM	ALLEYCAT ROUND 800 WHITE DALI EDGE LIT EM	Alleycat R. Corum	L	£238.85
FHML-9965-080-W-CL-DAEM-MS	ALLEYCAT ROUND 800 WHITE DALI EDGE LIT EM MS	Alleycat R. Corum	L	£283.35
FHML-9965-080-W-CL-DAEM-PH	ALLEYCAT ROUND 800 WHITE DALI EDGE LIT EM PH	Alleycat R. Corum	L	£264.85
FHML-9965-080-W-CL-DIM	ALLEYCAT ROUND 800 WHITE DIM EDGE LIT	Alleycat R. Corum	L	£174.85
FHML-9965-080-W-CL-DIM-MS	ALLEYCAT ROUND 800 WHITE DIM EDGE LIT MS	Alleycat R. Corum	L	£219.35
FHML-9965-080-W-CL-DIM-PH	ALLEYCAT ROUND 800 WHITE DIM EDGE LIT PH	Alleycat R. Corum	L	£200.85
FHML-9965-080-W-CL-EM	ALLEYCAT ROUND 800 WHITE EDGE LIT EM	Alleycat R. Corum	L	£154.85
FHML-9965-080-W-CL-EM-MS	ALLEYCAT ROUND 800 WHITE EDGE LIT EM MS	Alleycat R. Corum	L	£199.35
FHML-9965-080-W-CL-EM-PH	ALLEYCAT ROUND 800 WHITE EDGE LIT EM PH	Alleycat R. Corum	L	£180.85
FHML-9965-080-W-CL-MS	ALLEYCAT ROUND 800 WHITE EDGE LIT MS	Alleycat R. Corum	L	£151.35
FHML-9965-080-W-CL-PH	ALLEYCAT ROUND 800 WHITE EDGE LIT PH	Alleycat R. Corum	L	£132.85
FHML-9965-140-BL-CL	ALLEYCAT ROUND 1400 BLACK EDGE LIT	Alleycat R. Corum	L	£113.95
FHML-9965-140-BL-CL-AT	ALLEYCAT ROUND 1400 BLACK EDGE LIT AT	Alleycat R. Corum	L	£217.95
FHML-9965-140-BL-CL-AT-MS	ALLEYCAT ROUND 1400 BLACK EDGE LIT AT MS	Alleycat R. Corum	L	£262.45
FHML-9965-140-BL-CL-AT-PH	ALLEYCAT ROUND 1400 BLACK EDGE LIT AT PH	Alleycat R. Corum	L	£243.95
FHML-9965-140-BL-CL-CF	ALLEYCAT ROUND 1400 BLACK EDGE LIT CF	Alleycat R. Corum	L	£157.95
FHML-9965-140-BL-CL-CF-MS	ALLEYCAT ROUND 1400 BLACK EDGE LIT CF MS	Alleycat R. Corum	L	£202.45
FHML-9965-140-BL-CL-CF-PH	ALLEYCAT ROUND 1400 BLACK EDGE LIT CF PH	Alleycat R. Corum	L	£183.95
FHML-9965-140-BL-CL-CFEM	ALLEYCAT ROUND 1400 BLACK EDGE LIT CFEM	Alleycat R. Corum	L	£213.95
FHML-9965-140-BL-CL-CFEM-MS	ALLEYCAT ROUND 1400 BLACK EDGE LIT CFEM MS	Alleycat R. Corum	L	£258.45
FHML-9965-140-BL-CL-CFEM-PH	ALLEYCAT ROUND 1400 BLACK EDGE LIT CFEM PH	Alleycat R. Corum	L	£239.95
FHML-9965-140-BL-CL-DA	ALLEYCAT ROUND 1400 BLACK DALI EDGE LIT	Alleycat R. Corum	L	£177.95
FHML-9965-140-BL-CL-DA-MS	ALLEYCAT ROUND 1400 BLACK DALI EDGE LIT MS	Alleycat R. Corum	L	£222.45

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-9965-140-BL-CL-DA-PH	ALLEYCAT ROUND 1400 BLACK DALI EDGE LIT PH	Alleycat R. Corum	L	£203.95
FHML-9965-140-BL-CL-DAEM	ALLEYCAT ROUND 1400 BLACK DALI EDGE LIT EM	Alleycat R. Corum	L	£245.95
FHML-9965-140-BL-CL-DAEM-MS	ALLEYCAT ROUND 1400 BLACK DALI EDGE LIT EM MS	Alleycat R. Corum	L	£290.45
FHML-9965-140-BL-CL-DAEM-PH	ALLEYCAT ROUND 1400 BLACK DALI EDGE LIT EM PH	Alleycat R. Corum	L	£271.95
FHML-9965-140-BL-CL-DIM	ALLEYCAT ROUND 1400 BLACK DIM EDGE LIT	Alleycat R. Corum	L	£181.95
FHML-9965-140-BL-CL-DIM-MS	ALLEYCAT ROUND 1400 BLACK DIM EDGE LIT MS	Alleycat R. Corum	L	£226.45
FHML-9965-140-BL-CL-DIM-PH	ALLEYCAT ROUND 1400 BLACK DIM EDGE LIT PH	Alleycat R. Corum	L	£207.95
FHML-9965-140-BL-CL-EM	ALLEYCAT ROUND 1400 BLACK EDGE LIT EM	Alleycat R. Corum	L	£161.95
FHML-9965-140-BL-CL-EM-MS	ALLEYCAT ROUND 1400 BLACK EDGE LIT EM MS	Alleycat R. Corum	L	£206.45
FHML-9965-140-BL-CL-EM-PH	ALLEYCAT ROUND 1400 BLACK EDGE LIT EM PH	Alleycat R. Corum	L	£187.95
FHML-9965-140-BL-CL-MS	ALLEYCAT ROUND 1400 BLACK EDGE LIT MS	Alleycat R. Corum	L	£158.45
FHML-9965-140-BL-CL-PH	ALLEYCAT ROUND 1400 BLACK EDGE LIT PH	Alleycat R. Corum	L	£139.95
FHML-9965-140-BL-OP-EM	ALLEYCAT ROUND 1400 BLACK EDGE LIT EM	Alleycat R. Corum	L	£161.95
FHML-9965-140-W-CL	ALLEYCAT ROUND 1400 WHITE EDGE LIT	Alleycat R. Corum	L	£113.95
FHML-9965-140-W-CL-AT	ALLEYCAT ROUND 1400 WHITE EDGE LIT AT	Alleycat R. Corum	L	£217.95
FHML-9965-140-W-CL-AT-MS	ALLEYCAT ROUND 1400 WHITE EDGE LIT AT MS	Alleycat R. Corum	L	£262.45
FHML-9965-140-W-CL-AT-PH	ALLEYCAT ROUND 1400 WHITE EDGE LIT AT PH	Alleycat R. Corum	L	£243.95
FHML-9965-140-W-CL-CF	ALLEYCAT ROUND 1400 WHITE EDGE LIT CF	Alleycat R. Corum	L	£157.95
FHML-9965-140-W-CL-CF-MS	ALLEYCAT ROUND 1400 WHITE EDGE LIT CF MS	Alleycat R. Corum	L	£202.45
FHML-9965-140-W-CL-CF-PH	ALLEYCAT ROUND 1400 WHITE EDGE LIT CF PH	Alleycat R. Corum	L	£183.95
FHML-9965-140-W-CL-CFEM	ALLEYCAT ROUND 1400 WHITE EDGE LIT CFEM	Alleycat R. Corum	L	£213.95
FHML-9965-140-W-CL-CFEM-MS	ALLEYCAT ROUND 1400 WHITE EDGE LIT CFEM MS	Alleycat R. Corum	L	£258.45
FHML-9965-140-W-CL-CFEM-PH	ALLEYCAT ROUND 1400 WHITE EDGE LIT CFEM PH	Alleycat R. Corum	L	£239.95
FHML-9965-140-W-CL-DA	ALLEYCAT ROUND 1400 WHITE DALI EDGE LIT	Alleycat R. Corum	L	£177.95
FHML-9965-140-W-CL-DA-MS	ALLEYCAT ROUND 1400 WHITE DALI EDGE LIT MS	Alleycat R. Corum	L	£222.45
FHML-9965-140-W-CL-DA-PH	ALLEYCAT ROUND 1400 WHITE DALI EDGE LIT PH	Alleycat R. Corum	L	£203.95
FHML-9965-140-W-CL-DAEM	ALLEYCAT ROUND 1400 WHITE DALI EDGE LIT EM	Alleycat R. Corum	L	£245.95
FHML-9965-140-W-CL-DAEM-MS	ALLEYCAT ROUND 1400 WHITE DALI EDGE LIT EM MS	Alleycat R. Corum	L	£290.45
FHML-9965-140-W-CL-DAEM-PH	ALLEYCAT ROUND 1400 WHITE DALI EDGE LIT EM PH	Alleycat R. Corum	L	£271.95
FHML-9965-140-W-CL-DIM	ALLEYCAT ROUND 1400 WHITE DIM EDGE LIT	Alleycat R. Corum	L	£181.95
FHML-9965-140-W-CL-DIM-MS	ALLEYCAT ROUND 1400 WHITE DIM EDGE LIT MS	Alleycat R. Corum	L	£226.45
FHML-9965-140-W-CL-DIM-PH	ALLEYCAT ROUND 1400 WHITE DIM EDGE LIT PH	Alleycat R. Corum	L	£207.95
FHML-9965-140-W-CL-EM	ALLEYCAT ROUND 1400 WHITE EDGE LIT EM	Alleycat R. Corum	L	£161.95
FHML-9965-140-W-CL-EM-MS	ALLEYCAT ROUND 1400 WHITE EDGE LIT EM MS	Alleycat R. Corum	L	£206.45
FHML-9965-140-W-CL-EM-PH	ALLEYCAT ROUND 1400 WHITE EDGE LIT EM PH	Alleycat R. Corum	L	£187.95
FHML-9965-140-W-CL-MS	ALLEYCAT ROUND 1400 WHITE EDGE LIT MS	Alleycat R. Corum	L	£158.45
FHML-9965-140-W-CL-PH	ALLEYCAT ROUND 1400 WHITE EDGE LIT PH	Alleycat R. Corum	L	£139.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
ALLEYCAT ROUND 2D				
FHE996516-B-CL	ALLEYCAT ROUND 16W BLACK CLEAR HF	Alleycat R. 2D	B	£106.22
FHE996516-B-CL-EM	ALLEYCAT ROUND 16W BLACK CLEAR EM	Alleycat R. 2D	B	£193.82
FHE996516-B-CL-EM-MS	ALLEYCAT ROUND 16W BLACK CLEAR MICRO SENSOR EM	Alleycat R. 2D	B	£263.90
FHE996516-B-CL-EM-PH	ALLEYCAT ROUND 16W BLACK CLEAR EM PHOTOCELL	Alleycat R. 2D	B	£246.38
FHE996516-B-CL-MS	ALLEYCAT ROUND 16W BLACK CLEAR MICRO SENSOR	Alleycat R. 2D	B	£176.30
FHE996516-B-CL-PH	ALLEYCAT ROUND 16W BLACK CLEAR HF PHOTOCELL	Alleycat R. 2D	B	£158.78
FHE996516-B-OP	ALLEYCAT ROUND 16W BLACK OPAL HF	Alleycat R. 2D	B	£106.22
FHE996516-B-OP-EM	ALLEYCAT ROUND 16W BLACK OPAL EM	Alleycat R. 2D	B	£193.82
FHE996516-B-OP-EM-MS	ALLEYCAT ROUND 16W BLACK OPAL MICRO SENSOR EM	Alleycat R. 2D	B	£263.90
FHE996516-B-OP-EM-PH	ALLEYCAT ROUND 16W BLACK OPAL EM PHOTOCELL	Alleycat R. 2D	B	£246.38
FHE996516-B-OP-MS	ALLEYCAT ROUND 16W BLACK OPAL MICRO SENSOR	Alleycat R. 2D	B	£176.30
FHE996516-B-OP-PH	ALLEYCAT ROUND 16W BLACK OPAL HF PHOTOCELL	Alleycat R. 2D	B	£158.78
FHE996516-W-CL	ALLEYCAT ROUND 16W WHITE CLEAR HF	Alleycat R. 2D	B	£106.22
FHE996516-W-CL-EM	ALLEYCAT ROUND 16W WHITE CLEAR EM	Alleycat R. 2D	B	£193.82
FHE996516-W-CL-EM-MS	ALLEYCAT ROUND 16W WHITE CLEAR MICRO SENSOR EM	Alleycat R. 2D	B	£263.90
FHE996516-W-CL-EM-PH	ALLEYCAT ROUND 16W WHITE CLEAR EM PHOTOCELL	Alleycat R. 2D	B	£246.38
FHE996516-W-CL-MS	ALLEYCAT ROUND 16W WHITE CLEAR MICRO SENSOR	Alleycat R. 2D	B	£176.30
FHE996516-W-CL-PH	ALLEYCAT ROUND 16W WHITE CLEAR HF PHOTOCELL	Alleycat R. 2D	B	£158.78
FHE996516-W-OP	ALLEYCAT ROUND 16W WHITE OPAL HF	Alleycat R. 2D	B	£106.22
FHE996516-W-OP-EM	ALLEYCAT ROUND 16W WHITE OPAL EM	Alleycat R. 2D	B	£193.82
FHE996516-W-OP-EM-MS	ALLEYCAT ROUND 16W WHITE OPAL MICRO SENSOR EM	Alleycat R. 2D	B	£263.90
FHE996516-W-OP-EM-PH	ALLEYCAT ROUND 16W WHITE OPAL EM PHOTOCELL	Alleycat R. 2D	B	£246.38
FHE996516-W-OP-MS	ALLEYCAT ROUND 16W WHITE OPAL MICRO SENSOR	Alleycat R. 2D	B	£176.30
FHE996516-W-OP-PH	ALLEYCAT ROUND 16W WHITE OPAL HF PHOTOCELL	Alleycat R. 2D	B	£158.78
FHE996528-B-CL	ALLEYCAT ROUND 28W BLACK CLEAR HF	Alleycat R. 2D	B	£116.07
FHE996528-B-CL-AT	ALLEYCAT ROUND 28W BLACK CLEAR AT	Alleycat R. 2D	B	£197.10
FHE996528-B-CL-AT-MS	ALLEYCAT ROUND 28W BLACK CLEAR AT MS	Alleycat R. 2D	B	£267.18
FHE996528-B-CL-AT-PH	ALLEYCAT ROUND 28W BLACK CLEAR AT PH	Alleycat R. 2D	B	£249.66
FHE996528-B-CL-CF	ALLEYCAT ROUND 28W BLACK CLEAR CF	Alleycat R. 2D	B	£142.35
FHE996528-B-CL-CFEM	ALLEYCAT ROUND 28W BLACK CLEAR CF EM	Alleycat R. 2D	B	£240.90
FHE996528-B-CL-DALI	ALLEYCAT ROUND 28W BLACK CLEAR DALI	Alleycat R. 2D	B	£175.20
FHE996528-B-CL-DAEM	ALLEYCAT ROUND 28W BLACK CLEAR DALI EM	Alleycat R. 2D	B	£273.75
FHE996528-B-CL-DIM	ALLEYCAT ROUND 28W BLACK CLEAR DIM	Alleycat R. 2D	B	£164.25
FHE996528-B-CL-EM	ALLEYCAT ROUND 28W BLACK CLEAR EM	Alleycat R. 2D	B	£208.05
FHE996528-B-CL-EM-MS	ALLEYCAT ROUND 28W BLACK CLEAR MICRO SENSOR EM	Alleycat R. 2D	B	£278.13
FHE996528-B-CL-EM-PH	ALLEYCAT ROUND 28W BLACK CLEAR EM PHOTOCELL	Alleycat R. 2D	B	£260.61
FHE996528-B-CL-EMD	ALLEYCAT ROUND 28W BLACK CLEAR DIM EM	Alleycat R. 2D	B	£262.80
FHE996528-B-CL-MS	ALLEYCAT ROUND 28W BLACK CLEAR MICRO SENSOR	Alleycat R. 2D	B	£186.15

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE996528-B-CL-PH	ALLEYCAT ROUND 28W BLACK CLEAR HF PHOTOCELL	Alleycat R. 2D	B	£168.63
FHE996528-B-OP	ALLEYCAT ROUND 28W BLACK OPAL HF	Alleycat R. 2D	B	£116.07
FHE996528-B-OP-AT	ALLEYCAT ROUND 28W BLACK OPAL AT	Alleycat R. 2D	B	£197.10
FHE996528-B-OP-AT-MS	ALLEYCAT ROUND 28W BLACK OPAL AT MS	Alleycat R. 2D	B	£267.18
FHE996528-B-OP-AT-PH	ALLEYCAT ROUND 28W BLACK OPAL AT PH	Alleycat R. 2D	B	£249.66
FHE996528-B-OP-CF	ALLEYCAT ROUND 28W BLACK OPAL CF	Alleycat R. 2D	B	£142.35
FHE996528-B-OP-CFEM	ALLEYCAT ROUND 28W BLACK OPAL CF EM	Alleycat R. 2D	B	£240.90
FHE996528-B-OP-DA	ALLEYCAT ROUND 28W BLACK OPAL DALI	Alleycat R. 2D	B	£175.20
FHE996528-B-OP-DAEM	ALLEYCAT ROUND 28W BLACK OPAL DALI EM	Alleycat R. 2D	B	£273.75
FHE996528-B-OP-EM	ALLEYCAT ROUND 28W BLACK OPAL EM	Alleycat R. 2D	B	£208.05
FHE996528-B-OP-EM-MS	ALLEYCAT ROUND 28W BLACK OPAL MS EM	Alleycat R. 2D	B	£278.13
FHE996528-B-OP-EM-PH	ALLEYCAT ROUND 28W BLACK OPAL EM PH	Alleycat R. 2D	B	£260.61
FHE996528-B-OP-EMD	ALLEYCAT ROUND 28W BLACK OPAL DIM EM	Alleycat R. 2D	B	£262.80
FHE996528-B-OP-MS	ALLEYCAT ROUND 28W BLACK OPAL MS	Alleycat R. 2D	B	£186.15
FHE996528-B-OP-PH	ALLEYCAT ROUND 28W BLACK OPAL HF PH	Alleycat R. 2D	B	£168.63
FHE996528-W-CL	ALLEYCAT ROUND 28W WHITE CLEAR HF	Alleycat R. 2D	B	£116.07
FHE996528-W-CL-AT-MS	ALLEYCAT ROUND 28W WHITE CLEAR AT MS	Alleycat R. 2D	B	£267.18
FHE996528-W-CL-AT-PH	ALLEYCAT ROUND 28W WHITE CLEAR AT PH	Alleycat R. 2D	B	£249.66
FHE996528-W-CL-CF	ALLEYCAT ROUND 28W WHITE CLEAR HF CF	Alleycat R. 2D	B	£142.35
FHE996528-W-CL-CFEM	ALLEYCAT ROUND 28W WHITE CLEAR CF EM	Alleycat R. 2D	B	£240.90
FHE996528-W-CL-DA	ALLEYCAT ROUND 28W WHITE CLEAR DALI	Alleycat R. 2D	B	£175.20
FHE996528-W-CL-DAEM	ALLEYCAT ROUND 28W WHITE CLEAR DALI EM	Alleycat R. 2D	B	£273.75
FHE996528-W-CL-DIM	ALLEYCAT ROUND 28W WHITE CLEAR DIM	Alleycat R. 2D	B	£164.25
FHE996528-W-CL-EM	ALLEYCAT ROUND 28W WHITE CLEAR EM	Alleycat R. 2D	B	£208.05
FHE996528-W-CL-EM-MS	ALLEYCAT ROUND 28W WHITE CLEAR EM MS	Alleycat R. 2D	B	£278.13
FHE996528-W-CL-EM-PH	ALLEYCAT ROUND 28W WHITE CLEAR EM PH	Alleycat R. 2D	B	£260.61
FHE996528-W-CL-EMD	ALLEYCAT ROUND 28W WHITE CLEAR DIM EM	Alleycat R. 2D	B	£262.80
FHE996528-W-CL-MS	ALLEYCAT ROUND 28W WHITE CLEAR MS	Alleycat R. 2D	B	£186.15
FHE996528-W-CL-PH	ALLEYCAT ROUND 28W WHITE CLEAR HF PH	Alleycat R. 2D	B	£168.63
FHE996528-W-OP	ALLEYCAT ROUND 28W WHITE OPAL HF	Alleycat R. 2D	B	£116.07
FHE996528-W-OP-AT-MS	ALLEYCAT ROUND 28W WHITE OPAL AT MS	Alleycat R. 2D	B	£267.18
FHE996528-W-OP-AT-PH	ALLEYCAT ROUND 28W WHITE OPAL AT PH	Alleycat R. 2D	B	£249.66
FHE996528-W-OP-CF	ALLEYCAT ROUND 28W WHITE OPAL CF	Alleycat R. 2D	B	£142.35
FHE996528-W-OP-CFEM	ALLEYCAT ROUND 28W WHITE OPAL CF EM	Alleycat R. 2D	B	£240.90
FHE996528-W-OP-DA	ALLEYCAT ROUND 28W WHITE OPAL DALI	Alleycat R. 2D	B	£175.20
FHE996528-W-OP-DAEM	ALLEYCAT ROUND 28W WHITE OPAL DALI EM	Alleycat R. 2D	B	£273.75
FHE996528-W-OP-DIM	ALLEYCAT ROUND 28W WHITE OPAL DIM	Alleycat R. 2D	B	£164.25
FHE996528-W-OP-EM	ALLEYCAT ROUND 28W WHITE OPAL EM	Alleycat R. 2D	B	£208.05

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE996528-W-OP-EM-MS	ALLEYCAT ROUND 28W WHITE OPAL MS EM	Alleycat R. 2D	B	£278.13
FHE996528-W-OP-EM-PH	ALLEYCAT ROUND 28W WHITE OPAL EM PHOTOCELL	Alleycat R. 2D	B	£260.61
FHE996528-W-OP-EMD	ALLEYCAT ROUND 28W WHITE OPAL DIM EM	Alleycat R. 2D	B	£262.80
FHE996528-W-OP-MS	ALLEYCAT ROUND 28W WHITE OPAL MICRO SENSOR	Alleycat R. 2D	B	£186.15
FHE996528-W-OP-PH	ALLEYCAT ROUND 28W WHITE OPAL HF PHOTOCELL	Alleycat R. 2D	B	£168.63
FHE996538-B-CL	ALLEYCAT ROUND 38W BLACK CLEAR HF	Alleycat R. 2D	B	£138.52
FHE996538-B-CL-EM	ALLEYCAT ROUND 38W BLACK CLEAR EM	Alleycat R. 2D	B	£260.61
FHE996538-B-CL-EM-MS	ALLEYCAT ROUND 38W BLACK CLEAR MICRO SENSOR EM	Alleycat R. 2D	B	£330.69
FHE996538-B-CL-EM-PH	ALLEYCAT ROUND 38W BLACK CLEAR EM PHOTOCELL	Alleycat R. 2D	B	£313.17
FHE996538-B-CL-MS	ALLEYCAT ROUND 38W BLACK CLEAR MICRO SENSOR	Alleycat R. 2D	B	£208.60
FHE996538-B-CL-PH	ALLEYCAT ROUND 38W BLACK CLEAR HF PHOTOCELL	Alleycat R. 2D	B	£191.08
FHE996538-B-OP	ALLEYCAT ROUND 38W BLACK OPAL HF	Alleycat R. 2D	B	£138.52
FHE996538-B-OP-EM	ALLEYCAT ROUND 38W BLACK OPAL EM	Alleycat R. 2D	B	£260.61
FHE996538-B-OP-EM-MS	ALLEYCAT ROUND 38W BLACK OPAL MICRO SENSOR EM	Alleycat R. 2D	B	£330.69
FHE996538-B-OP-EM-PH	ALLEYCAT ROUND 38W BLACK OPAL EM PHOTOCELL	Alleycat R. 2D	B	£313.17
FHE996538-B-OP-MS	ALLEYCAT ROUND 38W BLACK OPAL MICRO SENSOR	Alleycat R. 2D	B	£208.60
FHE996538-B-OP-PH	ALLEYCAT ROUND 38W BLACK OPAL HF PHOTOCELL	Alleycat R. 2D	B	£191.08
FHE996538-W-CL	ALLEYCAT ROUND 38W WHITE CLEAR HF	Alleycat R. 2D	B	£138.52
FHE996538-W-CL-EM	ALLEYCAT ROUND 38W WHITE CLEAR EM	Alleycat R. 2D	B	£260.61
FHE996538-W-CL-EM-MS	ALLEYCAT ROUND 38W WHITE CLEAR MICRO SENSOR EM	Alleycat R. 2D	B	£330.69
FHE996538-W-CL-EM-PH	ALLEYCAT ROUND 38W WHITE CLEAR EM PHOTOCELL	Alleycat R. 2D	B	£313.17
FHE996538-W-CL-MS	ALLEYCAT ROUND 38W WHITE CLEAR MICRO SENSOR	Alleycat R. 2D	B	£208.60
FHE996538-W-CL-PH	ALLEYCAT ROUND 38W WHITE CLEAR HF PHOTOCELL	Alleycat R. 2D	B	£191.08
FHE996538-W-OP	ALLEYCAT ROUND 38W WHITE OPAL HF	Alleycat R. 2D	B	£138.52
FHE996538-W-OP-EM	ALLEYCAT ROUND 38W WHITE OPAL EM	Alleycat R. 2D	B	£260.61
FHE996538-W-OP-EM-MS	ALLEYCAT ROUND 38W WHITE OPAL MICRO SENSOR EM	Alleycat R. 2D	B	£330.69
FHE996538-W-OP-EM-PH	ALLEYCAT ROUND 38W WHITE OPAL EM PHOTOCELL	Alleycat R. 2D	B	£313.17
FHE996538-W-OP-MS	ALLEYCAT ROUND 38W WHITE OPAL MICRO SENSOR	Alleycat R. 2D	B	£208.60
FHE996538-W-OP-PH	ALLEYCAT ROUND 38W WHITE OPAL HF PHOTOCELL	Alleycat R. 2D	B	£191.08

ALLEYCAT SQUARE GALAXY

FHBL9065-090-B-CL	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR	Alleycat S. Galaxy	L	£101.85
FHBL9065-090-B-CL-AT	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR AUTO TEST	Alleycat S. Galaxy	L	£205.85
FHBL9065-090-B-CL-CF-EM	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR CF EM	Alleycat S. Galaxy	L	£201.85
FHBL9065-090-B-CL-EM	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR EM	Alleycat S. Galaxy	L	£149.85
FHBL9065-090-B-CL-EM-MS	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR EM MS	Alleycat S. Galaxy	L	£194.35
FHBL9065-090-B-CL-EM-PH	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR BL EM PH	Alleycat S. Galaxy	L	£175.85
FHBL9065-090-B-CL-MS	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR MS	Alleycat S. Galaxy	L	£146.35
FHBL9065-090-B-CL-PH	ALLEYCAT SQUARE 900 LUMEN BLACK CLEAR BL PH	Alleycat S. Galaxy	L	£127.85

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL9065-090-B-OP	ALLEYCAT SQUARE 900 LUMEN BLACK OPAL	Alleycat S. Galaxy	L	£101.85
FHBL9065-090-B-OP-EM	ALLEYCAT SQUARE 900 LUMEN BLACK OPAL EM	Alleycat S. Galaxy	L	£149.85
FHBL9065-090-B-OP-EM-MS	ALLEYCAT SQUARE 900 LUMEN BLACK OPAL BL EM MS	Alleycat S. Galaxy	L	£194.35
FHBL9065-090-B-OP-EM-PH	ALLEYCAT SQUARE 900 LUMEN BLACK OPAL BL EM PH	Alleycat S. Galaxy	L	£175.85
FHBL9065-090-B-OP-MS	ALLEYCAT SQUARE 900 LUMEN BLACK OPAL BL MS	Alleycat S. Galaxy	L	£146.35
FHBL9065-090-B-OP-PH	ALLEYCAT SQUARE 900 LUMEN BLACK OPAL BL PH	Alleycat S. Galaxy	L	£127.85
FHBL9065-090-W-CL	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR	Alleycat S. Galaxy	L	£101.85
FHBL9065-090-W-CL-AT	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR AUTOTEST	Alleycat S. Galaxy	L	£205.85
FHBL9065-090-W-CL-AT-CF	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR AUTOTEST CF	Alleycat S. Galaxy	L	£205.85
FHBL9065-090-W-CL-AT-MS	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR AUTOTEST MS	Alleycat S. Galaxy	L	£250.35
FHBL9065-090-W-CL-EM	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR EM	Alleycat S. Galaxy	L	£149.85
FHBL9065-090-W-CL-EM-MS	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR BL EM MS	Alleycat S. Galaxy	L	£194.35
FHBL9065-090-W-CL-EM-PH	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR BL EM PH	Alleycat S. Galaxy	L	£175.85
FHBL9065-090-W-CL-MS	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR BL MS	Alleycat S. Galaxy	L	£146.35
FHBL9065-090-W-CL-PH	ALLEYCAT SQUARE 900 LUMEN WHITE CLEAR BL PH	Alleycat S. Galaxy	L	£127.85
FHBL9065-090-W-OP	ALLEYCAT SQUARE 900 LUMEN WHITE OPAL	Alleycat S. Galaxy	L	£101.85
FHBL9065-090-W-OP-EM	ALLEYCAT SQUARE 900 LUMEN WHITE OPAL EM	Alleycat S. Galaxy	L	£149.85
FHBL9065-090-W-OP-EM-MS	ALLEYCAT SQUARE 900 LUMEN WHITE OPAL BL EM MS	Alleycat S. Galaxy	L	£194.35
FHBL9065-090-W-OP-EM-PH	ALLEYCAT SQUARE 900 LUMEN WHITE OPAL BL EM PH	Alleycat S. Galaxy	L	£175.85
FHBL9065-090-W-OP-MS	ALLEYCAT SQUARE 900 LUMEN WHITE OPAL BL MS	Alleycat S. Galaxy	L	£146.35
FHBL9065-090-W-OP-PH	ALLEYCAT SQUARE 900 LUMEN WHITE OPAL BL PH	Alleycat S. Galaxy	L	£127.85
FHBL9065-160-B-CL	ALLEYCAT SQUARE 1600 LUMEN BLACK CLEAR	Alleycat S. Galaxy	L	£108.95
FHBL9065-160-B-CL-EM	ALLEYCAT SQUARE 1600 LUMEN BLACK CLEAR EM	Alleycat S. Galaxy	L	£156.95
FHBL9065-160-B-CL-EM-MS	ALLEYCAT SQUARE 1600 LUMEN BLACK CLEAR EM MS	Alleycat S. Galaxy	L	£201.45
FHBL9065-160-B-CL-EM-PH	ALLEYCAT SQUARE 1600 LUMEN BLACK CLEAR BL EM PH	Alleycat S. Galaxy	L	£182.95
FHBL9065-160-B-CL-MS	ALLEYCAT SQUARE 1600 LUMEN BLACK CLEAR MS	Alleycat S. Galaxy	L	£153.45
FHBL9065-160-B-CL-PH	ALLEYCAT SQUARE 1600 LUMEN BLACK CLEAR BL PH	Alleycat S. Galaxy	L	£134.95
FHBL9065-160-B-OP	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL	Alleycat S. Galaxy	L	£108.95
FHBL9065-160-B-OP-CF	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL CF	Alleycat S. Galaxy	L	£152.95
FHBL9065-160-B-OP-CFEM	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL CF EM	Alleycat S. Galaxy	L	£208.95
FHBL9065-160-B-OP-EM	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL EM	Alleycat S. Galaxy	L	£156.95
FHBL9065-160-B-OP-EM-MS	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL BL EM MS	Alleycat S. Galaxy	L	£201.45
FHBL9065-160-B-OP-EM-PH	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL BL EM PH	Alleycat S. Galaxy	L	£182.95
FHBL9065-160-B-OP-MS	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL BL MS	Alleycat S. Galaxy	L	£153.45
FHBL9065-160-B-OP-PH	ALLEYCAT SQUARE 1600 LUMEN BLACK OPAL BL PH	Alleycat S. Galaxy	L	£134.95
FHBL9065-160-W-CL	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR	Alleycat S. Galaxy	L	£108.95
FHBL9065-160-W-CL-AT	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR AUTOTEST	Alleycat S. Galaxy	L	£212.95
FHBL9065-160-W-CL-AT-MS	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR AUTOTEST MS	Alleycat S. Galaxy	L	£257.45

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL9065-160-W-CL-CF-EM	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR CF EM	Alleycat S. Galaxy	L	£208.95
FHBL9065-160-W-CL-EM	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR EM	Alleycat S. Galaxy	L	£156.95
FHBL9065-160-W-CL-EM-MS	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR BL EM MS	Alleycat S. Galaxy	L	£201.45
FHBL9065-160-W-CL-EM-PH	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR BL EM PH	Alleycat S. Galaxy	L	£182.95
FHBL9065-160-W-CL-MS	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR MS	Alleycat S. Galaxy	L	£153.45
FHBL9065-160-W-CL-PH	ALLEYCAT SQUARE 1600 LUMEN WHITE CLEAR BL PH	Alleycat S. Galaxy	L	£134.95
FHBL9065-160-W-OP	ALLEYCAT SQUARE 1600 LUMEN WHITE OPAL	Alleycat S. Galaxy	L	£108.95
FHBL9065-160-W-OP-EM	ALLEYCAT SQUARE 1600 LUMEN WHITE OPAL EM	Alleycat S. Galaxy	L	£156.95
FHBL9065-160-W-OP-EM-MS	ALLEYCAT SQUARE 1600 LUMEN WHITE OPAL BL EM MS	Alleycat S. Galaxy	L	£201.45
FHBL9065-160-W-OP-EM-PH	ALLEYCAT SQUARE 1600 LUMEN WHITE OPAL BL EM PH	Alleycat S. Galaxy	L	£182.95
FHBL9065-160-W-OP-MS	ALLEYCAT SQUARE 1600 LUMEN WHITE OPAL BL MS	Alleycat S. Galaxy	L	£153.45
FHBL9065-160-W-OP-PH	ALLEYCAT SQUARE 1600 LUMEN WHITE OPAL BL PH	Alleycat S. Galaxy	L	£134.95
FHBL9065-210-B-CL	ALLEYCAT SQUARE 2100 LUMEN BLACK CLEAR	Alleycat S. Galaxy	L	£117.95
FHBL9065-210-B-CL-EM	ALLEYCAT SQUARE 2100 LUMEN BLACK CLEAR BL EM	Alleycat S. Galaxy	L	£165.95
FHBL9065-210-B-CL-EM-MS	ALLEYCAT SQUARE 2100 LUMEN BLACK CLEAR BL EM MS	Alleycat S. Galaxy	L	£210.45
FHBL9065-210-B-CL-EM-PH	ALLEYCAT SQUARE 2100 LUMEN BLACK CLEAR BL EM PH	Alleycat S. Galaxy	L	£191.95
FHBL9065-210-B-CL-MS	ALLEYCAT SQUARE 2100 LUMEN BLACK CLEAR BL MS	Alleycat S. Galaxy	L	£162.45
FHBL9065-210-B-CL-PH	ALLEYCAT SQUARE 2100 LUMEN BLACK CLEAR BL PH	Alleycat S. Galaxy	L	£143.95
FHBL9065-210-B-OP	ALLEYCAT SQUARE 2100 LUMEN BLACK OPAL	Alleycat S. Galaxy	L	£117.95
FHBL9065-210-B-OP-EM	ALLEYCAT SQUARE 2100 LUMEN BLACK OPAL BL EM	Alleycat S. Galaxy	L	£165.95
FHBL9065-210-B-OP-EM-MS	ALLEYCAT SQUARE 2100 LUMEN BLACK OPAL BL EM MS	Alleycat S. Galaxy	L	£210.45
FHBL9065-210-B-OP-EM-PH	ALLEYCAT SQUARE 2100 LUMEN BLACK OPAL BL EM PH	Alleycat S. Galaxy	L	£191.95
FHBL9065-210-B-OP-MS	ALLEYCAT SQUARE 2100 LUMEN BLACK OPAL BL MS	Alleycat S. Galaxy	L	£162.45
FHBL9065-210-B-OP-PH	ALLEYCAT SQUARE 2100 LUMEN BLACK OPAL BL PH	Alleycat S. Galaxy	L	£143.95
FHBL9065-210-W-CL	ALLEYCAT SQUARE 2100 LUMEN WHITE CLEAR	Alleycat S. Galaxy	L	£117.95
FHBL9065-210-W-CL-EM	ALLEYCAT SQUARE 2100 LUMEN WHITE CLEAR BL EM	Alleycat S. Galaxy	L	£165.95
FHBL9065-210-W-CL-EM-MS	ALLEYCAT SQUARE 2100 LUMEN WHITE CLEAR BL EM MS	Alleycat S. Galaxy	L	£210.45
FHBL9065-210-W-CL-EM-PH	ALLEYCAT SQUARE 2100 LUMEN WHITE CLEAR BL EM PH	Alleycat S. Galaxy	L	£191.95
FHBL9065-210-W-CL-MS	ALLEYCAT SQUARE 2100 LUMEN WHITE CLEAR BL MS	Alleycat S. Galaxy	L	£162.45
FHBL9065-210-W-CL-PH	ALLEYCAT SQUARE 2100 LUMEN WHITE CLEAR BL PH	Alleycat S. Galaxy	L	£143.95
FHBL9065-210-W-OP	ALLEYCAT SQUARE 2100 LUMEN WHITE OPAL	Alleycat S. Galaxy	L	£117.95
FHBL9065-210-W-OP-EM	ALLEYCAT SQUARE 2100 LUMEN WHITE OPAL BL EM	Alleycat S. Galaxy	L	£165.95
FHBL9065-210-W-OP-EM-MS	ALLEYCAT SQUARE 2100 LUMEN WHITE OPAL BL EM MS	Alleycat S. Galaxy	L	£210.45
FHBL9065-210-W-OP-EM-PH	ALLEYCAT SQUARE 2100 LUMEN WHITE OPAL BL EM PH	Alleycat S. Galaxy	L	£191.95
FHBL9065-210-W-OP-MS	ALLEYCAT SQUARE 2100 LUMEN WHITE OPAL BL MS	Alleycat S. Galaxy	L	£162.45
FHBL9065-210-W-OP-PH	ALLEYCAT SQUARE 2100 LUMEN WHITE OPAL BL PH	Alleycat S. Galaxy	L	£143.95

FERN-HOWARD BRAND NET TRADE PRICES 2017
Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
ALLEYCAT SQUARE CORUM				
FHML-9065-080-B-CL	ALLEYCAT SQUARE 800 BLACK EDGE LIT	Alleycat S. Corum	L	£101.85
FHML-9065-080-B-CL-AT	ALLEYCAT SQUARE 800 BLACK EDGE LIT AT	Alleycat S. Corum	L	£205.85
FHML-9065-080-B-CL-AT-MS	ALLEYCAT SQUARE 800 BLACK EDGE LIT AT MS	Alleycat S. Corum	L	£250.35
FHML-9065-080-B-CL-AT-PH	ALLEYCAT SQUARE 800 BLACK EDGE LIT AT PH	Alleycat S. Corum	L	£231.85
FHML-9065-080-B-CL-CF	ALLEYCAT SQUARE 800 BLACK EDGE LIT CF	Alleycat S. Corum	L	£145.85
FHML-9065-080-B-CL-CF-MS	ALLEYCAT SQUARE 800 BLACK EDGE LIT CF MS	Alleycat S. Corum	L	£190.35
FHML-9065-080-B-CL-CF-PH	ALLEYCAT SQUARE 800 BLACK EDGE LIT CF PH	Alleycat S. Corum	L	£171.85
FHML-9065-080-B-CL-CFEM	ALLEYCAT SQUARE 800 BLACK EDGE LIT CFEM	Alleycat S. Corum	L	£201.85
FHML-9065-080-B-CL-CFEM-MS	ALLEYCAT SQUARE 800 BLACK EDGE LIT CFEM MS	Alleycat S. Corum	L	£246.35
FHML-9065-080-B-CL-CFEM-PH	ALLEYCAT SQUARE 800 BLACK EDGE LIT CFEM PH	Alleycat S. Corum	L	£227.85
FHML-9065-080-B-CL-DA	ALLEYCAT SQUARE 800 BLACK DALI EDGE LIT	Alleycat S. Corum	L	£165.85
FHML-9065-080-B-CL-DA-MS	ALLEYCAT SQUARE 800 BLACK DALI EDGE LIT MS	Alleycat S. Corum	L	£210.35
FHML-9065-080-B-CL-DA-PH	ALLEYCAT SQUARE 800 BLACK DALI EDGE LIT PH	Alleycat S. Corum	L	£191.85
FHML-9065-080-B-CL-DAEM	ALLEYCAT SQUARE 800 BLACK DALI EDGE LIT EM	Alleycat S. Corum	L	£233.85
FHML-9065-080-B-CL-DAEM-MS	ALLEYCAT SQUARE 800 BLACK DALI EDGE LIT EM MS	Alleycat S. Corum	L	£278.35
FHML-9065-080-B-CL-DAEM-PH	ALLEYCAT SQUARE 800 BLACK DALI EDGE LIT EM PH	Alleycat S. Corum	L	£259.85
FHML-9065-080-B-CL-DIM	ALLEYCAT SQUARE 800 BLACK DIM EDGE LIT	Alleycat S. Corum	L	£169.85
FHML-9065-080-B-CL-DIM-MS	ALLEYCAT SQUARE 800 BLACK DIM EDGE LIT MS	Alleycat S. Corum	L	£214.35
FHML-9065-080-B-CL-DIM-PH	ALLEYCAT SQUARE 800 BLACK DIM EDGE LIT PH	Alleycat S. Corum	L	£195.85
FHML-9065-080-B-CL-EM	ALLEYCAT SQUARE 800 BLACK EDGE LIT EM	Alleycat S. Corum	L	£149.85
FHML-9065-080-B-CL-EM-MS	ALLEYCAT SQUARE 800 BLACK EDGE LIT EM MS	Alleycat S. Corum	L	£194.35
FHML-9065-080-B-CL-EM-PH	ALLEYCAT SQUARE 800 BLACK EDGE LIT EM PH	Alleycat S. Corum	L	£175.85
FHML-9065-080-B-CL-MS	ALLEYCAT SQUARE 800 BLACK EDGE LIT MS	Alleycat S. Corum	L	£146.35
FHML-9065-080-B-CL-PH	ALLEYCAT SQUARE 800 BLACK EDGE LIT PH	Alleycat S. Corum	L	£127.85
FHML-9065-080-W-CL	ALLEYCAT SQUARE 800 WHITE EDGE LIT	Alleycat S. Corum	L	£101.85
FHML-9065-080-W-CL-AT	ALLEYCAT SQUARE 800 WHITE EDGE LIT AT	Alleycat S. Corum	L	£205.85
FHML-9065-080-W-CL-AT-MS	ALLEYCAT SQUARE 800 WHITE EDGE LIT AT MS	Alleycat S. Corum	L	£250.35
FHML-9065-080-W-CL-AT-PH	ALLEYCAT SQUARE 800 WHITE EDGE LIT AT PH	Alleycat S. Corum	L	£231.85
FHML-9065-080-W-CL-ATNM	ALLEYCAT SQUARE 800 WHITE EDGE LIT AT NM	Alleycat S. Corum	L	£205.85
FHML-9065-080-W-CL-CF	ALLEYCAT SQUARE 800 WHITE EDGE LIT CF	Alleycat S. Corum	L	£145.85
FHML-9065-080-W-CL-CF-MS	ALLEYCAT SQUARE 800 WHITE EDGE LIT CF MS	Alleycat S. Corum	L	£190.35
FHML-9065-080-W-CL-CF-PH	ALLEYCAT SQUARE 800 WHITE EDGE LIT CF PH	Alleycat S. Corum	L	£171.85
FHML-9065-080-W-CL-CFEM	ALLEYCAT SQUARE 800 WHITE EDGE LIT CFEM	Alleycat S. Corum	L	£201.85
FHML-9065-080-W-CL-CFEM-MS	ALLEYCAT SQUARE 800 WHITE EDGE LIT CFEM MS	Alleycat S. Corum	L	£246.35
FHML-9065-080-W-CL-CFEM-PH	ALLEYCAT SQUARE 800 WHITE EDGE LIT CFEM PH	Alleycat S. Corum	L	£227.85
FHML-9065-080-W-CL-DA	ALLEYCAT SQUARE 800 WHITE DALI EDGE LIT	Alleycat S. Corum	L	£165.85
FHML-9065-080-W-CL-DA-MS	ALLEYCAT SQUARE 800 WHITE DALI EDGE LIT MS	Alleycat S. Corum	L	£210.35

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-9065-080-W-CL-DA-PH	ALLEYCAT SQUARE 800 WHITE DALI EDGE LIT PH	Alleycat S. Corum	L	£191.85
FHML-9065-080-W-CL-DAEM	ALLEYCAT SQUARE 800 WHITE DALI EDGE LIT EM	Alleycat S. Corum	L	£233.85
FHML-9065-080-W-CL-DAEM-MS	ALLEYCAT SQUARE 800 WHITE DALI EDGE LIT EM MS	Alleycat S. Corum	L	£278.35
FHML-9065-080-W-CL-DAEM-PH	ALLEYCAT SQUARE 800 WHITE DALI EDGE LIT EM PH	Alleycat S. Corum	L	£259.85
FHML-9065-080-W-CL-DIM	ALLEYCAT SQUARE 800 WHITE DIM EDGE LIT	Alleycat S. Corum	L	£169.85
FHML-9065-080-W-CL-DIM-MS	ALLEYCAT SQUARE 800 WHITE DIM EDGE LIT MS	Alleycat S. Corum	L	£214.35
FHML-9065-080-W-CL-DIM-PH	ALLEYCAT SQUARE 800 WHITE DIM EDGE LIT PH	Alleycat S. Corum	L	£195.85
FHML-9065-080-W-CL-EM	ALLEYCAT SQUARE 800 WHITE EDGE LIT EM	Alleycat S. Corum	L	£149.85
FHML-9065-080-W-CL-EM-MS	ALLEYCAT SQUARE 800 WHITE EDGE LIT EM MS	Alleycat S. Corum	L	£194.35
FHML-9065-080-W-CL-EM-PH	ALLEYCAT SQUARE 800 WHITE EDGE LIT EM PH	Alleycat S. Corum	L	£175.85
FHML-9065-080-W-CL-MS	ALLEYCAT SQUARE 800 WHITE EDGE LIT MS	Alleycat S. Corum	L	£146.35
FHML-9065-080-W-CL-PH	ALLEYCAT SQUARE 800 WHITE EDGE LIT PH	Alleycat S. Corum	L	£127.85
FHML-9065-140-B-CL	ALLEYCAT SQUARE 1400 BLACK EDGE LIT	Alleycat S. Corum	L	£108.95
FHML-9065-140-B-CL-AT	ALLEYCAT SQUARE 1400 BLACK EDGE LIT AT	Alleycat S. Corum	L	£212.95
FHML-9065-140-B-CL-AT-MS	ALLEYCAT SQUARE 1400 BLACK EDGE LIT AT MS	Alleycat S. Corum	L	£257.45
FHML-9065-140-B-CL-AT-PH	ALLEYCAT SQUARE 1400 BLACK EDGE LIT AT PH	Alleycat S. Corum	L	£238.95
FHML-9065-140-B-CL-CF	ALLEYCAT SQUARE 1400 BLACK EDGE LIT CF	Alleycat S. Corum	L	£152.95
FHML-9065-140-B-CL-CF-MS	ALLEYCAT SQUARE 1400 BLACK EDGE LIT CF MS	Alleycat S. Corum	L	£197.45
FHML-9065-140-B-CL-CF-PH	ALLEYCAT SQUARE 1400 BLACK EDGE LIT CF PH	Alleycat S. Corum	L	£178.95
FHML-9065-140-B-CL-CFEM	ALLEYCAT SQUARE 1400 BLACK EDGE LIT CFEM	Alleycat S. Corum	L	£208.95
FHML-9065-140-B-CL-CFEM-MS	ALLEYCAT SQUARE 1400 BLACK EDGE LIT CFEM MS	Alleycat S. Corum	L	£253.45
FHML-9065-140-B-CL-CFEM-PH	ALLEYCAT SQUARE 1400 BLACK EDGE LIT CFEM PH	Alleycat S. Corum	L	£234.95
FHML-9065-140-B-CL-DA	ALLEYCAT SQUARE 1400 BLACK DALI EDGE LIT	Alleycat S. Corum	L	£172.95
FHML-9065-140-B-CL-DA-MS	ALLEYCAT SQUARE 1400 BLACK DALI EDGE LIT MS	Alleycat S. Corum	L	£217.45
FHML-9065-140-B-CL-DA-PH	ALLEYCAT SQUARE 1400 BLACK DALI EDGE LIT PH	Alleycat S. Corum	L	£198.95
FHML-9065-140-B-CL-DAEM	ALLEYCAT SQUARE 1400 BLACK DALI EDGE LIT EM	Alleycat S. Corum	L	£240.95
FHML-9065-140-B-CL-DAEM-MS	ALLEYCAT SQUARE 1400 BLACK DALI EDGE LIT EM MS	Alleycat S. Corum	L	£285.45
FHML-9065-140-B-CL-DAEM-PH	ALLEYCAT SQUARE 1400 BLACK DALI EDGE LIT EM PH	Alleycat S. Corum	L	£266.95
FHML-9065-140-B-CL-DIM	ALLEYCAT SQUARE 1400 BLACK DIM EDGE LIT	Alleycat S. Corum	L	£176.95
FHML-9065-140-B-CL-DIM-MS	ALLEYCAT SQUARE 1400 BLACK DIM EDGE LIT MS	Alleycat S. Corum	L	£221.45
FHML-9065-140-B-CL-DIM-PH	ALLEYCAT SQUARE 1400 BLACK DIM EDGE LIT PH	Alleycat S. Corum	L	£202.95
FHML-9065-140-B-CL-EM	ALLEYCAT SQUARE 1400 BLACK EDGE LIT EM	Alleycat S. Corum	L	£156.95
FHML-9065-140-B-CL-EM-MS	ALLEYCAT SQUARE 1400 BLACK EDGE LIT EM MS	Alleycat S. Corum	L	£201.45
FHML-9065-140-B-CL-EM-PH	ALLEYCAT SQUARE 1400 BLACK EDGE LIT EM PH	Alleycat S. Corum	L	£182.95
FHML-9065-140-B-CL-MS	ALLEYCAT SQUARE 1400 BLACK EDGE LIT MS	Alleycat S. Corum	L	£153.45
FHML-9065-140-B-CL-PH	ALLEYCAT SQUARE 1400 BLACK EDGE LIT PH	Alleycat S. Corum	L	£134.95
FHML-9065-140-W-CL	ALLEYCAT SQUARE 1400 WHITE EDGE LIT	Alleycat S. Corum	L	£108.95
FHML-9065-140-W-CL-AT	ALLEYCAT SQUARE 1400 WHITE EDGE LIT AT	Alleycat S. Corum	L	£212.95
FHML-9065-140-W-CL-AT-MS	ALLEYCAT SQUARE 1400 WHITE EDGE LIT AT MS	Alleycat S. Corum	L	£257.45

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-9065-140-W-CL-AT-PH	ALLEYCAT SQUARE 1400 WHITE EDGE LIT AT PH	Alleycat S. Corum	L	£238.95
FHML-9065-140-W-CL-CF	ALLEYCAT SQUARE 1400 WHITE EDGE LIT CF	Alleycat S. Corum	L	£152.95
FHML-9065-140-W-CL-CF-MS	ALLEYCAT SQUARE 1400 WHITE EDGE LIT CF MS	Alleycat S. Corum	L	£197.45
FHML-9065-140-W-CL-CF-PH	ALLEYCAT SQUARE 1400 WHITE EDGE LIT CF PH	Alleycat S. Corum	L	£178.95
FHML-9065-140-W-CL-CFEM	ALLEYCAT SQUARE 1400 WHITE EDGE LIT CFEM	Alleycat S. Corum	L	£208.95
FHML-9065-140-W-CL-CFEM-MS	ALLEYCAT SQUARE 1400 WHITE EDGE LIT CFEM MS	Alleycat S. Corum	L	£253.45
FHML-9065-140-W-CL-CFEM-PH	ALLEYCAT SQUARE 1400 WHITE EDGE LIT CFEM PH	Alleycat S. Corum	L	£234.95
FHML-9065-140-W-CL-DA	ALLEYCAT SQUARE 1400 WHITE DALI EDGE LIT	Alleycat S. Corum	L	£172.95
FHML-9065-140-W-CL-DA-MS	ALLEYCAT SQUARE 1400 WHITE DALI EDGE LIT MS	Alleycat S. Corum	L	£217.45
FHML-9065-140-W-CL-DA-PH	ALLEYCAT SQUARE 1400 WHITE DALI EDGE LIT PH	Alleycat S. Corum	L	£198.95
FHML-9065-140-W-CL-DAEM	ALLEYCAT SQUARE 1400 WHITE DALI EDGE LIT EM	Alleycat S. Corum	L	£240.95
FHML-9065-140-W-CL-DAEM-MS	ALLEYCAT SQUARE 1400 WHITE DALI EDGE LIT EM MS	Alleycat S. Corum	L	£285.45
FHML-9065-140-W-CL-DAEM-PH	ALLEYCAT SQUARE 1400 WHITE DALI EDGE LIT EM PH	Alleycat S. Corum	L	£266.95
FHML-9065-140-W-CL-DIM	ALLEYCAT SQUARE 1400 WHITE DIM EDGE LIT	Alleycat S. Corum	L	£176.95
FHML-9065-140-W-CL-DIM-MS	ALLEYCAT SQUARE 1400 WHITE DIM EDGE LIT MS	Alleycat S. Corum	L	£221.45
FHML-9065-140-W-CL-DIM-PH	ALLEYCAT SQUARE 1400 WHITE DIM EDGE LIT PH	Alleycat S. Corum	L	£202.95
FHML-9065-140-W-CL-EM	ALLEYCAT SQUARE 1400 WHITE EDGE LIT EM	Alleycat S. Corum	L	£156.95
FHML-9065-140-W-CL-EM-MS	ALLEYCAT SQUARE 1400 WHITE EDGE LIT EM MS	Alleycat S. Corum	L	£201.45
FHML-9065-140-W-CL-EM-PH	ALLEYCAT SQUARE 1400 WHITE EDGE LIT EM PH	Alleycat S. Corum	L	£182.95
FHML-9065-140-W-CL-MS	ALLEYCAT SQUARE 1400 WHITE EDGE LIT MS	Alleycat S. Corum	L	£153.45
FHML-9065-140-W-CL-PH	ALLEYCAT SQUARE 1400 WHITE EDGE LIT PH	Alleycat S. Corum	L	£134.95

ALLEYCAT SQUARE 2D

FHE906516-B-CL	ALLEYCAT SQUARE 16W BLACK CLEAR HF	Alleycat S. 2D	B	£100.74
FHE906516-B-CL-EM	ALLEYCAT SQUARE 16W BLACK CLEAR EM	Alleycat S. 2D	B	£188.34
FHE906516-B-CL-EM-MS	ALLEYCAT SQUARE 16W BLACK CLEAR MICRO SENSOR EM	Alleycat S. 2D	B	£258.42
FHE906516-B-CL-EM-PH	ALLEYCAT SQUARE 16W BLACK CLEAR EM PHOTOCELL	Alleycat S. 2D	B	£240.90
FHE906516-B-CL-MS	ALLEYCAT SQUARE 16W BLACK CLEAR MICRO SENSOR	Alleycat S. 2D	B	£170.82
FHE906516-B-CL-PH	ALLEYCAT SQUARE 16W BLACK CLEAR HF PHOTOCELL	Alleycat S. 2D	B	£153.30
FHE906516-B-OP	ALLEYCAT SQUARE 16W BLACK OPAL HF	Alleycat S. 2D	B	£100.74
FHE906516-B-OP-EM	ALLEYCAT SQUARE 16W BLACK OPAL EM	Alleycat S. 2D	B	£188.34
FHE906516-B-OP-EM-MS	ALLEYCAT SQUARE 16W BLACK OPAL MICRO SENSOR EM	Alleycat S. 2D	B	£258.42
FHE906516-B-OP-EM-PH	ALLEYCAT SQUARE 16W BLACK OPAL EM PHOTOCELL	Alleycat S. 2D	B	£240.90
FHE906516-B-OP-MS	ALLEYCAT SQUARE 16W BLACK OPAL MICRO SENSOR	Alleycat S. 2D	B	£170.82
FHE906516-B-OP-PH	ALLEYCAT SQUARE 16W BLACK OPAL HF PHOTOCELL	Alleycat S. 2D	B	£153.30
FHE906516-W-CL	ALLEYCAT SQUARE 16W WHITE CLEAR HF	Alleycat S. 2D	B	£100.74
FHE906516-W-CL-EM	ALLEYCAT SQUARE 16W WHITE CLEAR EM	Alleycat S. 2D	B	£188.34
FHE906516-W-CL-EM-MS	ALLEYCAT SQUARE 16 W WHITE CLEAR EM MS	Alleycat S. 2D	B	£258.42
FHE906516-W-CL-EM-PH	ALLEYCAT SQUARE 16W WHITE CLEAR EM PHOTOCELL	Alleycat S. 2D	B	£240.90

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE906516-W-CL-MS	ALLEYCAT SQUARE 16W WHITE CLEAR MICRO SENSOR	Alleycat S. 2D	B	£170.82
FHE906516-W-CL-PH	ALLEYCAT SQUARE 16W WHITE CLEAR HF PHOTOCELL	Alleycat S. 2D	B	£153.30
FHE906516-W-OP	ALLEYCAT SQUARE 16W WHITE OPAL HF	Alleycat S. 2D	B	£100.74
FHE906516-W-OP-EM	ALLEYCAT SQUARE 16W WHITE OPAL EM	Alleycat S. 2D	B	£188.34
FHE906516-W-OP-EM-MS	ALLEYCAT SQUARE 16W WHITE OPAL MICRO SENSOR EM	Alleycat S. 2D	B	£258.42
FHE906516-W-OP-EM-PH	ALLEYCAT SQUARE 16W WHITE OPAL EM PHOTOCELL	Alleycat S. 2D	B	£240.90
FHE906516-W-OP-MS	ALLEYCAT SQUARE 16W WHITE OPAL MICRO SENSOR	Alleycat S. 2D	B	£170.82
FHE906516-W-OP-PH	ALLEYCAT SQUARE 16W WHITE OPAL HF PHOTOCELL	Alleycat S. 2D	B	£153.30
FHE906528-B-CL	ALLEYCAT SQUARE 28W BLACK CLEAR HF	Alleycat S. 2D	B	£110.60
FHE906528-B-CL-AT	ALLEYCAT SQUARE 28 W BLACK CLEAR AT	Alleycat S. 2D	B	£191.63
FHE906528-B-CL-AT-MS	ALLEYCAT SQUARE 28 W BLACK CLEAR AT MS	Alleycat S. 2D	B	£261.71
FHE906528-B-CL-AT-PH	ALLEYCAT SQUARE 28 W BLACK CLEAR AT PH	Alleycat S. 2D	B	£244.19
FHE906528-B-CL-CF	ALLEYCAT SQUARE 28W BLACK CLEAR CF	Alleycat S. 2D	B	£136.88
FHE906528-B-CL-CFEM	ALLEYCAT SQUARE 28W BLACK CLEAR EM CF	Alleycat S. 2D	B	£235.43
FHE906528-B-CL-DA	ALLEYCAT SQUARE 28 W BLACK CLEAR DALI	Alleycat S. 2D	B	£169.73
FHE906528-B-CL-DAEM	ALLEYCAT SQUARE 28W BLACK CLEAR DALI EM	Alleycat S. 2D	B	£268.28
FHE906528-B-CL-DIM	ALLEYCAT SQUARE 28 W BLACK CLEAR DIM	Alleycat S. 2D	B	£158.78
FHE906528-B-CL-EM	ALLEYCAT SQUARE 28W BLACK CLEAR EM	Alleycat S. 2D	B	£202.58
FHE906528-B-CL-EM-MS	ALLEYCAT SQUARE 28W BLACK CLEAR MICRO SENSOR EM	Alleycat S. 2D	B	£272.66
FHE906528-B-CL-EM-PH	ALLEYCAT SQUARE 28W BLACK CLEAR EM PHOTOCELL	Alleycat S. 2D	B	£255.14
FHE906528-B-CL-EMD	ALLEYCAT SQUARE 28 W BLACK CLEAR DIM EM	Alleycat S. 2D	B	£257.33
FHE906528-B-CL-MS	ALLEYCAT SQUARE 28W BLACK CLEAR MICRO SENSOR	Alleycat S. 2D	B	£180.68
FHE906528-B-CL-PH	ALLEYCAT SQUARE 28W BLACK CLEAR HF PHOTOCELL	Alleycat S. 2D	B	£163.16
FHE906528-B-OP	ALLEYCAT SQUARE 28W BLACK OPAL HF	Alleycat S. 2D	B	£110.60
FHE906528-B-OP-AT-MS	ALLEYCAT SQUARE 28 W BLACK OPAL AT MS	Alleycat S. 2D	B	£261.71
FHE906528-B-OP-AT-PH	ALLEYCAT SQUARE 28 W BLACK OPAL AT PH	Alleycat S. 2D	B	£244.19
FHE906528-B-OP-CF	ALLEYCAT SQUARE 28 W BLACK OPAL CF	Alleycat S. 2D	B	£136.88
FHE906528-B-OP-CFEM	ALLEYCAT SQUARE 28 W BLACK OPAL CF EM	Alleycat S. 2D	B	£235.43
FHE906528-B-OP-DA	ALLEYCAT SQUARE 28 W BLACK OPAL DALI	Alleycat S. 2D	B	£169.73
FHE906528-B-OP-DAEM	ALLEYCAT SQUARE 28W BLACK OPAL DALI EM	Alleycat S. 2D	B	£268.28
FHE906528-B-OP-DIM	ALLEYCAT SQUARE 28 W BLACK OPAL DIM	Alleycat S. 2D	B	£158.78
FHE906528-B-OP-EM	ALLEYCAT SQUARE 28W BLACK OPAL EM	Alleycat S. 2D	B	£202.58
FHE906528-B-OP-EM-MS	ALLEYCAT SQUARE 28W BLACK OPAL MICRO SENSOR EM	Alleycat S. 2D	B	£272.66
FHE906528-B-OP-EM-PH	ALLEYCAT SQUARE 28W BLACK OPAL EM PHOTOCELL	Alleycat S. 2D	B	£255.14
FHE906528-B-OP-EMD	ALLEYCAT SQUARE 28 W BLACK OPAL DIM EM	Alleycat S. 2D	B	£257.33
FHE906528-B-OP-MS	ALLEYCAT SQUARE 28W BLACK OPAL MICRO SENSOR	Alleycat S. 2D	B	£180.68
FHE906528-B-OP-PH	ALLEYCAT SQUARE 28W BLACK OPAL HF PHOTOCELL	Alleycat S. 2D	B	£163.16
FHE906528-W-CL	ALLEYCAT SQUARE 28W WHITE CLEAR HF	Alleycat S. 2D	B	£110.60
FHE906528-W-CL-AT-MS	ALLEYCAT SQUARE 28 W WHITE CLEAR AT MS	Alleycat S. 2D	B	£261.71

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE906528-W-CL-AT-PH	ALLEYCAT SQUARE 28 W WHITE CLEAR AT PH	Alleycat S. 2D	B	£244.19
FHE906528-W-CL-CF	ALLEYCAT SQUARE 28 W WHITE CLEAR CF	Alleycat S. 2D	B	£136.88
FHE906528-W-CL-CFEM	ALLEYCAT SQUARE 28 W WHITE CLEAR CF EM	Alleycat S. 2D	B	£235.43
FHE906528-W-CL-DA	ALLEYCAT SQUARE 28 W WHITE CLEAR DALI	Alleycat S. 2D	B	£169.73
FHE906528-W-CL-DAEM	ALLEYCAT SQUARE 28W WHITE CLEAR DALI EM	Alleycat S. 2D	B	£268.28
FHE906528-W-CL-DIM	ALLEYCAT SQUARE 28 W WHITE CLEAR DIM	Alleycat S. 2D	B	£158.78
FHE906528-W-CL-EM	ALLEYCAT SQUARE 28W WHITE CLEAR EM	Alleycat S. 2D	B	£202.58
FHE906528-W-CL-EM-MS	ALLEYCAT SQUARE 28W WHITE CLEAR MICRO SENSOR EM	Alleycat S. 2D	B	£272.66
FHE906528-W-CL-EM-PH	ALLEYCAT SQUARE 28W WHITE CLEAR EM PHOTOCELL	Alleycat S. 2D	B	£255.14
FHE906528-W-CL-EMD	ALLEYCAT SQUARE 28 W WHITE CLEAR DIM EM	Alleycat S. 2D	B	£257.33
FHE906528-W-CL-MS	ALLEYCAT SQUARE 28W WHITE CLEAR MICRO SENSOR	Alleycat S. 2D	B	£180.68
FHE906528-W-CL-PH	ALLEYCAT SQUARE 28W WHITE CLEAR HF PHOTOCELL	Alleycat S. 2D	B	£163.16
FHE906528-W-OP	ALLEYCAT SQUARE 28W WHITE OPAL HF	Alleycat S. 2D	B	£110.60
FHE906528-W-OP-AT	ALLEYCAT SQUARE 28 W WHITE OPAL AT	Alleycat S. 2D	B	£191.63
FHE906528-W-OP-AT-MS	ALLEYCAT SQUARE 28 W WHITE OPAL AT MS	Alleycat S. 2D	B	£261.71
FHE906528-W-OP-AT-PH	ALLEYCAT SQUARE 28 W WHITE OPAL AT PH	Alleycat S. 2D	B	£244.19
FHE906528-W-OP-CF	ALLEYCAT SQUARE 28 W WHITE OPAL CF	Alleycat S. 2D	B	£136.88
FHE906528-W-OP-CFEM	ALLEYCAT SQUARE 28 W WHITE OPAL CF EM	Alleycat S. 2D	B	£235.43
FHE906528-W-OP-DA	ALLEYCAT SQUARE 28 W WHITE OPAL DALI	Alleycat S. 2D	B	£169.73
FHE906528-W-OP-DAEM	ALLEYCAT SQUARE 28W WHITE OPAL DALI EM	Alleycat S. 2D	B	£268.28
FHE906528-W-OP-DIM	ALLEYCAT SQUARE 28 W WHITE OPAL DIM	Alleycat S. 2D	B	£158.78
FHE906528-W-OP-EM	ALLEYCAT SQUARE 28W WHITE OPAL EM	Alleycat S. 2D	B	£202.58
FHE906528-W-OP-EM-MS	ALLEYCAT SQUARE 28W WHITE OPAL MICRO SENSOR EM	Alleycat S. 2D	B	£272.66
FHE906528-W-OP-EM-PH	ALLEYCAT SQUARE 28W WHITE OPAL EM PHOTOCELL	Alleycat S. 2D	B	£255.14
FHE906528-W-OP-EMD	ALLEYCAT SQUARE 28 W WHITE OPAL DIM EM	Alleycat S. 2D	B	£257.33
FHE906528-W-OP-MS	ALLEYCAT SQUARE 28W WHITE OPAL MICRO SENSOR	Alleycat S. 2D	B	£180.68
FHE906528-W-OP-PH	ALLEYCAT SQUARE 28W WHITE OPAL HF PHOTOCELL	Alleycat S. 2D	B	£163.16
FHE906538-B-CL	ALLEYCAT SQUARE 38W BLACK CLEAR HF	Alleycat S. 2D	B	£133.04
FHE906538-B-CL-MS	ALLEYCAT SQUARE 38W BLACK CLEAR MICRO SENSOR	Alleycat S. 2D	B	£203.12
FHE906538-B-CL-PH	ALLEYCAT SQUARE 38W BLACK CLEAR HF PHOTOCELL	Alleycat S. 2D	B	£185.60
FHE906538-B-OP	ALLEYCAT SQUARE 38W BLACK OPAL HF	Alleycat S. 2D	B	£133.04
FHE906538-B-OP-MS	ALLEYCAT SQUARE 38W BLACK OPAL MICRO SENSOR	Alleycat S. 2D	B	£203.12
FHE906538-B-OP-PH	ALLEYCAT SQUARE 38W BLACK OPAL HF PHOTOCELL	Alleycat S. 2D	B	£185.60
FHE906538-W-CL	ALLEYCAT SQUARE 38W WHITE CLEAR HF	Alleycat S. 2D	B	£133.04
FHE906538-W-CL-MS	ALLEYCAT SQUARE 38W WHITE CLEAR MICRO SENSOR	Alleycat S. 2D	B	£203.12
FHE906538-W-CL-PH	ALLEYCAT SQUARE 38W WHITE CLEAR HF PHOTOCELL	Alleycat S. 2D	B	£185.60
FHE906538-W-OP	ALLEYCAT SQUARE 38W WHITE OPAL HF	Alleycat S. 2D	B	£133.04
FHE906538-W-OP-MS	ALLEYCAT SQUARE 38W WHITE OPAL MICRO SENSOR	Alleycat S. 2D	B	£203.12
FHE906538-W-OP-PH	ALLEYCAT SQUARE 38W WHITE OPAL HF PHOTOCELL	Alleycat S. 2D	B	£185.60

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
COLUMBUS GALAXY				
FHBL965-090-B-CL	COLUMBUS 900 LUMEN BLACK CLEAR	Columbus Galaxy	L	£60.85
FHBL965-090-B-CL-EM	COLUMBUS 900 LUMEN BLACK CLEAR EM	Columbus Galaxy	L	£108.85
FHBL965-090-B-CL-EM-MS	COLUMBUS 900 LUMEN BLACK CLEAR BL EM MS	Columbus Galaxy	L	£153.35
FHBL965-090-B-CL-EM-PH	COLUMBUS 900 LUMEN BLACK CLEAR BL EM PH	Columbus Galaxy	L	£134.85
FHBL965-090-B-CL-MS	COLUMBUS 900 LUMEN BLACK CLEAR BL MS	Columbus Galaxy	L	£105.35
FHBL965-090-B-CL-PH	COLUMBUS 900 LUMEN BLACK CLEAR BL PH	Columbus Galaxy	L	£86.85
FHBL965-090-B-OP	COLUMBUS 900 LUMEN BLACK OPAL	Columbus Galaxy	L	£60.85
FHBL965-090-B-OP-EM	COLUMBUS 900 LUMEN BLACK OPAL EM	Columbus Galaxy	L	£108.85
FHBL965-090-B-OP-EM-MS	COLUMBUS 900 LUMEN BLACK OPAL BL EM MS	Columbus Galaxy	L	£153.35
FHBL965-090-B-OP-EM-PH	COLUMBUS 900 LUMEN BLACK OPAL BL EM PH	Columbus Galaxy	L	£134.85
FHBL965-090-B-OP-MS	COLUMBUS 900 LUMEN BLACK OPAL BL MS	Columbus Galaxy	L	£105.35
FHBL965-090-B-OP-PH	COLUMBUS 900 LUMEN BLACK OPAL BL PH	Columbus Galaxy	L	£86.85
FHBL965-090-W-CL	COLUMBUS 900 LUMEN WHITE CLEAR	Columbus Galaxy	L	£60.85
FHBL965-090-W-CL-EM	COLUMBUS 900 LUMEN WHITE CLEAR EM	Columbus Galaxy	L	£108.85
FHBL965-090-W-CL-EM-MS	COLUMBUS 900 LUMEN WHITE CLEAR BL EM MS	Columbus Galaxy	L	£153.35
FHBL965-090-W-CL-EM-PH	COLUMBUS 900 LUMEN WHITE CLEAR BL EM PH	Columbus Galaxy	L	£134.85
FHBL965-090-W-CL-MS	COLUMBUS 900 LUMEN WHITE CLEAR WITH MS	Columbus Galaxy	L	£105.35
FHBL965-090-W-CL-PH	COLUMBUS 900 LUMEN WHITE CLEAR BL PH	Columbus Galaxy	L	£86.85
FHBL965-090-W-OP	COLUMBUS 900 LUMEN WHITE OPAL	Columbus Galaxy	L	£60.85
FHBL965-090-W-OP-CF	COLUMBUS 900 LUMEN WHITE OPAL CF	Columbus Galaxy	L	£104.85
FHBL965-090-W-OP-EM	COLUMBUS 900 LUMEN WHITE OPAL EM	Columbus Galaxy	L	£108.85
FHBL965-090-W-OP-EM-MS	COLUMBUS 900 LUMEN WHITE OPAL EM MS	Columbus Galaxy	L	£153.35
FHBL965-090-W-OP-EM-PH	COLUMBUS 900 LUMEN WHITE OPAL BL EM PH	Columbus Galaxy	L	£134.85
FHBL965-090-W-OP-MS	COLUMBUS 900 LUMEN WHITE OPAL MS	Columbus Galaxy	L	£105.35
FHBL965-090-W-OP-PH	COLUMBUS 900 LUMEN WHITE OPAL BL PH	Columbus Galaxy	L	£86.85
FHBL965-160-B-CL	COLUMBUS 1600 LUMEN BLACK CLEAR	Columbus Galaxy	L	£67.95
FHBL965-160-B-CL-EM	COLUMBUS 1600 LUMEN BLACK CLEAR EM	Columbus Galaxy	L	£115.95
FHBL965-160-B-CL-EM-MS	COLUMBUS 1600 LUMEN BLACK CLEAR BL EM MS	Columbus Galaxy	L	£160.45
FHBL965-160-B-CL-EM-PH	COLUMBUS 1600 LUMEN BLACK CLEAR EM PH	Columbus Galaxy	L	£141.95
FHBL965-160-B-CL-MS	COLUMBUS 1600 LUMEN BLACK CLEAR BL MS	Columbus Galaxy	L	£112.45
FHBL965-160-B-CL-PH	COLUMBUS 1600 LUMEN BLACK CLEAR BL PH	Columbus Galaxy	L	£93.95
FHBL965-160-B-OP	COLUMBUS 1600 LUMEN BLACK OPAL	Columbus Galaxy	L	£67.95
FHBL965-160-B-OP-EM	COLUMBUS 1600 LUMEN BLACK OPAL EM	Columbus Galaxy	L	£115.95
FHBL965-160-B-OP-EM-MS	COLUMBUS 1600 LUMEN BLACK OPAL BL EM MS	Columbus Galaxy	L	£160.45
FHBL965-160-B-OP-EM-PH	COLUMBUS 1600 LUMEN BLACK OPAL EM PHOTOCELL	Columbus Galaxy	L	£141.95
FHBL965-160-B-OP-MS	COLUMBUS 1600 LUMEN BLACK OPAL BL MS	Columbus Galaxy	L	£112.45
FHBL965-160-B-OP-PH	COLUMBUS 1600 LUMEN BLACK OPAL PHOTOCELL	Columbus Galaxy	L	£93.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL965-160-W-CL	COLUMBUS 1600 LUMEN WHITE CLEAR	Columbus Galaxy	L	£67.95
FHBL965-160-W-CL-CF	COLUMBUS 1600 LUMEN WHITE CLEAR CF	Columbus Galaxy	L	£111.95
FHBL965-160-W-CL-CFEM	COLUMBUS 1600 LUMEN WHITE CLEAR CF EM	Columbus Galaxy	L	£167.95
FHBL965-160-W-CL-EM	COLUMBUS 1600 LUMEN WHITE CLEAR EM	Columbus Galaxy	L	£115.95
FHBL965-160-W-CL-EM-MS	COLUMBUS 1600 LUMEN WHITE CLEAR EM MS	Columbus Galaxy	L	£160.45
FHBL965-160-W-CL-EM-PH	COLUMBUS 1600 LUMEN WHITE CLEAR EM PH	Columbus Galaxy	L	£141.95
FHBL965-160-W-CL-MS	COLUMBUS 1600 LUMEN WHITE CLEAR MS	Columbus Galaxy	L	£112.45
FHBL965-160-W-CL-PH	COLUMBUS 1600 LUMEN WHITE CLEAR WITH PH	Columbus Galaxy	L	£93.95
FHBL965-160-W-OP	COLUMBUS 1600 LUMEN WHITE OPAL	Columbus Galaxy	L	£67.95
FHBL965-160-W-OP-CF-EM	COLUMBUS 1600 LUMEN WHITE OPAL CF EM	Columbus Galaxy	L	£167.95
FHBL965-160-W-OP-EM	COLUMBUS 1600 LUMEN WHITE OPAL EM	Columbus Galaxy	L	£115.95
FHBL965-160-W-OP-EM-MS	COLUMBUS 1600 LUMEN WHITE OPAL BL EM MS	Columbus Galaxy	L	£160.45
FHBL965-160-W-OP-EM-PH	COLUMBUS 1600 LUMEN WHITE OPAL BL EM PH	Columbus Galaxy	L	£141.95
FHBL965-160-W-OP-MS	COLUMBUS 1600 LUMEN WHITE OPAL BL MS	Columbus Galaxy	L	£112.45
FHBL965-160-W-OP-PH	COLUMBUS 1600 LUMEN WHITE OPAL BL PH	Columbus Galaxy	L	£93.95
FHBL965-210-B-CL	COLUMBUS 2100 LUMEN BLACK CLEAR	Columbus Galaxy	L	£80.95
FHBL965-210-B-CL-EM	COLUMBUS 2100 LUMEN BLACK CLEAR BL EM	Columbus Galaxy	L	£128.95
FHBL965-210-B-CL-EM-MS	COLUMBUS 2100 LUMEN BLACK CLEAR BL EM MS	Columbus Galaxy	L	£173.45
FHBL965-210-B-CL-EM-PH	COLUMBUS 2100 LUMEN BLACK CLEAR BL EM PH	Columbus Galaxy	L	£154.95
FHBL965-210-B-CL-MS	COLUMBUS 2100 LUMEN BLACK CLEAR BL MS	Columbus Galaxy	L	£125.45
FHBL965-210-B-CL-PH	COLUMBUS 2100 LUMEN BLACK CLEAR BL PH	Columbus Galaxy	L	£106.95
FHBL965-210-B-OP	COLUMBUS 2100 LUMEN BLACK OPAL	Columbus Galaxy	L	£80.95
FHBL965-210-B-OP-EM	COLUMBUS 2100 LUMEN BLACK OPAL BL EM	Columbus Galaxy	L	£128.95
FHBL965-210-B-OP-EM-MS	COLUMBUS 2100 LUMEN BLACK OPAL BL EM MS	Columbus Galaxy	L	£173.45
FHBL965-210-B-OP-EM-PH	COLUMBUS 2100 LUMEN BLACK OPAL BL EM PH	Columbus Galaxy	L	£154.95
FHBL965-210-B-OP-MS	COLUMBUS 2100 LUMEN BLACK OPAL BL MS	Columbus Galaxy	L	£125.45
FHBL965-210-B-OP-PH	COLUMBUS 2100 LUMEN BLACK OPAL BL PH	Columbus Galaxy	L	£106.95
FHBL965-210-W-CL	COLUMBUS 2100 LUMEN WHITE CLEAR	Columbus Galaxy	L	£80.95
FHBL965-210-W-CL-EM	COLUMBUS 2100 LUMEN WHITE CLEAR BL EM	Columbus Galaxy	L	£128.95
FHBL965-210-W-CL-EM-MS	COLUMBUS 2100 LUMEN WHITE CLEAR BL EM MS	Columbus Galaxy	L	£173.45
FHBL965-210-W-CL-EM-PH	COLUMBUS 2100 LUMEN WHITE CLEAR BL EM PH	Columbus Galaxy	L	£154.95
FHBL965-210-W-CL-MS	COLUMBUS 2100 LUMEN WHITE CLEAR BL MS	Columbus Galaxy	L	£125.45
FHBL965-210-W-CL-PH	COLUMBUS 2100 LUMEN WHITE CLEAR BL PH	Columbus Galaxy	L	£106.95
FHBL965-210-W-OP	COLUMBUS 2100 LUMEN WHITE OPAL	Columbus Galaxy	L	£80.95
FHBL965-210-W-OP-EM	COLUMBUS 2100 LUMEN WHITE OPAL BL EM	Columbus Galaxy	L	£128.95
FHBL965-210-W-OP-EM-MS	COLUMBUS 2100 LUMEN WHITE OPAL BL EM MS	Columbus Galaxy	L	£173.45
FHBL965-210-W-OP-EM-PH	COLUMBUS 2100 LUMEN WHITE OPAL BL EM PH	Columbus Galaxy	L	£154.95
FHBL965-210-W-OP-MS	COLUMBUS 2100 LUMEN WHITE OPAL BL MS	Columbus Galaxy	L	£125.45
FHBL965-210-W-OP-PH	COLUMBUS 2100 LUMEN WHITE OPAL BL PH	Columbus Galaxy	L	£106.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
COLUMBUS CORUM				
FHML-965-080-B-CL	COLUMBUS 800 BLACK EDGE LIT	Columbus Corum	L	£60.85
FHML-965-080-B-CL-AT	COLUMBUS 800 BLACK EDGE LIT AT	Columbus Corum	L	£164.85
FHML-965-080-B-CL-AT-MS	COLUMBUS 800 BLACK EDGE LIT AT MS	Columbus Corum	L	£209.35
FHML-965-080-B-CL-AT-PH	COLUMBUS 800 BLACK EDGE LIT AT PH	Columbus Corum	L	£190.85
FHML-965-080-B-CL-CF	COLUMBUS 800 BLACK EDGE LIT CF	Columbus Corum	L	£104.85
FHML-965-080-B-CL-CF-MS	COLUMBUS 800 BLACK EDGE LIT CF MS	Columbus Corum	L	£149.35
FHML-965-080-B-CL-CF-PH	COLUMBUS 800 BLACK EDGE LIT CF PH	Columbus Corum	L	£130.85
FHML-965-080-B-CL-CFEM	COLUMBUS 800 BLACK EDGE LIT CFEM	Columbus Corum	L	£160.85
FHML-965-080-B-CL-CFEM-MS	COLUMBUS 800 BLACK EDGE LIT CFEM MS	Columbus Corum	L	£205.35
FHML-965-080-B-CL-CFEM-PH	COLUMBUS 800 BLACK EDGE LIT CFEM PH	Columbus Corum	L	£186.85
FHML-965-080-B-CL-DA	COLUMBUS 800 BLACK DALI EDGE LIT	Columbus Corum	L	£124.85
FHML-965-080-B-CL-DA-MS	COLUMBUS 800 BLACK DALI EDGE LIT MS	Columbus Corum	L	£169.35
FHML-965-080-B-CL-DA-PH	COLUMBUS 800 BLACK DALI EDGE LIT PH	Columbus Corum	L	£150.85
FHML-965-080-B-CL-DAEM	COLUMBUS 800 BLACK DALI EDGE LIT EM	Columbus Corum	L	£192.85
FHML-965-080-B-CL-DAEM-MS	COLUMBUS 800 BLACK DALI EDGE LIT EM MS	Columbus Corum	L	£237.35
FHML-965-080-B-CL-DAEM-PH	COLUMBUS 800 BLACK DALI EDGE LIT EM PH	Columbus Corum	L	£218.85
FHML-965-080-B-CL-DIM	COLUMBUS 800 BLACK DIM EDGE LIT	Columbus Corum	L	£128.85
FHML-965-080-B-CL-DIM-MS	COLUMBUS 800 BLACK DIM EDGE LIT MS	Columbus Corum	L	£173.35
FHML-965-080-B-CL-DIM-PH	COLUMBUS 800 BLACK DIM EDGE LIT PH	Columbus Corum	L	£154.85
FHML-965-080-B-CL-EM	COLUMBUS 800 BLACK EDGE LIT EM	Columbus Corum	L	£108.85
FHML-965-080-B-CL-EM-MS	COLUMBUS 800 BLACK EDGE LIT EM MS	Columbus Corum	L	£153.35
FHML-965-080-B-CL-EM-PH	COLUMBUS 800 BLACK EDGE LIT EM PH	Columbus Corum	L	£134.85
FHML-965-080-B-CL-MS	COLUMBUS 800 BLACK EDGE LIT MS	Columbus Corum	L	£105.35
FHML-965-080-B-CL-PH	COLUMBUS 800 BLACK EDGE LIT PH	Columbus Corum	L	£86.85
FHML-965-080-W-CL	COLUMBUS 800 WHITE EDGE LIT	Columbus Corum	L	£60.85
FHML-965-080-W-CL-AT	COLUMBUS 800 WHITE EDGE LIT AT	Columbus Corum	L	£164.85
FHML-965-080-W-CL-AT-MS	COLUMBUS 800 WHITE EDGE LIT AT MS	Columbus Corum	L	£209.35
FHML-965-080-W-CL-AT-PH	COLUMBUS 800 WHITE EDGE LIT AT PH	Columbus Corum	L	£190.85
FHML-965-080-W-CL-CF	COLUMBUS 800 WHITE EDGE LIT CF	Columbus Corum	L	£104.85
FHML-965-080-W-CL-CF-MS	COLUMBUS 800 WHITE EDGE LIT CF MS	Columbus Corum	L	£149.35
FHML-965-080-W-CL-CF-PH	COLUMBUS 800 WHITE EDGE LIT CF PH	Columbus Corum	L	£130.85
FHML-965-080-W-CL-CFEM	COLUMBUS 800 WHITE EDGE LIT CFEM	Columbus Corum	L	£160.85
FHML-965-080-W-CL-CFEM-MS	COLUMBUS 800 WHITE EDGE LIT CFEM MS	Columbus Corum	L	£205.35
FHML-965-080-W-CL-CFEM-PH	COLUMBUS 800 WHITE EDGE LIT CFEM PH	Columbus Corum	L	£186.85
FHML-965-080-W-CL-DA	COLUMBUS 800 WHITE DALI EDGE LIT	Columbus Corum	L	£124.85
FHML-965-080-W-CL-DA-MS	COLUMBUS 800 WHITE DALI EDGE LIT MS	Columbus Corum	L	£169.35
FHML-965-080-W-CL-DA-PH	COLUMBUS 800 WHITE DALI EDGE LIT PH	Columbus Corum	L	£150.85

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-965-080-W-CL-DAEM	COLUMBUS 800 WHITE DALI EDGE LIT EM	Columbus Corum	L	£192.85
FHML-965-080-W-CL-DAEM-MS	COLUMBUS 800 WHITE DALI EDGE LIT EM MS	Columbus Corum	L	£237.35
FHML-965-080-W-CL-DAEM-PH	COLUMBUS 800 WHITE DALI EDGE LIT EM PH	Columbus Corum	L	£218.85
FHML-965-080-W-CL-DIM	COLUMBUS 800 WHITE DIM EDGE LIT	Columbus Corum	L	£128.85
FHML-965-080-W-CL-DIM-MS	COLUMBUS 800 WHITE DIM EDGE LIT MS	Columbus Corum	L	£173.35
FHML-965-080-W-CL-DIM-PH	COLUMBUS 800 WHITE DIM EDGE LIT PH	Columbus Corum	L	£154.85
FHML-965-080-W-CL-EM	COLUMBUS 800 WHITE EDGE LIT EM	Columbus Corum	L	£108.85
FHML-965-080-W-CL-EM-MS	COLUMBUS 800 WHITE EDGE LIT EM MS	Columbus Corum	L	£153.35
FHML-965-080-W-CL-EM-PH	COLUMBUS 800 WHITE EDGE LIT EM PH	Columbus Corum	L	£134.85
FHML-965-080-W-CL-MS	COLUMBUS 800 WHITE EDGE LIT MS	Columbus Corum	L	£105.35
FHML-965-080-W-CL-PH	COLUMBUS 800 WHITE EDGE LIT PH	Columbus Corum	L	£86.85
FHML-965-140-B-CL	COLUMBUS 1400 BLACK EDGE LIT	Columbus Corum	L	£67.95
FHML-965-140-B-CL-AT	COLUMBUS 1400 BLACK EDGE LIT AT	Columbus Corum	L	£171.95
FHML-965-140-B-CL-AT-MS	COLUMBUS 1400 BLACK EDGE LIT AT MS	Columbus Corum	L	£216.45
FHML-965-140-B-CL-AT-PH	COLUMBUS 1400 BLACK EDGE LIT AT PH	Columbus Corum	L	£197.95
FHML-965-140-B-CL-CF	COLUMBUS 1400 BLACK EDGE LIT CF	Columbus Corum	L	£111.95
FHML-965-140-B-CL-CF-MS	COLUMBUS 1400 BLACK EDGE LIT CF MS	Columbus Corum	L	£156.45
FHML-965-140-B-CL-CF-PH	COLUMBUS 1400 BLACK EDGE LIT CF PH	Columbus Corum	L	£137.95
FHML-965-140-B-CL-CFEM	COLUMBUS 1400 BLACK EDGE LIT CFEM	Columbus Corum	L	£167.95
FHML-965-140-B-CL-CFEM-MS	COLUMBUS 1400 BLACK EDGE LIT CFEM MS	Columbus Corum	L	£212.45
FHML-965-140-B-CL-CFEM-PH	COLUMBUS 1400 BLACK EDGE LIT CFEM PH	Columbus Corum	L	£193.95
FHML-965-140-B-CL-DA	COLUMBUS 1400 BLACK DALI EDGE LIT	Columbus Corum	L	£131.95
FHML-965-140-B-CL-DA-MS	COLUMBUS 1400 BLACK DALI EDGE LIT MS	Columbus Corum	L	£176.45
FHML-965-140-B-CL-DA-PH	COLUMBUS 1400 BLACK DALI EDGE LIT PH	Columbus Corum	L	£157.95
FHML-965-140-B-CL-DAEM	COLUMBUS 1400 BLACK DALI EDGE LIT EM	Columbus Corum	L	£199.95
FHML-965-140-B-CL-DAEM-MS	COLUMBUS 1400 BLACK DALI EDGE LIT EM MS	Columbus Corum	L	£244.45
FHML-965-140-B-CL-DAEM-PH	COLUMBUS 1400 BLACK DALI EDGE LIT EM PH	Columbus Corum	L	£225.95
FHML-965-140-B-CL-DIM	COLUMBUS 1400 BLACK DIM EDGE LIT	Columbus Corum	L	£135.95
FHML-965-140-B-CL-DIM-MS	COLUMBUS 1400 BLACK DIM EDGE LIT MS	Columbus Corum	L	£180.45
FHML-965-140-B-CL-DIM-PH	COLUMBUS 1400 BLACK DIM EDGE LIT PH	Columbus Corum	L	£161.95
FHML-965-140-B-CL-EM	COLUMBUS 1400 BLACK EDGE LIT EM	Columbus Corum	L	£115.95
FHML-965-140-B-CL-EM-MS	COLUMBUS 1400 BLACK EDGE LIT EM MS	Columbus Corum	L	£160.45
FHML-965-140-B-CL-EM-PH	COLUMBUS 1400 BLACK EDGE LIT EM PH	Columbus Corum	L	£141.95
FHML-965-140-B-CL-MS	COLUMBUS 1400 BLACK EDGE LIT MS	Columbus Corum	L	£112.45
FHML-965-140-B-CL-PH	COLUMBUS 1400 BLACK EDGE LIT PH	Columbus Corum	L	£93.95
FHML-965-140-W-CL	COLUMBUS 1400 WHITE EDGE LIT	Columbus Corum	L	£67.95
FHML-965-140-W-CL-AT	COLUMBUS 1400 WHITE EDGE LIT AT	Columbus Corum	L	£171.95
FHML-965-140-W-CL-AT-MS	COLUMBUS 1400 WHITE EDGE LIT AT MS	Columbus Corum	L	£216.45
FHML-965-140-W-CL-AT-PH	COLUMBUS 1400 WHITE EDGE LIT AT PH	Columbus Corum	L	£197.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-965-140-W-CL-CF	COLUMBUS 1400 WHITE EDGE LIT CF	Columbus Corum	L	£115.95
FHML-965-140-W-CL-CF-MS	COLUMBUS 1400 WHITE EDGE LIT CF MS	Columbus Corum	L	£156.45
FHML-965-140-W-CL-CF-PH	COLUMBUS 1400 WHITE EDGE LIT CF PH	Columbus Corum	L	£137.95
FHML-965-140-W-CL-CFEM	COLUMBUS 1400 WHITE EDGE LIT CFEM	Columbus Corum	L	£167.95
FHML-965-140-W-CL-CFEM-MS	COLUMBUS 1400 WHITE EDGE LIT CFEM MS	Columbus Corum	L	£212.45
FHML-965-140-W-CL-CFEM-PH	COLUMBUS 1400 WHITE EDGE LIT CFEM PH	Columbus Corum	L	£193.95
FHML-965-140-W-CL-DA	COLUMBUS 1400 WHITE DALI EDGE LIT	Columbus Corum	L	£131.95
FHML-965-140-W-CL-DA-MS	COLUMBUS 1400 WHITE DALI EDGE LIT MS	Columbus Corum	L	£176.45
FHML-965-140-W-CL-DA-PH	COLUMBUS 1400 WHITE DALI EDGE LIT PH	Columbus Corum	L	£157.95
FHML-965-140-W-CL-DAEM	COLUMBUS 1400 WHITE DALI EDGE LIT EM	Columbus Corum	L	£199.95
FHML-965-140-W-CL-DAEM-MS	COLUMBUS 1400 WHITE DALI EDGE LIT EM MS	Columbus Corum	L	£244.45
FHML-965-140-W-CL-DAEM-PH	COLUMBUS 1400 WHITE DALI EDGE LIT EM PH	Columbus Corum	L	£225.95
FHML-965-140-W-CL-DIM	COLUMBUS 1400 WHITE DIM EDGE LIT	Columbus Corum	L	£135.95
FHML-965-140-W-CL-DIM-MS	COLUMBUS 1400 WHITE DIM EDGE LIT MS	Columbus Corum	L	£180.45
FHML-965-140-W-CL-DIM-PH	COLUMBUS 1400 WHITE DIM EDGE LIT PH	Columbus Corum	L	£161.95
FHML-965-140-W-CL-EM	COLUMBUS 1400 WHITE EDGE LIT EM	Columbus Corum	L	£115.95
FHML-965-140-W-CL-EM-MS	COLUMBUS 1400 WHITE EDGE LIT EM MS	Columbus Corum	L	£160.45
FHML-965-140-W-CL-EM-PH	COLUMBUS 1400 WHITE EDGE LIT EM PH	Columbus Corum	L	£141.95
FHML-965-140-W-CL-MS	COLUMBUS 1400 WHITE EDGE LIT MS	Columbus Corum	L	£112.45
FHML-965-140-W-CL-PH	COLUMBUS 1400 WHITE EDGE LIT PH	Columbus Corum	L	£93.95
COLUMBUS 2D				
FHE96516-B-CL	COLUMBUS 16W BLACK CLEAR HF	Columbus 2D	A	£60.23
FHE96516-B-CL-EM	COLUMBUS 16W BLACK CLEAR EM	Columbus 2D	A	£147.83
FHE96516-B-CL-EM-MS	COLUMBUS 16W BLACK CLEAR MICRO SENSOR EM	Columbus 2D	B	£217.91
FHE96516-B-CL-EM-PH	COLUMBUS 16W BLACK CLEAR EM PHOTOCELL	Columbus 2D	A	£200.39
FHE96516-B-CL-MS	COLUMBUS 16W BLACK CLEAR MICRO SENSOR	Columbus 2D	B	£130.31
FHE96516-B-CL-PH	COLUMBUS 16W BLACK CLEAR HF PHOTOCELL	Columbus 2D	A	£112.79
FHE96516-B-OP	COLUMBUS 16W BLACK OPAL HF	Columbus 2D	A	£60.23
FHE96516-B-OP-EM	COLUMBUS 16W BLACK OPAL EM	Columbus 2D	A	£147.83
FHE96516-B-OP-EM-MS	COLUMBUS 16W BLACK OPAL MICRO SENSOR EM	Columbus 2D	B	£217.91
FHE96516-B-OP-EM-PH	COLUMBUS 16W BLACK OPAL EM PHOTOCELL	Columbus 2D	A	£200.39
FHE96516-B-OP-MS	COLUMBUS 16W BLACK OPAL MICRO SENSOR	Columbus 2D	B	£130.31
FHE96516-B-OP-PH	COLUMBUS 16W BLACK OPAL HF PHOTOCELL	Columbus 2D	A	£112.79
FHE96516-W-CL	COLUMBUS 16W WHITE CLEAR HF	Columbus 2D	A	£60.23
FHE96516-W-CL-EM	COLUMBUS 16W WHITE CLEAR EM	Columbus 2D	A	£147.83
FHE96516-W-CL-EM-MS	COLUMBUS 16W WHITE CLEAR MICRO SENSOR EM	Columbus 2D	B	£217.91
FHE96516-W-CL-EM-PH	COLUMBUS 16W WHITE CLEAR EM PHOTOCELL	Columbus 2D	A	£200.39
FHE96516-W-CL-MS	COLUMBUS 16W WHITE CLEAR MICRO SENSOR	Columbus 2D	B	£130.31
FHE96516-W-CL-PH	COLUMBUS 16W WHITE CLEAR HF PHOTOCELL	Columbus 2D	A	£112.79

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE96516-W-OP	COLUMBUS 16W WHITE OPAL HF	Columbus 2D	A	£60.23
FHE96516-W-OP-EM	COLUMBUS 16W WHITE OPAL EM	Columbus 2D	A	£147.83
FHE96516-W-OP-EM-MS	COLUMBUS 16W WHITE OPAL MICRO SENSOR EM	Columbus 2D	B	£217.91
FHE96516-W-OP-EM-PH	COLUMBUS 16W WHITE OPAL EM PHOTOCELL	Columbus 2D	A	£200.39
FHE96516-W-OP-MS	COLUMBUS 16W WHITE OPAL MICRO SENSOR	Columbus 2D	B	£130.31
FHE96516-W-OP-PH	COLUMBUS 16W WHITE OPAL HF PHOTOCELL	Columbus 2D	A	£112.79
FHE96528-B-CL	COLUMBUS 28W BLACK CLEAR HF	Columbus 2D	A	£70.08
FHE96528-B-CL-AT-MS	COLUMBUS 28W BLACK CLEAR AT MS	Columbus 2D	B	£221.19
FHE96528-B-CL-AT-PH	COLUMBUS 28W BLACK CLEAR AT PH	Columbus 2D	B	£203.67
FHE96528-B-CL-CF	COLUMBUS 28W BLACK CLEAR CF	Columbus 2D	B	£96.36
FHE96528-B-CL-CFEM	COLUMBUS 28W BLACK CLEAR CF EM	Columbus 2D	B	£194.91
FHE96528-B-CL-DA	COLUMBUS 28W BLACK CLEAR DALI	Columbus 2D	B	£129.21
FHE96528-B-CL-DAEM	COLUMBUS 28W BLACK CLEAR DALI EM	Columbus 2D	B	£227.76
FHE96528-B-CL-DIM	COLUMBUS 28W BLACK CLEAR DIM	Columbus 2D	B	£118.26
FHE96528-B-CL-EM	COLUMBUS 28W BLACK CLEAR EM	Columbus 2D	A	£162.06
FHE96528-B-CL-EM-MS	COLUMBUS 28W BLACK CLEAR MICRO SENSOR EM	Columbus 2D	B	£232.14
FHE96528-B-CL-EM-PH	COLUMBUS 28W BLACK CLEAR EM PHOTOCELL	Columbus 2D	A	£214.62
FHE96528-B-CL-EMD	COLUMBUS 28W BLACK CLEAR DIM EM	Columbus 2D	B	£216.81
FHE96528-B-CL-MS	COLUMBUS 28W BLACK CLEAR MICRO SENSOR	Columbus 2D	B	£140.16
FHE96528-B-CL-PH	COLUMBUS 28W BLACK CLEAR HF PHOTOCELL	Columbus 2D	A	£122.64
FHE96528-B-OP	COLUMBUS 28W BLACK OPAL HF	Columbus 2D	A	£70.08
FHE96528-B-OP-AT-MS	COLUMBUS 28W BLACK OPAL AT MS	Columbus 2D	B	£221.19
FHE96528-B-OP-AT-PH	COLUMBUS 28W BLACK OPAL AT PH	Columbus 2D	B	£203.67
FHE96528-B-OP-CF	COLUMBUS 28W BLACK OPAL CF	Columbus 2D	B	£96.36
FHE96528-B-OP-CFEM	COLUMBUS 28W BLACK OPAL CF EM	Columbus 2D	B	£194.91
FHE96528-B-OP-DA	COLUMBUS 28W BLACK OPAL DALI	Columbus 2D	B	£129.21
FHE96528-B-OP-DAEM	COLUMBUS 28W BLACK OPAL DALI EM	Columbus 2D	B	£227.76
FHE96528-B-OP-DIM	COLUMBUS 28W BLACK OPAL DIM	Columbus 2D	B	£118.26
FHE96528-B-OP-EM	COLUMBUS 28W BLACK OPAL EM	Columbus 2D	A	£162.06
FHE96528-B-OP-EM-MS	COLUMBUS 28W BLACK OPAL MICRO SENSOR EM	Columbus 2D	B	£232.14
FHE96528-B-OP-EM-PH	COLUMBUS 28W BLACK OPAL EM PHOTOCELL	Columbus 2D	A	£214.62
FHE96528-B-OP-EMD	COLUMBUS 28W BLACK OPAL DIM EM	Columbus 2D	B	£216.81
FHE96528-B-OP-MS	COLUMBUS 28W BLACK OPAL MICRO SENSOR	Columbus 2D	B	£140.16
FHE96528-B-OP-PH	COLUMBUS 28W BLACK OPAL HF PHOTOCELL	Columbus 2D	A	£122.64
FHE96528-W-CL	COLUMBUS 28W WHITE CLEAR HF	Columbus 2D	A	£70.08
FHE96528-W-CL-AT-MS	COLUMBUS 28W WHITE CLEAR AT MS	Columbus 2D	B	£221.19
FHE96528-W-CL-AT-PH	COLUMBUS 28W WHITE CLEAR AT PH	Columbus 2D	B	£203.67
FHE96528-W-CL-CF	COLUMBUS 28W WHITE CLEAR CF	Columbus 2D	B	£96.36
FHE96528-W-CL-CFEM	COLUMBUS 28W WHITE CLEAR CF EM	Columbus 2D	B	£194.91

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE96528-W-CL-DA	COLUMBUS 28W WHITE CLEAR DALI	Columbus 2D	B	£129.21
FHE96528-W-CL-DAEM	COLUMBUS 28W WHITE CLEAR DALI EM	Columbus 2D	B	£227.76
FHE96528-W-CL-DIM	COLUMBUS 28W WHITE CLEAR DIMMABLE	Columbus 2D	B	£118.26
FHE96528-W-CL-EM	COLUMBUS 28W WHITE CLEAR EM	Columbus 2D	A	£162.06
FHE96528-W-CL-EM-MS	COLUMBUS 28W WHITE CLEAR MICRO SENSOR EM	Columbus 2D	B	£232.14
FHE96528-W-CL-EM-PH	COLUMBUS 28W WHITE CLEAR EM PHOTOCELL	Columbus 2D	A	£214.62
FHE96528-W-CL-EMD	COLUMBUS 28W WHITE CLEAR DIM EM	Columbus 2D	B	£216.81
FHE96528-W-CL-MS	COLUMBUS 28W WHITE CLEAR MICRO SENSOR	Columbus 2D	B	£140.16
FHE96528-W-CL-PH	COLUMBUS 28W WHITE CLEAR HF PHOTOCELL	Columbus 2D	A	£122.64
FHE96528-W-OP	COLUMBUS 28W WHITE OPAL HF	Columbus 2D	A	£70.08
FHE96528-W-OP-AT-MS	COLUMBUS 28W WHITE OPAL AT MS	Columbus 2D	B	£221.19
FHE96528-W-OP-AT-PH	COLUMBUS 28W WHITE OPAL AT PH	Columbus 2D	B	£203.67
FHE96528-W-OP-CF	COLUMBUS 28W WHITE OPAL CF	Columbus 2D	B	£96.36
FHE96528-W-OP-CFEM	COLUMBUS 28W WHITE OPAL CF EM	Columbus 2D	B	£194.91
FHE96528-W-OP-DA	COLUMBUS 28W WHITE OPAL DALI	Columbus 2D	B	£129.21
FHE96528-W-OP-DAEM	COLUMBUS 28W WHITE OPAL DALI EM	Columbus 2D	B	£227.76
FHE96528-W-OP-DIM	COLUMBUS 28W WHITE OPAL DIMMABLE	Columbus 2D	B	£118.26
FHE96528-W-OP-EM	COLUMBUS 28W WHITE OPAL EM	Columbus 2D	A	£162.06
FHE96528-W-OP-EM-MS	COLUMBUS 28W WHITE OPAL MICRO SENSOR EM	Columbus 2D	B	£232.14
FHE96528-W-OP-EM-PH	COLUMBUS 28W WHITE OPAL EM PHOTOCELL	Columbus 2D	A	£214.62
FHE96528-W-OP-EMD	COLUMBUS 28W WHITE OPAL DIM EM	Columbus 2D	B	£216.81
FHE96528-W-OP-MS	COLUMBUS 28W WHITE OPAL MICRO SENSOR	Columbus 2D	B	£140.16
FHE96528-W-OP-PH	COLUMBUS 28W WHITE OPAL HF PHOTOCELL	Columbus 2D	A	£122.64
FHE96538-B-CL	COLUMBUS 38W BLACK CLEAR HF	Columbus 2D	A	£92.53
FHE96538-B-CL-MS	COLUMBUS 38W BLACK CLEAR MICRO SENSOR	Columbus 2D	B	£162.61
FHE96538-B-CL-PH	COLUMBUS 38W BLACK CLEAR HF PHOTOCELL	Columbus 2D	A	£145.09
FHE96538-B-OP	COLUMBUS 38W BLACK OPAL HF	Columbus 2D	A	£92.53
FHE96538-B-OP-MS	COLUMBUS 38W BLACK OPAL MICRO SENSOR	Columbus 2D	B	£162.61
FHE96538-B-OP-PH	COLUMBUS 38W BLACK OPAL HF PHOTOCELL	Columbus 2D	A	£145.09
FHE96538-W-CL	COLUMBUS 38W WHITE CLEAR HF	Columbus 2D	A	£92.53
FHE96538-W-CL-MS	COLUMBUS 38W WHITE CLEAR MICRO SENSOR	Columbus 2D	B	£162.61
FHE96538-W-CL-PH	COLUMBUS 38W WHITE CLEAR HF PHOTOCELL	Columbus 2D	A	£145.09
FHE96538-W-OP	COLUMBUS 38W WHITE OPAL HF	Columbus 2D	A	£92.53
FHE96538-W-OP-MS	COLUMBUS 38W WHITE OPAL MICRO SENSOR	Columbus 2D	B	£162.61
FHE96538-W-OP-PH	COLUMBUS 38W WHITE OPAL HF PHOTOCELL	Columbus 2D	A	£145.09

COLUMBUS MINOR GALAXY

FHBL-90-075-B/W-CL	COLUMBUS MINOR LED 11W COMBO CLEAR	Columbus M. Galaxy	L	£41.95
FHBL-90-075-B/W-CL-CF-MS	COLUMBUS MINOR LED 11W COMBO CLEAR CF MS	Columbus M. Galaxy	L	£80.41
FHBL-90-075-B/W-CL-MS	COLUMBUS MINOR LED 11W COMBO CLEAR MS	Columbus M. Galaxy	L	£80.41

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL-90-075-B/W-OP	COLUMBUS MINOR LED 11W COMBO OPAL	Columbus M. Galaxy	L	£41.95
FHBL-90-075-B/W-OP-CF-MS	COLUMBUS MINOR LED 11W COMBO OPAL CF MS	Columbus M. Galaxy	L	£80.41
FHBL-90-075-B/W-OP-MS	COLUMBUS MINOR LED 11W COMBO OPAL MS	Columbus M. Galaxy	L	£80.41
COLUMBUS MINOR 2D				
FHE90016-BW-CL	COLUMBUS-MINOR 16W COMBO CLEAR HF	Columbus-Minor 2D	A	£45.44
FHE90016-BW-OP	COLUMBUS-MINOR 16W COMBO OPAL HF	Columbus-Minor 2D	A	£45.44
DRUM GALAXY				
FHBL-50-075-B/W-CL	DRUM LED 11W COMBO CLEAR	Drum Galaxy	L	£39.25
FHBL-50-075-B/W-CL-CF-MS	DRUM LED 11W COMBO CLEAR CF MS	Drum Galaxy	L	£77.71
FHBL-50-075-B/W-CL-MS	DRUM LED 11W COMBO CLEAR MS	Drum Galaxy	L	£77.71
FHBL-50-075-B/W-OP	DRUM LED 11W COMBO OPAL	Drum Galaxy	L	£39.25
FHBL-50-075-B/W-OP-CF-MS	DRUM LED 11W COMBO OPAL CF MS	Drum Galaxy	L	£77.71
FHBL-50-075-B/W-OP-MS	DRUM LED 11W COMBO OPAL MS	Drum Galaxy	L	£77.71
DRUM 2D				
FHE50016-BW-CL	DRUM DD 16W HF "COMBO" CLEAR	Drum 2D	A	£39.42
FHE50016-BW-OP	DRUM DD 16W HF "COMBO" OPAL	Drum 2D	A	£39.42
GALILEO II 350 GALAXY				
FHBL350-090-W	GALILEO II 350 900 LUMEN WHITE	Galileo li 350 Galaxy	L	£92.52
FHBL350-090-W-CF	GALILEO II 350 900 LUMEN WHITE CORRIDOR FUNCTION	Galileo li 350 Galaxy	L	£136.52
FHBL350-090-W-EM	GALILEO II 350 900 LUMEN WHITE EM	Galileo li 350 Galaxy	L	£140.52
FHBL350-090-W-EM-CF	GALILEO II 350 900 LUMEN WHITE EM CF	Galileo li 350 Galaxy	L	£192.52
FHBL350-090-W-EM-MS	GALILEO II 350 900 LUMEN WHITE EM MS	Galileo li 350 Galaxy	L	£185.02
FHBL350-090-W-MS	GALILEO II 350 900 LUMEN WHITE MS	Galileo li 350 Galaxy	L	£137.02
FHBL350-160-W	GALILEO II 350 1600 LUMEN WHITE	Galileo li 350 Galaxy	L	£99.62
FHBL350-160-W-AT	GALILEO II 350 1600 LUMEN WHITE AT	Galileo li 350 Galaxy	L	£203.62
FHBL350-160-W-AT-MS	GALILEO II 350 1600 LUMEN WHITE AT MS	Galileo li 350 Galaxy	L	£248.12
FHBL350-160-W-CF	GALILEO II 350 1600 LUMEN WHITE CF	Galileo li 350 Galaxy	L	£143.62
FHBL350-160-W-CFEM	GALILEO II 350 1600 LUMEN WHITE CF EM	Galileo li 350 Galaxy	L	£199.62
FHBL350-160-W-EM	GALILEO II 350 1600 LUMEN WHITE EM	Galileo li 350 Galaxy	L	£147.62
FHBL350-160-W-EM-MS	GALILEO II 350 1600 LUMEN WHITE EM MS	Galileo li 350 Galaxy	L	£192.12
FHBL350-160-W-MS	GALILEO II 350 1600 LUMEN WHITE MS	Galileo li 350 Galaxy	L	£144.12
FHBL350-210-W	GALILEO II 350 2100 LUMEN WHITE	Galileo li 350 Galaxy	L	£108.62
FHBL350-210-W-EM	GALILEO II 350 2100 LUMEN WHITE BL EM	Galileo li 350 Galaxy	L	£156.62
FHBL350-210-W-EM-MS	GALILEO II 350 2100 LUMEN WHITE BL EM MS	Galileo li 350 Galaxy	L	£201.12
FHBL350-210-W-MS	GALILEO II 350 2100 LUMEN WHITE BL MS	Galileo li 350 Galaxy	L	£153.12

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
GALILEO II 350 CORUM				
FHML-350-080-W-CL	GALILEO II 350 800 WHITE EDGE LIT	Galileo li 350 Corum	L	£92.52
FHML-350-080-W-CL-AT	GALILEO II 350 800 WHITE EDGE LIT AT	Galileo li 350 Corum	L	£196.52
FHML-350-080-W-CL-AT-MS	GALILEO II 350 800 WHITE EDGE LIT AT MS	Galileo li 350 Corum	L	£241.02
FHML-350-080-W-CL-CF	GALILEO II 350 800 WHITE EDGE LIT CF	Galileo li 350 Corum	L	£136.52
FHML-350-080-W-CL-CF-MS	GALILEO II 350 800 WHITE EDGE LIT CF MS	Galileo li 350 Corum	L	£181.02
FHML-350-080-W-CL-CFEM	GALILEO II 350 800 WHITE EDGE LIT CFEM	Galileo li 350 Corum	L	£192.52
FHML-350-080-W-CL-CFEM-MS	GALILEO II 350 800 WHITE EDGE LIT CFEM MS	Galileo li 350 Corum	L	£237.02
FHML-350-080-W-CL-DA	GALILEO II 350 800 WHITE DALI EDGE LIT	Galileo li 350 Corum	L	£156.52
FHML-350-080-W-CL-DA-MS	GALILEO II 350 800 WHITE DALI EDGE LIT MS	Galileo li 350 Corum	L	£201.02
FHML-350-080-W-CL-DAEM	GALILEO II 350 800 WHITE DALI EDGE LIT EM	Galileo li 350 Corum	L	£224.52
FHML-350-080-W-CL-DAEM-MS	GALILEO II 350 800 WHITE DALI EDGE LIT EM MS	Galileo li 350 Corum	L	£269.02
FHML-350-080-W-CL-DIM	GALILEO II 350 800 WHITE DIM EDGE LIT	Galileo li 350 Corum	L	£160.52
FHML-350-080-W-CL-DIM-MS	GALILEO II 350 800 WHITE DIM EDGE LIT MS	Galileo li 350 Corum	L	£205.02
FHML-350-080-W-CL-EM	GALILEO II 350 800 WHITE EDGE LIT EM	Galileo li 350 Corum	L	£140.52
FHML-350-080-W-CL-EM-MS	GALILEO II 350 800 WHITE EDGE LIT EM MS	Galileo li 350 Corum	L	£185.02
FHML-350-080-W-CL-MS	GALILEO II 350 800 WHITE EDGE LIT MS	Galileo li 350 Corum	L	£137.02
FHML-350-140-W-CL	GALILEO II 350 1400 WHITE EDGE LIT	Galileo li 350 Corum	L	£99.62
FHML-350-140-W-CL-AT	GALILEO II 350 1400 WHITE EDGE LIT AT	Galileo li 350 Corum	L	£203.62
FHML-350-140-W-CL-AT-MS	GALILEO II 350 1400 WHITE EDGE LIT AT MS	Galileo li 350 Corum	L	£248.12
FHML-350-140-W-CL-CF	GALILEO II 350 1400 WHITE EDGE LIT CF	Galileo li 350 Corum	L	£143.62
FHML-350-140-W-CL-CF-MS	GALILEO II 350 1400 WHITE EDGE LIT CF MS	Galileo li 350 Corum	L	£188.12
FHML-350-140-W-CL-CFEM	GALILEO II 350 1400 WHITE EDGE LIT CFEM	Galileo li 350 Corum	L	£199.62
FHML-350-140-W-CL-CFEM-MS	GALILEO II 350 1400 WHITE EDGE LIT CFEM MS	Galileo li 350 Corum	L	£244.12
FHML-350-140-W-CL-DA	GALILEO II 350 1400 WHITE DALI EDGE LIT	Galileo li 350 Corum	L	£163.62
FHML-350-140-W-CL-DA-MS	GALILEO II 350 1400 WHITE DALI EDGE LIT MS	Galileo li 350 Corum	L	£208.12
FHML-350-140-W-CL-DAEM	GALILEO II 350 1400 WHITE DALI EDGE LIT EM	Galileo li 350 Corum	L	£231.62
FHML-350-140-W-CL-DAEM-MS	GALILEO II 350 1400 WHITE DALI EDGE LIT EM MS	Galileo li 350 Corum	L	£276.12
FHML-350-140-W-CL-DIM	GALILEO II 350 1400 WHITE DIM EDGE LIT	Galileo li 350 Corum	L	£167.62
FHML-350-140-W-CL-DIM-MS	GALILEO II 350 1400 WHITE DIM EDGE LIT MS	Galileo li 350 Corum	L	£212.12
FHML-350-140-W-CL-EM	GALILEO II 350 1400 WHITE EDGE LIT EM	Galileo li 350 Corum	L	£147.62
FHML-350-140-W-CL-EM-MS	GALILEO II 350 1400 WHITE EDGE LIT EM MS	Galileo li 350 Corum	L	£192.12
FHML-350-140-W-CL-MS	GALILEO II 350 1400 WHITE EDGE LIT MS	Galileo li 350 Corum	L	£144.12
FHML-350-140-W-OP-EM	GALILEO II 350 1400 WHITE OPAL EDGE LIT EM	Galileo li 350 Corum	L	£147.62
GALILEO II 350 2D				
FHE350-16-W	GALILEO II 350 16W WHITE HF	Galileo li 350 2D	A	£90.52
FHE350-16-W-EM	GALILEO II 350 16W WHITE EM	Galileo li 350 2D	A	£178.12
FHE350-16-W-EM-MS	GALILEO II 350 16W WHITE MICRO SENSOR EM	Galileo li 350 2D	B	£248.20

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE350-16-W-MS	GALILEO II 350 16W WHITE MICRO SENSOR	Galileo li 350 2D	B	£160.60
FHE350-28-W	GALILEO II 350 28W WHITE HF	Galileo li 350 2D	A	£100.38
FHE350-28-W-AT-MS	GALILEO II 350 28W WHITE AT MS	Galileo li 350 2D	B	£251.49
FHE350-28-W-CF	GALILEO II 350 28W WHITE CF	Galileo li 350 2D	B	£126.66
FHE350-28-W-CFEM	GALILEO II 350 28W WHITE CF EM	Galileo li 350 2D	B	£225.21
FHE350-28-W-DALI	GALILEO II 350 28W WHITE DALI	Galileo li 350 2D	B	£159.51
FHE350-28-W-DAEM	GALILEO II 350 28W WHITE DALI EM	Galileo li 350 2D	B	£258.06
FHE350-28-W-DIM	GALILEO II 350 28W WHITE DIMMABLE	Galileo li 350 2D	B	£148.56
FHE350-28-W-EM	GALILEO II 350 28W WHITE EM	Galileo li 350 2D	A	£192.36
FHE350-28-W-EM-MS	GALILEO II 350 28W WHITE MICRO SENSOR EM	Galileo li 350 2D	B	£262.44
FHE350-28-W-EMD	GALILEO II 350 28W WHITE DIMMABLE EM	Galileo li 350 2D	B	£247.11
FHE350-28-W-MS	GALILEO II 350 28W WHITE MICRO SENSOR	Galileo li 350 2D	B	£170.46
FHE350-38-W	GALILEO II 350 38W WHITE HF	Galileo li 350 2D	A	£122.83
FHE350-38-W-MS	GALILEO II 350 38W WHITE MICRO SENSOR	Galileo li 350 2D	B	£192.91

GALILEO II 430 GALAXY

FHBL430-090-CH	GALILEO II 430 900 LUMEN CHROME	Galileo li 430 Galaxy	L	£102.09
FHBL430-090-CH-CF	GALILEO II 430 900 LUMEN CHROME CORRIDOR FUNCTION	Galileo li 430 Galaxy	L	£146.09
FHBL430-090-CH-EM	GALILEO II 430 900 LUMEN CHROME EM	Galileo li 430 Galaxy	L	£150.09
FHBL430-090-CH-EM-CF	GALILEO II 430 900 LUMEN CHROME EM CF	Galileo li 430 Galaxy	L	£202.09
FHBL430-090-CH-EM-MS	GALILEO II 430 900 LUMEN CHROME BL EM MS	Galileo li 430 Galaxy	L	£194.59
FHBL430-090-CH-MS	GALILEO II 430 900 LUMEN CHROME BL MS	Galileo li 430 Galaxy	L	£146.59
FHBL430-090-W	GALILEO II 430 900 LUMEN WHITE	Galileo li 430 Galaxy	L	£102.09
FHBL430-090-W-EM	GALILEO II 430 900 LUMEN WHITE EM	Galileo li 430 Galaxy	L	£150.09
FHBL430-090-W-EM-MS	GALILEO II 430 900 LUMEN WHITE EM MS	Galileo li 430 Galaxy	L	£194.59
FHBL430-090-W-MS	GALILEO II 430 900 LUMEN WHITE WITH MS	Galileo li 430 Galaxy	L	£146.59
FHBL430-160-CH	GALILEO II 430 1600 LUMEN CHROME	Galileo li 430 Galaxy	L	£109.19
FHBL430-160-CH-EM	GALILEO II 430 1600 LUMEN CHROME EM	Galileo li 430 Galaxy	L	£157.19
FHBL430-160-CH-EM-MS	GALILEO II 430 1600 LUMEN CHROME EM MS	Galileo li 430 Galaxy	L	£201.69
FHBL430-160-CH-MS	GALILEO II 430 1600 LUMEN CHROME MS	Galileo li 430 Galaxy	L	£153.69
FHBL430-160-W	GALILEO II 430 1600 LUMEN WHITE	Galileo li 430 Galaxy	L	£109.19
FHBL430-160-W-AT	GALILEO II 430 1600 LUMEN WHITE EM AUTOTEST	Galileo li 430 Galaxy	L	£213.19
FHBL430-160-W-CF	GALILEO II 430 1600 LUMEN WHITE CF	Galileo li 430 Galaxy	L	£153.19
FHBL430-160-W-CFEM	GALILEO II 430 1600 LUMEN WHITE CF EM	Galileo li 430 Galaxy	L	£209.19
FHBL430-160-W-EM	GALILEO II 430 1600 LUMEN WHITE EM	Galileo li 430 Galaxy	L	£157.19
FHBL430-160-W-EM-MS	GALILEO II 430 1600 LUMEN WHITE EM MS	Galileo li 430 Galaxy	L	£201.69
FHBL430-160-W-MS	GALILEO II 430 1600 LUMEN WHITE MS	Galileo li 430 Galaxy	L	£153.69
FHBL430-210-CH	GALILEO II 430 2100 LUMEN CHROME	Galileo li 430 Galaxy	L	£118.19
FHBL430-210-CH-EM	GALILEO II 430 2100 LUMEN CHROME EM	Galileo li 430 Galaxy	L	£166.19

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL430-210-CH-EM-MS	GALILEO II 430 2100 LUMEN CHROME BL EM MS	Galileo li 430 Galaxy	L	£210.69
FHBL430-210-CH-MS	GALILEO II 430 2100 LUMEN CHROME BL MS	Galileo li 430 Galaxy	L	£162.69
FHBL430-210-W	GALILEO II 430 2100 LUMEN WHITE	Galileo li 430 Galaxy	L	£118.19
FHBL430-210-W-EM	GALILEO II 430 2100 LUMEN WHITE EM	Galileo li 430 Galaxy	L	£166.19
FHBL430-210-W-EM-MS	GALILEO II 430 2100 LUMEN WHITE EM MS	Galileo li 430 Galaxy	L	£210.69
FHBL430-210-W-MS	GALILEO II 430 2100 LUMEN WHITE MS	Galileo li 430 Galaxy	L	£162.69
GALILEO II 430 2D				
FHE430-16-CH	GALILEO II 430 16W CHROME HF	Galileo li 430 2D	A	£101.00
FHE430-16-CH-EM	GALILEO II 430 16W CHROME EM	Galileo li 430 2D	A	£188.60
FHE430-16-CH-EM-MS	GALILEO II 430 16W CHROME MICRO SENSOR EM	Galileo li 430 2D	B	£258.68
FHE430-16-CH-MS	GALILEO II 430 16W CHROME MICRO SENSOR	Galileo li 430 2D	B	£171.08
FHE430-16-W	GALILEO II 430 16W WHITE HF	Galileo li 430 2D	A	£101.00
FHE430-16-W-EM	GALILEO II 430 16W WHITE EM	Galileo li 430 2D	A	£188.60
FHE430-16-W-EM-MS	GALILEO II 430 16W WHITE MICRO SENSOR EM	Galileo li 430 2D	B	£258.68
FHE430-16-W-MS	GALILEO II 430 16W WHITE MICRO SENSOR	Galileo li 430 2D	B	£171.08
FHE430-28-CH	GALILEO II 430 28W CHROME HF	Galileo li 430 2D	A	£110.86
FHE430-28-CH-AT	GALILEO II 430 28W CHROME AT	Galileo li 430 2D	B	£191.89
FHE430-28-CH-AT-MS	GALILEO II 430 28W CHROME AT MS	Galileo li 430 2D	B	£261.97
FHE430-28-CH-CF	GALILEO II 430 28W CHROME HF CORRIDOR FUNCTION	Galileo li 430 2D	A	£137.14
FHE430-28-CH-CFEM	GALILEO II 430 28W CHROME CF EM	Galileo li 430 2D	B	£235.69
FHE430-28-CH-DA	GALILEO II 430 28W CHROME DALI	Galileo li 430 2D	B	£169.99
FHE430-28-CH-DAEM	GALILEO II 430 28W CHROME DALI EM	Galileo li 430 2D	B	£268.54
FHE430-28-CH-DIM	GALILEO II 430 28W CHROME DIM	Galileo li 430 2D	B	£159.04
FHE430-28-CH-EM	GALILEO II 430 28W CHROME EM	Galileo li 430 2D	A	£202.84
FHE430-28-CH-EM-MS	GALILEO II 430 28W CHROME MICRO SENSOR EM	Galileo li 430 2D	B	£272.92
FHE430-28-CH-EMD	GALILEO II 430 28W CHROME DIM EM	Galileo li 430 2D	B	£257.59
FHE430-28-CH-MS	GALILEO II 430 28W CHROME MICRO SENSOR	Galileo li 430 2D	B	£180.94
FHE430-28-W	GALILEO II 430 28W WHITE HF	Galileo li 430 2D	A	£110.86
FHE430-28-W-AT-MS	GALILEO II 430 28W WHITE AT MS	Galileo li 430 2D	B	£261.97
FHE430-28-W-CF	GALILEO II 430 28W WHITE CF	Galileo li 430 2D	B	£137.14
FHE430-28-W-CFEM	GALILEO II 430 28W WHITE CF EM	Galileo li 430 2D	B	£235.69
FHE430-28-W-DA	GALILEO II 430 28W WHITE DALI	Galileo li 430 2D	B	£169.99
FHE430-28-W-DAEM	GALILEO II 430 28W WHITE DALI EM	Galileo li 430 2D	B	£268.54
FHE430-28-W-DIM	GALILEO II 430 28W WHITE DIMMABLE	Galileo li 430 2D	B	£159.04
FHE430-28-W-EM	GALILEO II 430 28W WHITE EM	Galileo li 430 2D	A	£202.84
FHE430-28-W-EM-MS	GALILEO II 430 28W WHITE MICRO SENSOR EM	Galileo li 430 2D	B	£272.92
FHE430-28-W-EMD	GALILEO II 430 28W WHITE DIMMABLE EM	Galileo li 430 2D	B	£257.59
FHE430-28-W-MS	GALILEO II 430 28W WHITE MICRO SENSOR	Galileo li 430 2D	B	£180.94
FHE430-38-CH	GALILEO II 430 38W CHROME HF	Galileo li 430 2D	A	£133.31

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE430-38-CH-DAEM	GALILEO II 430 38W CHROME DALI EM	Galileo li 430 2D	B	£277.30
FHE430-38-CH-EM	GALILEO II 430 38W CHROME EM	Galileo li 430 2D	A	£255.40
FHE430-38-CH-EM-MS	GALILEO II 430 38W CHROME MICRO SENSOR EM	Galileo li 430 2D	B	£325.48
FHE430-38-CH-MS	GALILEO II 430 38W CHROME MICRO SENSOR	Galileo li 430 2D	B	£203.39
FHE430-38-W	GALILEO II 430 38W WHITE HF	Galileo li 430 2D	A	£133.31
FHE430-38-W-DAEM	GALILEO II 430 38W WHITE DALI EM	Galileo li 430 2D	B	£277.30
FHE430-38-W-EM	GALILEO II 430 38W WHITE EM	Galileo li 430 2D	A	£255.40
FHE430-38-W-EM-MS	GALILEO II 430 38W WHITE MICRO SENSOR EM	Galileo li 430 2D	B	£325.48
FHE430-38-W-MS	GALILEO II 430 38W WHITE MICRO SENSOR	Galileo li 430 2D	B	£203.39

ICEBREAKER GALAXY

FHBL-20-075-W	MINI ICE BREAKER GALAXY WH 750 LUMEN	Icebreaker	L	£36.08
FHBL-20-075-CL	MINI ICE BREAKER GALAXY CL 750 LUMEN	Icebreaker	L	£36.08
FHBL-20-075-HW	MINI ICE BREAKER HALO GALAXY WHITE 750 LUMEN	Icebreaker H. Small	L	£42.58
FHBL-20-075-CL-HW	MINI ICE BREAKER HALO GALAXY CLEAR 750 LUMEN	Icebreaker H. Small	L	£42.58
FHBL-20-075-HC	MINI ICE BREAKER HALO GALAXY CHROME 750 LUMEN	Icebreaker	L	£44.55
FHBL-20-095-W	ICEBREAKER GALAXY 950 LUMEN	Icebreaker	L	£41.59
FHBL-20-095-HW	ICEBREAKER HALO WHITE GALAXY 950 LUMEN	Icebreaker Halo	L	£48.09
FHBL-20-095-HC	ICEBREAKER HALO GALAXY CHROME 950 LUMEN	Icebreaker	L	£50.06
FHBL-20-095-W-EM	ICEBREAKER GALAXY 950 LUMEN EMERGENCY	Icebreaker	L	£105.47
FHBL-20-095-HW-EM	ICEBREAKER HALO GALAXY WHITE 950 LUMEN EMERGENCY	Icebreaker Halo	L	£111.97
FHBL-20-095-HC-EM	ICEBREAKER HALO GALAXY CHROME 950 LUMEN EM	Icebreaker Halo	L	£113.94

ICEBREAKER 2D

FHE20316R	ICEBREAKER SMALL HF ROUND 16W WHITE OPAL	Icebreaker Small	A	£32.58
FHE25316R-HW	WHITE HALO ICEBREAKER SMALL HF ROUND	Icebreaker H. Small	A	£39.69
FHE25316R-HC	CHROME HALO ICEBREAKER SMALL HF ROUND 16W	Icebreaker H. Sm Ch.	A	£41.85
FHE20328R	ICEBREAKER HF ROUND 28W WHITE OPAL	Icebreaker	A	£39.42
FHE25328R-HW	WHITE HALO ICEBREAKER HF ROUND 28W	Icebreaker Halo	A	£46.54
FHE25328R-HC	CHROME HALO ICEBREAKER HF ROUND 28W	Icebreaker H. Ch.	A	£48.69
FHS2052-5	PK 5 LARGE ICEBREAKER WHITE HALO	Icebreaker Halo	L	£34.75
FHS2054-5	PK 5 SMALL ICEBREAKER WHITE HALO	Icebreaker H. Small	L	£34.00
FHS2051-5	PK 5 LARGE ICEBREAKER CHROME HALO	Icebreaker Halo	L	£46.75
FHS2053-5	PK 5 SMALL ICEBREAKER CHROME HALO	Icebreaker H. Small	L	£46.00

MERIDIAN GALAXY

FHBL932-090-B-OP	MERIDIAN 900 LUMEN BLACK OPAL	Meridian Galaxy	L	£70.85
FHBL932-090-B-OP-EM	MERIDIAN 900 LUMEN BLACK OPAL EM	Meridian Galaxy	L	£118.85
FHBL932-090-B-OP-EM-MS	MERIDIAN 900 LUMEN BLACK OPAL BL EM MS	Meridian Galaxy	L	£163.35
FHBL932-090-B-OP-EM-PH	MERIDIAN 900 LUMEN BLACK OPAL BL EM PH	Meridian Galaxy	L	£144.85
FHBL932-090-B-OP-MS	MERIDIAN 900 LUMEN BLACK OPAL BL MS	Meridian Galaxy	L	£115.35

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL932-090-B-OP-PH	MERIDIAN 900 LUMEN BLACK OPAL BL PH	Meridian Galaxy	L	£96.85
FHBL932-090-W-OP	MERIDIAN 900 LUMEN WHITE OPAL	Meridian Galaxy	L	£70.85
FHBL932-090-W-OP-EM	MERIDIAN 900 LUMEN WHITE OPAL EM	Meridian Galaxy	L	£118.85
FHBL932-090-W-OP-EM-MS	MERIDIAN 900 LUMEN WHITE OPAL BL EM MS	Meridian Galaxy	L	£163.35
FHBL932-090-W-OP-EM-PH	MERIDIAN 900 LUMEN WHITE OPAL BL EM PH	Meridian Galaxy	L	£144.85
FHBL932-090-W-OP-MS	MERIDIAN 900 LUMEN WHITE OPAL BL MS	Meridian Galaxy	L	£115.35
FHBL932-090-W-OP-PH	MERIDIAN 900 LUMEN WHITE OPAL BL PH	Meridian Galaxy	L	£96.85
FHBL932-160-B-OP	MERIDIAN 1600 LUMEN BLACK OPAL	Meridian Galaxy	L	£77.95
FHBL932-160-B-OP-EM	MERIDIAN 1600 LUMEN BLACK OPAL EM	Meridian Galaxy	L	£125.95
FHBL932-160-B-OP-EM-MS	MERIDIAN 1600 LUMEN BLACK OPAL BL EM MS	Meridian Galaxy	L	£170.45
FHBL932-160-B-OP-EM-PH	MERIDIAN 1600 LUMEN BLACK OPAL BL EM PH	Meridian Galaxy	L	£151.95
FHBL932-160-B-OP-MS	MERIDIAN 1600 LUMEN BLACK OPAL BL MS	Meridian Galaxy	L	£122.45
FHBL932-160-B-OP-PH	MERIDIAN 1600 LUMEN BLACK OPAL BL PH	Meridian Galaxy	L	£103.95
FHBL932-160-W-OP	MERIDIAN 1600 LUMEN WHITE OPAL	Meridian Galaxy	L	£77.95
FHBL932-160-W-OP-EM	MERIDIAN 1600 LUMEN WHITE OPAL EM	Meridian Galaxy	L	£125.95
FHBL932-160-W-OP-EM-MS	MERIDIAN 1600 LUMEN WHITE OPAL BL EM MS	Meridian Galaxy	L	£170.45
FHBL932-160-W-OP-EM-PH	MERIDIAN 1600 LUMEN WHITE OPAL BL EM PH	Meridian Galaxy	L	£151.95
FHBL932-160-W-OP-MS	MERIDIAN 1600 LUMEN WHITE OPAL BL MS	Meridian Galaxy	L	£122.45
FHBL932-160-W-OP-PH	MERIDIAN 1600 LUMEN WHITE OPAL BL PH	Meridian Galaxy	L	£103.95
FHBL932-210-B-OP	MERIDIAN 2100 LUMEN BLACK OPAL	Meridian Galaxy	L	£86.95
FHBL932-210-B-OP-EM	MERIDIAN 2100 LUMEN BLACK OPAL BL EM	Meridian Galaxy	L	£134.95
FHBL932-210-B-OP-EM-MS	MERIDIAN 2100 LUMEN BLACK OPAL BL EM MS	Meridian Galaxy	L	£179.45
FHBL932-210-B-OP-EM-PH	MERIDIAN 2100 LUMEN BLACK OPAL BL EM PH	Meridian Galaxy	L	£160.95
FHBL932-210-B-OP-MS	MERIDIAN 2100 LUMEN BLACK OPAL BL MS	Meridian Galaxy	L	£131.45
FHBL932-210-B-OP-PH	MERIDIAN 2100 LUMEN BLACK OPAL BL PH	Meridian Galaxy	L	£112.95
FHBL932-210-W-OP	MERIDIAN 2100 LUMEN WHITE OPAL	Meridian Galaxy	L	£86.95
FHBL932-210-W-OP-EM	MERIDIAN 2100 LUMEN WHITE OPAL BL EM	Meridian Galaxy	L	£134.95
FHBL932-210-W-OP-EM-MS	MERIDIAN 2100 LUMEN WHITE OPAL BL EM MS	Meridian Galaxy	L	£179.45
FHBL932-210-W-OP-EM-PH	MERIDIAN 2100 LUMEN WHITE OPAL BL EM PH	Meridian Galaxy	L	£160.95
FHBL932-210-W-OP-MS	MERIDIAN 2100 LUMEN WHITE OPAL BL MS	Meridian Galaxy	L	£131.45
FHBL932-210-W-OP-PH	MERIDIAN 2100 LUMEN WHITE OPAL BL PH	Meridian Galaxy	L	£112.95

MERIDIAN 2D

FHE93216-B-OP	MERIDIAN 16W BLACK OPAL HF	Meridian 2D	B	£66.80
FHE93216-B-OP-EM	MERIDIAN 16W BLACK OPAL EM	Meridian 2D	B	£154.40
FHE93216-B-OP-EM-MS	MERIDIAN 16W BLACK OPAL MICRO SENSOR EM	Meridian 2D	B	£224.48
FHE93216-B-OP-EM-PH	MERIDIAN 16W BLACK OPAL EM PHOTOCELL	Meridian 2D	B	£206.96
FHE93216-B-OP-MS	MERIDIAN 16W BLACK OPAL MICRO SENSOR	Meridian 2D	B	£136.88
FHE93216-B-OP-PH	MERIDIAN 16W BLACK OPAL HF PHOTOCELL	Meridian 2D	B	£119.36
FHE93216-W-OP	MERIDIAN 16W WHITE OPAL HF	Meridian 2D	B	£66.80

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE93216-W-OP-EM	MERIDIAN 16W WHITE OPAL EM	Meridian 2D	B	£154.40
FHE93216-W-OP-EM-MS	MERIDIAN 16W WHITE OPAL MICRO SENSOR EM	Meridian 2D	B	£224.48
FHE93216-W-OP-EM-PH	MERIDIAN 16W WHITE OPAL EM PHOTOCELL	Meridian 2D	B	£206.96
FHE93216-W-OP-MS	MERIDIAN 16W WHITE OPAL MICRO SENSOR	Meridian 2D	B	£136.88
FHE93216-W-OP-PH	MERIDIAN 16W WHITE OPAL HF PHOTOCELL	Meridian 2D	B	£119.36
FHE93228-B-OP	MERIDIAN 28W BLACK OPAL HF	Meridian 2D	B	£76.65
FHE93228-B-OP-AT	MERIDIAN 28W BLACK OPAL AT	Meridian 2D	B	£157.68
FHE93228-B-OP-AT-MS	MERIDIAN 28W BLACK OPAL AT MS	Meridian 2D	B	£227.76
FHE93228-B-OP-AT-PH	MERIDIAN 28W BLACK OPAL AT PH	Meridian 2D	B	£210.24
FHE93228-B-OP-CF	MERIDIAN 28W BLACK OPAL CF	Meridian 2D	B	£102.93
FHE93228-B-OP-CFEM	MERIDIAN 28W BLACK OPAL CF EM	Meridian 2D	B	£201.48
FHE93228-B-OP-DA	MERIDIAN 28W BLACK OPAL DALI	Meridian 2D	B	£135.78
FHE93228-B-OP-DAEM	MERIDIAN 28W BLACK OPAL DALI EM	Meridian 2D	B	£234.33
FHE93228-B-OP-DIM	MERIDIAN 28W BLACK OPAL DIM	Meridian 2D	B	£124.83
FHE93228-B-OP-EM	MERIDIAN 28W BLACK OPAL EM	Meridian 2D	B	£168.63
FHE93228-B-OP-EM-MS	MERIDIAN 28W BLACK OPAL MICRO SENSOR EM	Meridian 2D	B	£238.71
FHE93228-B-OP-EM-PH	MERIDIAN 28W BLACK OPAL EM PHOTOCELL	Meridian 2D	B	£221.19
FHE93228-B-OP-EMD	MERIDIAN 28W BLACK OPAL DIM EM	Meridian 2D	B	£223.38
FHE93228-B-OP-MS	MERIDIAN 28W BLACK OPAL MICRO SENSOR	Meridian 2D	B	£146.73
FHE93228-B-OP-PH	MERIDIAN 28W BLACK OPAL HF PHOTOCELL	Meridian 2D	B	£129.21
FHE93228-W-OP	MERIDIAN 28W WHITE OPAL HF	Meridian 2D	B	£76.65
FHE93228-W-OP-AT-MS	MERIDIAN 28W WHITE OPAL AT MS	Meridian 2D	B	£227.76
FHE93228-W-OP-AT-PH	MERIDIAN 28W WHITE OPAL AT PH	Meridian 2D	B	£210.24
FHE93228-W-OP-CF	MERIDIAN 28W WHITE OPAL CF	Meridian 2D	B	£102.93
FHE93228-W-OP-CFEM	MERIDIAN 28W WHITE OPAL CF EM	Meridian 2D	B	£201.48
FHE93228-W-OP-DA	MERIDIAN 28W WHITE OPAL DALI	Meridian 2D	B	£135.78
FHE93228-W-OP-DAEM	MERIDIAN 28W WHITE OPAL DALI EM	Meridian 2D	B	£234.33
FHE93228-W-OP-EM	MERIDIAN 28W WHITE OPAL EM	Meridian 2D	B	£168.63
FHE93228-W-OP-EM-MS	MERIDIAN 28W WHITE OPAL MICRO SENSOR EM	Meridian 2D	B	£238.71
FHE93228-W-OP-EM-PH	MERIDIAN 28W WHITE OPAL EM PHOTOCELL	Meridian 2D	B	£221.19
FHE93228-W-OP-EMD	MERIDIAN 28W WHITE OPAL DIM EM	Meridian 2D	B	£223.38
FHE93228-W-OP-MS	MERIDIAN 28W WHITE OPAL MICRO SENSOR	Meridian 2D	B	£146.73
FHE93228-W-OP-PH	MERIDIAN 28W WHITE OPAL HF PHOTOCELL	Meridian 2D	B	£129.21
FHE93238-B-OP	MERIDIAN 38W BLACK OPAL HF	Meridian 2D	B	£99.10
FHE93238-B-OP-MS	MERIDIAN 38W BLACK OPAL MICRO SENSOR	Meridian 2D	B	£169.18
FHE93238-B-OP-PH	MERIDIAN 38W BLACK OPAL HF PHOTOCELL	Meridian 2D	B	£151.66
FHE93238-W-OP	MERIDIAN 38W WHITE OPAL HF	Meridian 2D	B	£99.10
FHE93238-W-OP-MS	MERIDIAN 38W WHITE OPAL MICRO SENSOR	Meridian 2D	B	£169.18
FHE93238-W-OP-PH	MERIDIAN 38W WHITE OPAL HF PHOTOCELL	Meridian 2D	B	£151.66

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
MICRO-MAX GALAXY				
FHBL-60-075-B-CL	MICRO-MAX 11W LED BLACK CLEAR	Micro-Max Galaxy	L	41.95
FHBL-60-075-B-CL-CF-MS	MICRO-MAX 11W LED BLACK CLEAR CF MS	Micro-Max Galaxy	L	80.41
FHBL-60-075-B-CL-MS	MICRO-MAX 11W LED BLACK CLEAR MS	Micro-Max Galaxy	L	80.41
FHBL-60-075-B-OP	MICRO-MAX 11W LED BLACK OPAL	Micro-Max Galaxy	L	41.95
FHBL-60-075-B-OP-CF-MS	MICRO-MAX 11W LED BLACK OPAL CF MS	Micro-Max Galaxy	L	89.41
FHBL-60-075-B-OP-MS	MICRO-MAX 11W LED BLACK OPAL MS	Micro-Max Galaxy	L	80.41
FHBL-60-075-B-OP-PH	MICRO-MAX 11W LED BLACK OPAL PHOTOCELL	Micro-Max Galaxy	L	47.51
FHBL-60-075-W-CL	MICRO-MAX 11W LED WHITE CLEAR	Micro-Max Galaxy	L	41.95
FHBL-60-075-W-CL-CF-MS	MICRO-MAX 11W LED WHITE CLEAR CF MS	Micro-Max Galaxy	L	80.41
FHBL-60-075-W-CL-MS	MICRO-MAX 11W LED WHITE CLEAR MS	Micro-Max Galaxy	L	80.41
FHBL-60-075-W-OP	MICRO-MAX 11W LED WHITE OPAL	Micro-Max Galaxy	L	41.95
FHBL-60-075-W-OP-CF-MS	MICRO-MAX 11W LED WHITE OPAL CF MS	Micro-Max Galaxy	L	80.41
FHBL-60-075-W-OP-MS	MICRO-MAX 11W LED WHITE OPAL MS	Micro-Max Galaxy	L	80.41
MICRO-MAX 2D				
FH20S16-B	SMALL SQUARE DD 16W S/S BLACK-CLEAR	Micro-Max 2D	A	£43.25
FH20S16-W	SMALL SQUARE DD 16W S/S WHITE-CLEAR	Micro-Max 2D	A	£43.25
FHE60016-B-CL	MICRO-MAX 16W BLACK CLEAR HF	Micro-Max 2D	A	£45.44
FHE60016-B-OP	MICRO-MAX 16W BLACK OPAL HF	Micro-Max 2D	A	£45.44
FHE60016-W-CL	MICRO-MAX 16W WHITE CLEAR HF	Micro-Max 2D	A	£45.44
FHE60016-W-OP	MICRO-MAX 16W WHITE OPAL HF	Micro-Max 2D	A	£45.44
MINI-MAX GALAXY				
FHBL565-090-B-CL	MINIMAX 900 LUMEN BLACK CLEAR	Mini-Max Galaxy	L	£60.85
FHBL565-090-B-CL-AT	MINIMAX 900 LUMEN BLACK CLEAR AUTO TEST	Mini-Max Galaxy	L	£164.85
FHBL565-090-B-CL-EM	MINIMAX 900 LUMEN BLACK CLEAR EM	Mini-Max Galaxy	L	£108.85
FHBL565-090-B-CL-EM-MS	MINIMAX 900 LUMEN BLACK CLEAR BL EM MS	Mini-Max Galaxy	L	£153.35
FHBL565-090-B-CL-EM-PH	MINIMAX 900 LUMEN BLACK CLEAR BL EM PH	Mini-Max Galaxy	L	£134.85
FHBL565-090-B-CL-MS	MINIMAX 900 LUMEN BLACK CLEAR MICROSENSOR	Mini-Max Galaxy	L	£105.35
FHBL565-090-B-CL-PH	MINIMAX 900 LUMEN BLACK CLEAR BL PH	Mini-Max Galaxy	L	£86.85
FHBL565-090-B-OP	MINIMAX 900 LUMEN BLACK OPAL	Mini-Max Galaxy	L	£60.85
FHBL565-090-B-OP-CF	MINIMAX 900 LUMEN BLACK OPAL CF	Mini-Max Galaxy	L	£104.85
FHBL565-090-B-OP-EM	MINIMAX 900 LUMEN BLACK OPAL EM	Mini-Max Galaxy	L	£108.85
FHBL565-090-B-OP-EM-MS	MINIMAX 900 LUMEN BLACK OPAL BL EM MS	Mini-Max Galaxy	L	£153.35
FHBL565-090-B-OP-EM-PH	MINIMAX 900 LUMEN BLACK OPAL BL EM PH	Mini-Max Galaxy	L	£134.85
FHBL565-090-B-OP-MS	MINIMAX 900 LUMEN BLACK OPAL BL MS	Mini-Max Galaxy	L	£105.35
FHBL565-090-B-OP-PH	MINIMAX 900 LUMEN BLACK OPAL BL PH	Mini-Max Galaxy	L	£86.85
FHBL565-090-W-CL	MINIMAX 900 LUMEN WHITE CLEAR	Mini-Max Galaxy	L	£60.85
FHBL565-090-W-CL-CF	MINIMAX 900 LUMEN WHITE CLEAR CORRIDOR FUNCTION	Mini-Max Galaxy	L	£104.85

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL565-090-W-CL-EM	MINIMAX 900 LUMEN WHITE CLEAR EM	Mini-Max Galaxy	L	£108.85
FHBL565-090-W-CL-EM-MS	MINIMAX 900 LUMEN WHITE CLEAR BL EM MS	Mini-Max Galaxy	L	£153.35
FHBL565-090-W-CL-EM-PH	MINIMAX 900 LUMEN WHITE CLEAR EM PHOTOCELL	Mini-Max Galaxy	L	£134.85
FHBL565-090-W-CL-MS	MINIMAX 900 LUMEN WHITE CLEAR BL MS	Mini-Max Galaxy	L	£105.35
FHBL565-090-W-CL-PH	MINIMAX 900 LUMEN WHITE CLEAR PHOTOCELL	Mini-Max Galaxy	L	£86.85
FHBL565-090-W-OP	MINIMAX 900 LUMEN WHITE OPAL	Mini-Max Galaxy	L	£60.85
FHBL565-090-W-OP-CF-PH	MINIMAX 900 LUMEN WHITE OPAL PHOTOCELL	Mini-Max Galaxy	L	£130.85
FHBL565-090-W-OP-EM	MINIMAX 900 LUMEN WHITE OPAL EM	Mini-Max Galaxy	L	£108.85
FHBL565-090-W-OP-EM-MS	MINIMAX 900 LUMEN WHITE OPAL BL EM MS	Mini-Max Galaxy	L	£153.35
FHBL565-090-W-OP-EM-PH	MINIMAX 900 LUMEN WHITE OPAL BL EM PH	Mini-Max Galaxy	L	£134.85
FHBL565-090-W-OP-MS	MINIMAX 900 LUMEN WHITE OPAL BL MS	Mini-Max Galaxy	L	£105.35
FHBL565-090-W-OP-PH	MINIMAX 900 LUMEN WHITE OPAL PHOTOCELL	Mini-Max Galaxy	L	£86.85
FHBL565-160-B-CL	MINIMAX 1600 LUMEN BLACK CLEAR	Mini-Max Galaxy	L	£67.95
FHBL565-160-B-CL-CF	MINIMAX 1600 LUMEN BLACK CLEAR CF	Mini-Max Galaxy	L	£111.95
FHBL565-160-B-CL-CF-EM	MINIMAX 1600 LUMEN BLACK CLEAR CF EM	Mini-Max Galaxy	L	£167.95
FHBL565-160-B-CL-EM	MINIMAX 1600 LUMEN BLACK CLEAR EM	Mini-Max Galaxy	L	£115.95
FHBL565-160-B-CL-EM-MS	MINIMAX 1600 LUMEN BLACK CLEAR BL EM MS	Mini-Max Galaxy	L	£160.45
FHBL565-160-B-CL-EM-PH	MINIMAX 1600 LUMEN BLACK CLEAR EM PHOTOCELL	Mini-Max Galaxy	L	£141.95
FHBL565-160-B-CL-MS	MINIMAX 1600 LUMEN BLACK CLEAR BL MS	Mini-Max Galaxy	L	£112.45
FHBL565-160-B-CL-PH	MINIMAX 1600 LUMEN BLACK CLEAR BL PH	Mini-Max Galaxy	L	£93.95
FHBL565-160-B-OP	MINIMAX 1600 LUMEN BLACK OPAL	Mini-Max Galaxy	L	£67.95
FHBL565-160-B-OP-EM	MINIMAX 1600 LUMEN BLACK OPAL EM	Mini-Max Galaxy	L	£115.95
FHBL565-160-B-OP-EM-MS	MINIMAX 1600 LUMEN BLACK OPAL BL EM MS	Mini-Max Galaxy	L	£160.45
FHBL565-160-B-OP-EM-PH	MINIMAX 1600 LUMEN BLACK OPAL BL EM PH	Mini-Max Galaxy	L	£141.95
FHBL565-160-B-OP-MS	MINIMAX 1600 LUMEN BLACK OPAL BL MS	Mini-Max Galaxy	L	£112.45
FHBL565-160-B-OP-PH	MINIMAX 1600 LUMEN BLACK OPAL Photocell	Mini-Max Galaxy	L	£93.95
FHBL565-160-W-CL	MINIMAX 1600 LUMEN WHITE CLEAR	Mini-Max Galaxy	L	£67.95
FHBL565-160-W-CL-EM	MINIMAX 1600 LUMEN WHITE CLEAR EM	Mini-Max Galaxy	L	£115.95
FHBL565-160-W-CL-EM-MS	MINIMAX 1600 LUMEN WHITE CLEAR BL EM MS	Mini-Max Galaxy	L	£160.45
FHBL565-160-W-CL-EM-PH	MINIMAX 1600 LUMEN WHITE CLEAR BL EM PH	Mini-Max Galaxy	L	£141.95
FHBL565-160-W-CL-MS	MINIMAX 1600 LUMEN WHITE CLEAR BL MS	Mini-Max Galaxy	L	£112.45
FHBL565-160-W-CL-PH	MINIMAX 1600 LUMEN WHITE CLEAR BL PH	Mini-Max Galaxy	L	£93.95
FHBL565-160-W-OP	MINIMAX 1600 LUMEN WHITE OPAL	Mini-Max Galaxy	L	£67.95
FHBL565-160-W-OP-CF-PH	MINIMAX 1600 LUMEN WHITE OPAL CF PH	Mini-Max Galaxy	L	£137.95
FHBL565-160-W-OP-EM	MINIMAX 1600 LUMEN WHITE OPAL EM	Mini-Max Galaxy	L	£115.95
FHBL565-160-W-OP-EM-MS	MINIMAX 1600 LUMEN WHITE OPAL EM MS	Mini-Max Galaxy	L	£160.45
FHBL565-160-W-OP-EM-PH	MINIMAX 1600 LUMEN WHITE OPAL BL EM PH	Mini-Max Galaxy	L	£141.95
FHBL565-160-W-OP-MS	MINIMAX 1600 LUMEN WHITE OPAL BL MS	Mini-Max Galaxy	L	£112.45
FHBL565-160-W-OP-PH	MINIMAX 1600 LUMEN WHITE OPAL BL PH	Mini-Max Galaxy	L	£93.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL565-210-B-CL	MINIMAX 2100 LUMEN BLACK CLEAR	Mini-Max Galaxy	L	£80.95
FHBL565-210-B-CL-EM	MINIMAX 2100 LUMEN BLACK CLEAR BL EM	Mini-Max Galaxy	L	£128.95
FHBL565-210-B-CL-EM-MS	MINIMAX 2100 LUMEN BLACK CLEAR BL EM MS	Mini-Max Galaxy	L	£173.45
FHBL565-210-B-CL-EM-PH	MINIMAX 2100 LUMEN BLACK CLEAR BL EM PH	Mini-Max Galaxy	L	£154.95
FHBL565-210-B-CL-MS	MINIMAX 2100 LUMEN BLACK CLEAR BL MS	Mini-Max Galaxy	L	£125.45
FHBL565-210-B-CL-PH	MINIMAX 2100 LUMEN BLACK CLEAR BL PH	Mini-Max Galaxy	L	£106.95
FHBL565-210-B-OP	MINIMAX 2100 LUMEN BLACK OPAL	Mini-Max Galaxy	L	£80.95
FHBL565-210-B-OP-EM	MINIMAX 2100 LUMEN BLACK OPAL BL EM	Mini-Max Galaxy	L	£128.95
FHBL565-210-B-OP-EM-MS	MINIMAX 2100 LUMEN BLACK OPAL BL EM MS	Mini-Max Galaxy	L	£173.45
FHBL565-210-B-OP-EM-PH	MINIMAX 2100 LUMEN BLACK OPAL BL EM PH	Mini-Max Galaxy	L	£154.95
FHBL565-210-B-OP-MS	MINIMAX 2100 LUMEN BLACK OPAL BL MS	Mini-Max Galaxy	L	£125.45
FHBL565-210-B-OP-PH	MINIMAX 2100 LUMEN BLACK OPAL BL PH	Mini-Max Galaxy	L	£106.95
FHBL565-210-W-CL	MINIMAX 2100 LUMEN WHITE CLEAR	Mini-Max Galaxy	L	£80.95
FHBL565-210-W-CL-EM	MINIMAX 2100 LUMEN WHITE CLEAR BL EM	Mini-Max Galaxy	L	£128.95
FHBL565-210-W-CL-EM-MS	MINIMAX 2100 LUMEN WHITE CLEAR BL EM MS	Mini-Max Galaxy	L	£173.45
FHBL565-210-W-CL-EM-PH	MINIMAX 2100 LUMEN WHITE CLEAR BL EM PH	Mini-Max Galaxy	L	£154.95
FHBL565-210-W-CL-MS	MINIMAX 2100 LUMEN WHITE CLEAR BL MS	Mini-Max Galaxy	L	£125.45
FHBL565-210-W-CL-PH	MINIMAX 2100 LUMEN WHITE CLEAR BL PH	Mini-Max Galaxy	L	£106.95
FHBL565-210-W-OP	MINIMAX 2100 LUMEN WHITE OPAL	Mini-Max Galaxy	L	£80.95
FHBL565-210-W-OP-EM	MINIMAX 2100 LUMEN WHITE OPAL BL EM	Mini-Max Galaxy	L	£128.95
FHBL565-210-W-OP-EM-MS	MINIMAX 2100 LUMEN WHITE OPAL BL EM MS	Mini-Max Galaxy	L	£173.45
FHBL565-210-W-OP-EM-PH	MINIMAX 2100 LUMEN WHITE OPAL BL EM PH	Mini-Max Galaxy	L	£154.95
FHBL565-210-W-OP-MS	MINIMAX 2100 LUMEN WHITE OPAL BL MS	Mini-Max Galaxy	L	£125.45
FHBL565-210-W-OP-PH	MINIMAX 2100 LUMEN WHITE OPAL BL PH	Mini-Max Galaxy	L	£106.95

MINI-MAX CORUM

FHML-565-080-B-CL	MINIMAX 800 BLACK EDGE LIT	Mini-Max Corum	L	£60.85
FHML-565-080-B-CL-AT	MINIMAX 800 BLACK EDGE LIT AT	Mini-Max Corum	L	£164.85
FHML-565-080-B-CL-AT-MS	MINIMAX 800 BLACK EDGE LIT AT MS	Mini-Max Corum	L	£209.35
FHML-565-080-B-CL-AT-PH	MINIMAX 800 BLACK EDGE LIT AT PH	Mini-Max Corum	L	£190.85
FHML-565-080-B-CL-CF	MINIMAX 800 BLACK EDGE LIT CF	Mini-Max Corum	L	£104.85
FHML-565-080-B-CL-CF-MS	MINIMAX 800 BLACK EDGE LIT CF MS	Mini-Max Corum	L	£149.35
FHML-565-080-B-CL-CF-PH	MINIMAX 800 BLACK EDGE LIT CF PH	Mini-Max Corum	L	£130.85
FHML-565-080-B-CL-CFEM	MINIMAX 800 BLACK EDGE LIT CFEM	Mini-Max Corum	L	£160.85
FHML-565-080-B-CL-CFEM-MS	MINIMAX 800 BLACK EDGE LIT CFEM MS	Mini-Max Corum	L	£205.35
FHML-565-080-B-CL-CFEM-PH	MINIMAX 800 BLACK EDGE LIT CFEM PH	Mini-Max Corum	L	£186.85
FHML-565-080-B-CL-DA	MINIMAX 800 BLACK DALI EDGE LIT	Mini-Max Corum	L	£124.85
FHML-565-080-B-CL-DA-MS	MINIMAX 800 BLACK DALI EDGE LIT MS	Mini-Max Corum	L	£169.35
FHML-565-080-B-CL-DA-PH	MINIMAX 800 BLACK DALI EDGE LIT PH	Mini-Max Corum	L	£150.85
FHML-565-080-B-CL-DAEM	MINIMAX 800 BLACK DALI EDGE LIT EM	Mini-Max Corum	L	£192.85

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-565-080-B-CL-DAEM-MS	MINIMAX 800 BLACK DALI EDGE LIT EM MS	Mini-Max Corum	L	£237.35
FHML-565-080-B-CL-DAEM-PH	MINIMAX 800 BLACK DALI EDGE LIT EM PH	Mini-Max Corum	L	£218.85
FHML-565-080-B-CL-DIM	MINIMAX 800 BLACK DIM EDGE LIT	Mini-Max Corum	L	£128.85
FHML-565-080-B-CL-DIM-MS	MINIMAX 800 BLACK DIM EDGE LIT MS	Mini-Max Corum	L	£173.35
FHML-565-080-B-CL-DIM-PH	MINIMAX 800 BLACK DIM EDGE LIT PH	Mini-Max Corum	L	£154.85
FHML-565-080-B-CL-EM	MINIMAX 800 BLACK EDGE LIT EM	Mini-Max Corum	L	£108.85
FHML-565-080-B-CL-EM-MS	MINIMAX 800 BLACK EDGE LIT EM MS	Mini-Max Corum	L	£153.35
FHML-565-080-B-CL-EM-PH	MINIMAX 800 BLACK EDGE LIT EM PH	Mini-Max Corum	L	£134.85
FHML-565-080-B-CL-MS	MINIMAX 800 BLACK EDGE LIT MS	Mini-Max Corum	L	£105.35
FHML-565-080-B-CL-PH	MINIMAX 800 BLACK EDGE LIT PH	Mini-Max Corum	L	£86.85
FHML-565-080-W-CL	MINIMAX 800 WHITE EDGE LIT	Mini-Max Corum	L	£60.85
FHML-565-080-W-CL-AT	MINIMAX 800 WHITE EDGE LIT AT	Mini-Max Corum	L	£164.85
FHML-565-080-W-CL-AT-MS	MINIMAX 800 WHITE EDGE LIT AT MS	Mini-Max Corum	L	£209.35
FHML-565-080-W-CL-AT-PH	MINIMAX 800 WHITE EDGE LIT AT PH	Mini-Max Corum	L	£190.85
FHML-565-080-W-CL-CF	MINIMAX 800 WHITE EDGE LIT CF	Mini-Max Corum	L	£104.85
FHML-565-080-W-CL-CF-MS	MINIMAX 800 WHITE EDGE LIT CF MS	Mini-Max Corum	L	£149.35
FHML-565-080-W-CL-CF-PH	MINIMAX 800 WHITE EDGE LIT CF PH	Mini-Max Corum	L	£130.85
FHML-565-080-W-CL-CFEM	MINIMAX 800 WHITE EDGE LIT CFEM	Mini-Max Corum	L	£160.85
FHML-565-080-W-CL-CFEM-MS	MINIMAX 800 WHITE EDGE LIT CFEM MS	Mini-Max Corum	L	£205.35
FHML-565-080-W-CL-CFEM-PH	MINIMAX 800 WHITE EDGE LIT CFEM PH	Mini-Max Corum	L	£186.85
FHML-565-080-W-CL-DA	MINIMAX 800 WHITE DALI EDGE LIT	Mini-Max Corum	L	£124.85
FHML-565-080-W-CL-DA-MS	MINIMAX 800 WHITE DALI EDGE LIT MS	Mini-Max Corum	L	£169.35
FHML-565-080-W-CL-DA-PH	MINIMAX 800 WHITE DALI EDGE LIT PH	Mini-Max Corum	L	£150.85
FHML-565-080-W-CL-DAEM	MINIMAX 800 WHITE DALI EDGE LIT EM	Mini-Max Corum	L	£192.85
FHML-565-080-W-CL-DAEM-MS	MINIMAX 800 WHITE DALI EDGE LIT EM MS	Mini-Max Corum	L	£237.35
FHML-565-080-W-CL-DAEM-PH	MINIMAX 800 WHITE DALI EDGE LIT EM PH	Mini-Max Corum	L	£218.85
FHML-565-080-W-CL-DIM	MINIMAX 800 WHITE DIM EDGE LIT	Mini-Max Corum	L	£128.85
FHML-565-080-W-CL-DIM-MS	MINIMAX 800 WHITE DIM EDGE LIT MS	Mini-Max Corum	L	£173.35
FHML-565-080-W-CL-DIM-PH	MINIMAX 800 WHITE DIM EDGE LIT PH	Mini-Max Corum	L	£154.85
FHML-565-080-W-CL-EM	MINIMAX 800 WHITE EDGE LIT EM	Mini-Max Corum	L	£108.85
FHML-565-080-W-CL-EM-MS	MINIMAX 800 WHITE EDGE LIT EM MS	Mini-Max Corum	L	£153.35
FHML-565-080-W-CL-EM-PH	MINIMAX 800 WHITE EDGE LIT EM PH	Mini-Max Corum	L	£134.85
FHML-565-080-W-CL-MS	MINIMAX 800 WHITE EDGE LIT MS	Mini-Max Corum	L	£105.35
FHML-565-080-W-CL-PH	MINIMAX 800 WHITE EDGE LIT PH	Mini-Max Corum	L	£86.85
FHML-565-140-B-CL	MINIMAX 1400 BLACK EDGE LIT	Mini-Max Corum	L	£67.95
FHML-565-140-B-CL-AT	MINIMAX 1400 BLACK EDGE LIT AT	Mini-Max Corum	L	£171.95
FHML-565-140-B-CL-AT-MS	MINIMAX 1400 BLACK EDGE LIT AT MS	Mini-Max Corum	L	£216.45
FHML-565-140-B-CL-AT-PH	MINIMAX 1400 BLACK EDGE LIT AT PH	Mini-Max Corum	L	£197.95
FHML-565-140-B-CL-CF	MINIMAX 1400 BLACK EDGE LIT CF	Mini-Max Corum	L	£111.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-565-140-B-CL-CF-MS	MINIMAX 1400 BLACK EDGE LIT CF MS	Mini-Max Corum	L	£156.45
FHML-565-140-B-CL-CF-PH	MINIMAX 1400 BLACK EDGE LIT CF PH	Mini-Max Corum	L	£137.95
FHML-565-140-B-CL-CFEM	MINIMAX 1400 BLACK EDGE LIT CFEM	Mini-Max Corum	L	£167.95
FHML-565-140-B-CL-CFEM-MS	MINIMAX 1400 BLACK EDGE LIT CFEM MS	Mini-Max Corum	L	£212.45
FHML-565-140-B-CL-CFEM-PH	MINIMAX 1400 BLACK EDGE LIT CFEM PH	Mini-Max Corum	L	£193.95
FHML-565-140-B-CL-DA	MINIMAX 1400 BLACK DALI EDGE LIT	Mini-Max Corum	L	£131.95
FHML-565-140-B-CL-DA-MS	MINIMAX 1400 BLACK DALI EDGE LIT MS	Mini-Max Corum	L	£176.45
FHML-565-140-B-CL-DA-PH	MINIMAX 1400 BLACK DALI EDGE LIT PH	Mini-Max Corum	L	£157.95
FHML-565-140-B-CL-DAEM	MINIMAX 1400 BLACK DALI EDGE LIT EM	Mini-Max Corum	L	£199.95
FHML-565-140-B-CL-DAEM-MS	MINIMAX 1400 BLACK DALI EDGE LIT EM MS	Mini-Max Corum	L	£244.45
FHML-565-140-B-CL-DAEM-PH	MINIMAX 1400 BLACK DALI EDGE LIT EM PH	Mini-Max Corum	L	£225.95
FHML-565-140-B-CL-DIM	MINIMAX 1400 BLACK DIM EDGE LIT	Mini-Max Corum	L	£135.95
FHML-565-140-B-CL-DIM-MS	MINIMAX 1400 BLACK DIM EDGE LIT MS	Mini-Max Corum	L	£180.45
FHML-565-140-B-CL-DIM-PH	MINIMAX 1400 BLACK DIM EDGE LIT PH	Mini-Max Corum	L	£161.95
FHML-565-140-B-CL-EM	MINIMAX 1400 BLACK EDGE LIT EM	Mini-Max Corum	L	£115.95
FHML-565-140-B-CL-EM-MS	MINIMAX 1400 BLACK EDGE LIT EM MS	Mini-Max Corum	L	£160.45
FHML-565-140-B-CL-EM-PH	MINIMAX 1400 BLACK EDGE LIT EM PH	Mini-Max Corum	L	£141.95
FHML-565-140-B-CL-MS	MINIMAX 1400 BLACK EDGE LIT MS	Mini-Max Corum	L	£112.45
FHML-565-140-B-CL-PH	MINIMAX 1400 BLACK EDGE LIT PH	Mini-Max Corum	L	£93.95
FHML-565-140-W-CL	MINIMAX 1400 WHITE EDGE LIT	Mini-Max Corum	L	£67.95
FHML-565-140-W-CL-AT	MINIMAX 1400 WHITE EDGE LIT AT	Mini-Max Corum	L	£171.95
FHML-565-140-W-CL-AT-MS	MINIMAX 1400 WHITE EDGE LIT AT MS	Mini-Max Corum	L	£216.45
FHML-565-140-W-CL-AT-PH	MINIMAX 1400 WHITE EDGE LIT AT PH	Mini-Max Corum	L	£197.95
FHML-565-140-W-CL-CF	MINIMAX 1400 WHITE EDGE LIT CF	Mini-Max Corum	L	£111.95
FHML-565-140-W-CL-CF-MS	MINIMAX 1400 WHITE EDGE LIT CF MS	Mini-Max Corum	L	£156.45
FHML-565-140-W-CL-CF-PH	MINIMAX 1400 WHITE EDGE LIT CF PH	Mini-Max Corum	L	£137.95
FHML-565-140-W-CL-CFEM	MINIMAX 1400 WHITE EDGE LIT CFEM	Mini-Max Corum	L	£167.95
FHML-565-140-W-CL-CFEM-MS	MINIMAX 1400 WHITE EDGE LIT CFEM MS	Mini-Max Corum	L	£212.45
FHML-565-140-W-CL-CFEM-PH	MINIMAX 1400 WHITE EDGE LIT CFEM PH	Mini-Max Corum	L	£193.95
FHML-565-140-W-CL-DA	MINIMAX 1400 WHITE DALI EDGE LIT	Mini-Max Corum	L	£131.95
FHML-565-140-W-CL-DA-MS	MINIMAX 1400 WHITE DALI EDGE LIT MS	Mini-Max Corum	L	£176.45
FHML-565-140-W-CL-DA-PH	MINIMAX 1400 WHITE DALI EDGE LIT PH	Mini-Max Corum	L	£157.95
FHML-565-140-W-CL-DAEM	MINIMAX 1400 WHITE DALI EDGE LIT EM	Mini-Max Corum	L	£199.95
FHML-565-140-W-CL-DAEM-MS	MINIMAX 1400 WHITE DALI EDGE LIT EM MS	Mini-Max Corum	L	£244.45
FHML-565-140-W-CL-DAEM-PH	MINIMAX 1400 WHITE DALI EDGE LIT EM PH	Mini-Max Corum	L	£225.95
FHML-565-140-W-CL-DIM	MINIMAX 1400 WHITE DIM EDGE LIT	Mini-Max Corum	L	£135.95
FHML-565-140-W-CL-DIM-MS	MINIMAX 1400 WHITE DIM EDGE LIT MS	Mini-Max Corum	L	£180.45
FHML-565-140-W-CL-DIM-PH	MINIMAX 1400 WHITE DIM EDGE LIT PH	Mini-Max Corum	L	£161.95
FHML-565-140-W-CL-EM	MINIMAX 1400 WHITE EDGE LIT EM	Mini-Max Corum	L	£115.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-565-140-W-CL-EM-MS	MINIMAX 1400 WHITE EDGE LIT EM MS	Mini-Max Corum	L	£160.45
FHML-565-140-W-CL-EM-PH	MINIMAX 1400 WHITE EDGE LIT EM PH	Mini-Max Corum	L	£141.95
FHML-565-140-W-CL-MS	MINIMAX 1400 WHITE EDGE LIT MS	Mini-Max Corum	L	£112.45
FHML-565-140-W-CL-PH	MINIMAX 1400 WHITE EDGE LIT PH	Mini-Max Corum	L	£93.95
MINI-MAX 2D				
FHE56516-B-CL	MINIMAX 16W BLACK CLEAR HF	Mini-Max 2D	A	£60.23
FHE56516-B-CL-EM	MINIMAX 16W BLACK CLEAR EM	Mini-Max 2D	A	£147.83
FHE56516-B-CL-EM-MS	MINIMAX 16W BLACK CLEAR MICRO SENSOR EM	Mini-Max 2D	B	£217.91
FHE56516-B-CL-EM-PH	MINIMAX 16W BLACK CLEAR EM PHOTOCELL	Mini-Max 2D	A	£200.39
FHE56516-B-CL-MS	MINIMAX 16W BLACK CLEAR MICRO SENSOR	Mini-Max 2D	B	£130.31
FHE56516-B-CL-PH	MINIMAX 16W BLACK CLEAR HF PHOTOCELL	Mini-Max 2D	A	£112.79
FHE56516-B-OP	MINIMAX 16W BLACK OPAL HF	Mini-Max 2D	A	£60.23
FHE56516-B-OP-EM	MINIMAX 16W BLACK OPAL EM	Mini-Max 2D	A	£147.83
FHE56516-B-OP-EM-MS	MINIMAX 16W BLACK OPAL MICRO SENSOR EM	Mini-Max 2D	B	£217.91
FHE56516-B-OP-EM-PH	MINIMAX 16W BLACK OPAL EM PHOTOCELL	Mini-Max 2D	A	£200.39
FHE56516-B-OP-MS	MINIMAX 16W BLACK OPAL MICRO SENSOR	Mini-Max 2D	B	£130.31
FHE56516-B-OP-PH	MINIMAX 16W BLACK OPAL HF PHOTOCELL	Mini-Max 2D	A	£112.79
FHE56516-W-CL	MINIMAX 16W WHITE CLEAR HF	Mini-Max 2D	A	£60.23
FHE56516-W-CL-EM	MINIMAX 16W WHITE CLEAR EM	Mini-Max 2D	A	£147.83
FHE56516-W-CL-EM-MS	MINIMAX 16W WHITE CLEAR MICRO SENSOR EM	Mini-Max 2D	B	£217.91
FHE56516-W-CL-EM-PH	MINIMAX 16W WHITE CLEAR EM PHOTOCELL	Mini-Max 2D	A	£200.39
FHE56516-W-CL-MS	MINIMAX 16W WHITE CLEAR MICRO SENSOR	Mini-Max 2D	B	£130.31
FHE56516-W-CL-PH	MINIMAX 16W WHITE CLEAR HF PHOTOCELL	Mini-Max 2D	A	£112.79
FHE56516-W-OP	MINIMAX 16W WHITE OPAL HF	Mini-Max 2D	A	£60.23
FHE56516-W-OP-EM	MINIMAX 16W WHITE OPAL EM	Mini-Max 2D	A	£147.83
FHE56516-W-OP-EM-MS	MINIMAX 16W WHITE OPAL MICRO SENSOR EM	Mini-Max 2D	B	£217.91
FHE56516-W-OP-EM-PH	MINIMAX 16W WHITE OPAL EM PHOTOCELL	Mini-Max 2D	A	£200.39
FHE56516-W-OP-MS	MINIMAX 16W WHITE OPAL MICRO SENSOR	Mini-Max 2D	B	£130.31
FHE56516-W-OP-PH	MINIMAX 16W WHITE OPAL HF PHOTOCELL	Mini-Max 2D	A	£112.79
FHE56528-B-CL	MINIMAX 28W BLACK CLEAR HF	Mini-Max 2D	A	£70.08
FHE56528-B-CL-AT-MS	MINIMAX 28W BLACK CLEAR AT MS	Mini-Max 2D	B	£221.19
FHE56528-B-CL-AT-PH	MINIMAX 28W BLACK CLEAR AT PH	Mini-Max 2D	B	£203.67
FHE56528-B-CL-CF	MINIMAX 28W BLACK CLEAR CF	Mini-Max 2D	B	£96.36
FHE56528-B-CL-CFEM	MINIMAX 28W BLACK CLEAR CF EM	Mini-Max 2D	B	£194.91
FHE56528-B-CL-DA	MINIMAX 28W BLACK CLEAR DALI	Mini-Max 2D	B	£129.21
FHE56528-B-CL-DAEM	MINIMAX 28W BLACK CLEAR DALI EM	Mini-Max 2D	B	£227.76
FHE56528-B-CL-DIM	MINIMAX 28W BLACK CLEAR DIM	Mini-Max 2D	B	£118.26
FHE56528-B-CL-EM	MINIMAX 28W BLACK CLEAR EM	Mini-Max 2D	A	£162.06
FHE56528-B-CL-EM-MS	MINIMAX 28W BLACK CLEAR MICRO SENSOR EM	Mini-Max 2D	B	£232.14

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE56528-B-CL-EM-PH	MINIMAX 28W BLACK CLEAR EM PHOTOCELL	Mini-Max 2D	A	£214.62
FHE56528-B-CL-EMD	MINIMAX 28W BLACK CLEAR DIM EM	Mini-Max 2D	B	£216.81
FHE56528-B-CL-MS	MINIMAX 28W BLACK CLEAR MICRO SENSOR	Mini-Max 2D	B	£140.16
FHE56528-B-CL-PH	MINIMAX 28W BLACK CLEAR HF PHOTOCELL	Mini-Max 2D	A	£122.64
FHE56528-B-OP	MINIMAX 28W BLACK OPAL HF	Mini-Max 2D	A	£70.08
FHE56528-B-OP-AT	MINIMAX 28W BLACK OPAL AT	Mini-Max 2D	B	£151.11
FHE56528-B-OP-AT-MS	MINIMAX 28W BLACK OPAL AT MS	Mini-Max 2D	B	£221.19
FHE56528-B-OP-AT-PH	MINIMAX 28W BLACK OPAL AT PH	Mini-Max 2D	B	£203.67
FHE56528-B-OP-CF	MINIMAX 28W BLACK OPAL CF	Mini-Max 2D	B	£96.36
FHE56528-B-OP-CFEM	MINIMAX 28W BLACK OPAL CF EM	Mini-Max 2D	B	£194.91
FHE56528-B-OP-DA	MINIMAX 28W BLACK OPAL DALI	Mini-Max 2D	B	£129.21
FHE56528-B-OP-DAEM	MINIMAX 28W BLACK OPAL DALI EM	Mini-Max 2D	B	£227.76
FHE56528-B-OP-EM	MINIMAX 28W BLACK OPAL EM	Mini-Max 2D	A	£162.06
FHE56528-B-OP-EM-MS	MINIMAX 28W BLACK OPAL MICRO SENSOR EM	Mini-Max 2D	B	£232.14
FHE56528-B-OP-EM-PH	MINIMAX 28W BLACK OPAL EM PHOTOCELL	Mini-Max 2D	A	£214.62
FHE56528-B-OP-EMD	MINIMAX 28W BLACK OPAL DIM EM	Mini-Max 2D	B	£216.81
FHE56528-B-OP-MS	MINIMAX 28W BLACK OPAL MICRO SENSOR	Mini-Max 2D	B	£140.16
FHE56528-B-OP-PH	MINIMAX 28W BLACK OPAL HF PHOTOCELL	Mini-Max 2D	A	£122.64
FHE56528-W-CL	MINIMAX 28W WHITE CLEAR HF	Mini-Max 2D	A	£70.08
FHE56528-W-CL-AT-MS	MINIMAX 28W WHITE CLEAR AT MS	Mini-Max 2D	B	£221.19
FHE56528-W-CL-AT-PH	MINIMAX 28W WHITE CLEAR AT PH	Mini-Max 2D	B	£203.67
FHE56528-W-CL-CF	MINIMAX 28W WHITE CLEAR CF	Mini-Max 2D	B	£96.36
FHE56528-W-CL-CFEM	MINIMAX 28W WHITE CLEAR CF EM	Mini-Max 2D	B	£194.91
FHE56528-W-CL-DA	MINIMAX 28W WHITE CLEAR DALI	Mini-Max 2D	B	£129.21
FHE56528-W-CL-DAEM	MINIMAX 28W WHITE CLEAR DALI EM	Mini-Max 2D	B	£227.76
FHE56528-W-CL-DIM	MINIMAX 28W WHITE CLEAR DIM	Mini-Max 2D	B	£118.26
FHE56528-W-CL-EM	MINIMAX 28W WHITE CLEAR EM	Mini-Max 2D	A	£162.06
FHE56528-W-CL-EM-MS	MINIMAX 28W WHITE CLEAR MICRO SENSOR EM	Mini-Max 2D	B	£232.14
FHE56528-W-CL-EM-PH	MINIMAX 28W WHITE CLEAR EM PHOTOCELL	Mini-Max 2D	A	£214.62
FHE56528-W-CL-EMD	MINIMAX 28W WHITE CLEAR DIM EM	Mini-Max 2D	B	£216.81
FHE56528-W-CL-MS	MINIMAX 28W WHITE CLEAR MICRO SENSOR	Mini-Max 2D	B	£140.16
FHE56528-W-CL-PH	MINIMAX 28W WHITE CLEAR HF PHOTOCELL	Mini-Max 2D	A	£122.64
FHE56528-W-OP	MINIMAX 28W WHITE OPAL HF	Mini-Max 2D	A	£70.08
FHE56528-W-OP-AT-MS	MINIMAX 28W WHITE OPAL AT MS	Mini-Max 2D	B	£221.19
FHE56528-W-OP-AT-PH	MINIMAX 28W WHITE OPAL AT PH	Mini-Max 2D	B	£203.67
FHE56528-W-OP-CF	MINIMAX 28W WHITE OPAL CF	Mini-Max 2D	B	£96.36
FHE56528-W-OP-CFEM	MINIMAX 28W WHITE OPAL CF EM	Mini-Max 2D	B	£194.91
FHE56528-W-OP-DA	MINIMAX 28W WHITE OPAL DALI	Mini-Max 2D	B	£129.21
FHE56528-W-OP-DAEM	MINIMAX 28W WHITE OPAL DALI EM	Mini-Max 2D	B	£227.76

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHE56528-W-OP-DIM	MINIMAX 28W WHITE OPAL DIMMABLE	Mini-Max 2D	B	£118.26
FHE56528-W-OP-EM	MINIMAX 28W WHITE OPAL EM	Mini-Max 2D	A	£162.06
FHE56528-W-OP-EM-MS	MINIMAX 28W WHITE OPAL MICRO SENSOR EM	Mini-Max 2D	B	£232.14
FHE56528-W-OP-EM-PH	MINIMAX 28W WHITE OPAL EM PHOTOCELL	Mini-Max 2D	A	£214.62
FHE56528-W-OP-EMD	MINIMAX 28W WHITE OPAL DIM EM	Mini-Max 2D	B	£216.81
FHE56528-W-OP-MS	MINIMAX 28W WHITE OPAL MICRO SENSOR	Mini-Max 2D	B	£140.16
FHE56528-W-OP-PH	MINIMAX 28W WHITE OPAL HF PHOTOCELL	Mini-Max 2D	A	£122.64
FHE56538-B-CL	MINIMAX 38W BLACK CLEAR HF	Mini-Max 2D	A	£92.53
FHE56538-B-CL-MS	MINIMAX 38W BLACK CLEAR MICRO SENSOR	Mini-Max 2D	B	£162.61
FHE56538-B-CL-PH	MINIMAX 38W BLACK CLEAR HF PHOTOCELL	Mini-Max 2D	A	£145.09
FHE56538-B-OP	MINIMAX 38W BLACK OPAL HF	Mini-Max 2D	A	£92.53
FHE56538-B-OP-MS	MINIMAX 38W BLACK OPAL MICRO SENSOR	Mini-Max 2D	B	£162.61
FHE56538-B-OP-PH	MINIMAX 38W BLACK OPAL HF PHOTOCELL	Mini-Max 2D	A	£145.09
FHE56538-W-CL	MINIMAX 38W WHITE CLEAR HF	Mini-Max 2D	A	£92.53
FHE56538-W-CL-MS	MINIMAX 38W WHITE CLEAR MICRO SENSOR	Mini-Max 2D	B	£162.61
FHE56538-W-CL-PH	MINIMAX 38W WHITE CLEAR HF PHOTOCELL	Mini-Max 2D	A	£145.09
FHE56538-W-OP	MINIMAX 38W WHITE OPAL HF	Mini-Max 2D	A	£92.53
FHE56538-W-OP-MS	MINIMAX 38W WHITE OPAL MICRO SENSOR	Mini-Max 2D	B	£162.61
FHE56538-W-OP-PH	MINIMAX 38W WHITE OPAL HF PHOTOCELL	Mini-Max 2D	A	£145.09

MOONLIGHT LED

FHBL790	MOONLIGHT LED 10W c/w PHOTOCELL	Moonlight LED	L	£49.67
FHBL795	MOONLIGHT LED 10W	Moonlight LED	L	£37.02

TROJAN ROUND GALAXY

FHBL947-090-B-CL	TROJAN ROUND 900 LUMEN BLACK CLEAR	Trojan R. Galaxy	L	£45.24
FHBL947-090-B-CL-EM	TROJAN ROUND 900 LUMEN BLACK CLEAR EM	Trojan R. Galaxy	L	£104.24
FHBL947-090-B-OP	TROJAN ROUND 900 LUMEN BLACK OPAL	Trojan R. Galaxy	L	£45.24
FHBL947-090-B-OP-EM	TROJAN ROUND 900 LUMEN BLACK OPAL EM	Trojan R. Galaxy	L	£104.24
FHBL947-090-W-CL	TROJAN ROUND 900 LUMEN WHITE CLEAR	Trojan R. Galaxy	L	£45.24
FHBL947-090-W-CL-AT	TROJAN ROUND 900 LUMEN WHITE CLEAR AT	Trojan R. Galaxy	L	£164.85
FHBL947-090-W-CL-AT-MS	TROJAN ROUND 900 LUMEN WHITE CLEAR AT MS	Trojan R. Galaxy	L	£209.35
FHBL947-090-W-CL-EM	TROJAN ROUND 900 LUMEN WHITE CLEAR EM	Trojan R. Galaxy	L	£104.24
FHBL947-090-W-CL-EM-MS	TROJAN ROUND 900 LUMEN WHITE CLEAR EM MS	Trojan R. Galaxy	L	£153.67
FHBL947-090-W-CL-MS	TROJAN ROUND 900 LUMEN WHITE CLEAR MICROSENSOR	Trojan R. Galaxy	L	£83.24
FHBL947-090-W-CL-PH	TROJAN ROUND 900 LUMEN WHITE CLEAR PHOTOCELL	Trojan R. Galaxy	L	£68.24
FHBL947-090-W-OP	TROJAN ROUND 900 LUMEN WHITE OPAL	Trojan R. Galaxy	L	£45.24
FHBL947-090-W-OP-EM	TROJAN ROUND 900 LUMEN WHITE OPAL EM	Trojan R. Galaxy	L	£104.24
FHBL947-090-W-OP-MS	TROJAN ROUND 900 LUMEN WHITE OPAL MICROSENSOR	Trojan R. Galaxy	L	£83.24
FHBL947-160-B-CL	TROJAN ROUND 1600 LUMEN BLACK CLEAR	Trojan R. Galaxy	L	£46.87

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL947-160-B-CL-EM	TROJAN ROUND 1600 LUMEN BLACK CLEAR EM	Trojan R. Galaxy	L	£105.87
FHBL947-160-B-OP	TROJAN ROUND 1600 LUMEN BLACK OPAL	Trojan R. Galaxy	L	£46.87
FHBL947-160-B-OP-EM	TROJAN ROUND 1600 LUMEN BLACK OPAL EM	Trojan R. Galaxy	L	£105.87
FHBL947-160-W-CL	TROJAN ROUND 1600 LUMEN WHITE CLEAR	Trojan R. Galaxy	L	£46.87
FHBL947-160-W-CL-EM	TROJAN ROUND 1600 LUMEN WHITE CLEAR EM	Trojan R. Galaxy	L	£105.87
FHBL947-160-W-CL-EM-MS	TROJAN ROUND 1600 LUMEN WHITE CLEAR EM MS	Trojan R. Galaxy	L	£155.98
FHBL947-160-W-CL-MS	TROJAN ROUND 1600 LUMEN WHITE CLEAR MICROSENSOR	Trojan R. Galaxy	L	£84.87
FHBL947-160-W-CL-PH	TROJAN ROUND 1600 LUMEN WHITE CLEAR PHOTOCCELL	Trojan R. Galaxy	L	£69.87
FHBL947-160-W-OP	TROJAN ROUND 1600 LUMEN WHITE OPAL	Trojan R. Galaxy	L	£46.87
FHBL947-160-W-OP-EM	TROJAN ROUND 1600 LUMEN WHITE OPAL EM	Trojan R. Galaxy	L	£105.87
FHBL947-160-W-OP-EM-MS	TROJAN ROUND 1600 LUMEN WHITE OPAL EM MS	Trojan R. Galaxy	L	£155.98
FHBL947-160-W-OP-MS	TROJAN ROUND 1600 LUMEN WHITE OPAL MICROSENSOR	Trojan R. Galaxy	L	£84.87
FHBL947-210-B-CL	TROJAN ROUND 2100 LUMEN BLACK CLEAR	Trojan R. Galaxy	L	£76.95
FHBL947-210-B-CL-EM	TROJAN ROUND 2100 LUMEN BLACK CLEAR EM	Trojan R. Galaxy	L	£124.95
FHBL947-210-B-OP	TROJAN ROUND 2100 LUMEN BLACK OPAL	Trojan R. Galaxy	L	£76.95
FHBL947-210-B-OP-EM	TROJAN ROUND 2100 LUMEN BLACK OPAL EM	Trojan R. Galaxy	L	£124.95
FHBL947-210-W-CL	TROJAN ROUND 2100 LUMEN WHITE CLEAR	Trojan R. Galaxy	L	£76.95
FHBL947-210-W-CL-EM	TROJAN ROUND 2100 LUMEN WHITE CLEAR EM	Trojan R. Galaxy	L	£124.95
FHBL947-210-W-CL-MS	TROJAN ROUND 2100 LUMEN WHITE CLEAR MICROSENSOR	Trojan R. Galaxy	L	£121.45
FHBL947-210-W-OP	TROJAN ROUND 2100 LUMEN WHITE OPAL	Trojan R. Galaxy	L	£76.95
FHBL947-210-W-OP-EM	TROJAN ROUND 2100 LUMEN WHITE OPAL EM	Trojan R. Galaxy	L	£124.95

TROJAN ROUND CORUM

FHML-947-080-B-CL	TROJAN ROUND 800 BLACK EDGE LIT	Trojan R. Corum	L	£60.85
FHML-947-080-B-CL-AT	TROJAN ROUND 800 BLACK EDGE LIT AT	Trojan R. Corum	L	£164.85
FHML-947-080-B-CL-CF	TROJAN ROUND 800 BLACK EDGE LIT CF	Trojan R. Corum	L	£104.85
FHML-947-080-B-CL-CFEM	TROJAN ROUND 800 BLACK EDGE LIT CFEM	Trojan R. Corum	L	£160.85
FHML-947-080-B-CL-DA	TROJAN ROUND 800 BLACK DALI EDGE LIT	Trojan R. Corum	L	£124.85
FHML-947-080-B-CL-DAEM	TROJAN ROUND 800 BLACK DALI EDGE LIT EM	Trojan R. Corum	L	£192.85
FHML-947-080-B-CL-DIM	TROJAN ROUND 800 BLACK DIM EDGE LIT	Trojan R. Corum	L	£128.85
FHML-947-080-B-CL-EM	TROJAN ROUND 800 BLACK EDGE LIT EM	Trojan R. Corum	L	£108.85
FHML-947-080-W-CL	TROJAN ROUND 800 WHITE EDGE LIT	Trojan R. Corum	L	£60.85
FHML-947-080-W-CL-AT	TROJAN ROUND 800 WHITE EDGE LIT AT	Trojan R. Corum	L	£164.85
FHML-947-080-W-CL-CF	TROJAN ROUND 800 WHITE EDGE LIT CF	Trojan R. Corum	L	£104.85
FHML-947-080-W-CL-CFEM	TROJAN ROUND 800 WHITE EDGE LIT CFEM	Trojan R. Corum	L	£160.85
FHML-947-080-W-CL-DA	TROJAN ROUND 800 WHITE DALI EDGE LIT	Trojan R. Corum	L	£124.85
FHML-947-080-W-CL-DAEM	TROJAN ROUND 800 WHITE DALI EDGE LIT EM	Trojan R. Corum	L	£192.85
FHML-947-080-W-CL-DIM	TROJAN ROUND 800 WHITE DIM EDGE LIT	Trojan R. Corum	L	£128.85
FHML-947-080-W-CL-EM	TROJAN ROUND 800 WHITE EDGE LIT EM	Trojan R. Corum	L	£108.85
FHML-947-140-B-CL	TROJAN ROUND 1400 BLACK EDGE LIT	Trojan R. Corum	L	£67.95

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-947-140-B-CL-AT	TROJAN ROUND 1400 BLACK EDGE LIT AT	Trojan R. Corum	L	£171.95
FHML-947-140-B-CL-CF	TROJAN ROUND 1400 BLACK EDGE LIT CF	Trojan R. Corum	L	£111.95
FHML-947-140-B-CL-CFEM	TROJAN ROUND 1400 BLACK EDGE LIT CFEM	Trojan R. Corum	L	£167.95
FHML-947-140-B-CL-DA	TROJAN ROUND 1400 BLACK DALI EDGE LIT	Trojan R. Corum	L	£131.95
FHML-947-140-B-CL-DAEM	TROJAN ROUND 1400 BLACK DALI EDGE LIT EM	Trojan R. Corum	L	£199.95
FHML-947-140-B-CL-DIM	TROJAN ROUND 1400 BLACK DIM EDGE LIT	Trojan R. Corum	L	£135.95
FHML-947-140-B-CL-EM	TROJAN ROUND 1400 BLACK EDGE LIT EM	Trojan R. Corum	L	£115.95
FHML-947-140-W-CL	TROJAN ROUND 1400 WHITE EDGE LIT	Trojan R. Corum	L	£67.95
FHML-947-140-W-CL-AT	TROJAN ROUND 1400 WHITE EDGE LIT AT	Trojan R. Corum	L	£171.95
FHML-947-140-W-CL-CF	TROJAN ROUND 1400 WHITE EDGE LIT CF	Trojan R. Corum	L	£111.95
FHML-947-140-W-CL-CFEM	TROJAN ROUND 1400 WHITE EDGE LIT CFEM	Trojan R. Corum	L	£167.95
FHML-947-140-W-CL-DA	TROJAN ROUND 1400 WHITE DALI EDGE LIT	Trojan R. Corum	L	£131.95
FHML-947-140-W-CL-DAEM	TROJAN ROUND 1400 WHITE DALI EDGE LIT EM	Trojan R. Corum	L	£199.95
FHML-947-140-W-CL-DIM	TROJAN ROUND 1400 WHITE DIM EDGE LIT	Trojan R. Corum	L	£135.95
FHML-947-140-W-CL-EM	TROJAN ROUND 1400 WHITE EDGE LIT EM	Trojan R. Corum	L	£115.95

TROJAN ROUND 2D

FHE94716-B-CL	TROJAN ROUND 2D 16W BLACK CLEAR HF	Trojan R. 2D	A	£55.85
FHE94716-B-CL-EM	TROJAN ROUND 2D 16W BLACK CLEAR EM	Trojan R. 2D	A	£143.45
FHE94716-B-OP	TROJAN ROUND 2D 16W BLACK OPAL HF	Trojan R. 2D	A	£55.85
FHE94716-B-OP-EM	TROJAN ROUND 2D 16W BLACK OPAL EM	Trojan R. 2D	A	£143.45
FHE94716-W-CL	TROJAN ROUND 2D 16W WHITE CLEAR HF	Trojan R. 2D	A	£55.85
FHE94716-W-CL-EM	TROJAN ROUND 2D 16W WHITE CLEAR EM	Trojan R. 2D	A	£143.45
FHE94716-W-OP	TROJAN ROUND 2D 16W WHITE OPAL HF	Trojan R. 2D	A	£55.85
FHE94716-W-OP-EM	TROJAN ROUND 2D 16W WHITE OPAL EM	Trojan R. 2D	A	£143.45
FHE94728-B-CL	TROJAN ROUND 2D 28W BLACK CLEAR HF	Trojan R. 2D	A	£65.70
FHE94728-B-CL-EM	TROJAN ROUND 2D 28W BLACK CLEAR EM	Trojan R. 2D	A	£157.68
FHE94728-B-OP	TROJAN ROUND 2D 28W BLACK OPAL HF	Trojan R. 2D	A	£65.70
FHE94728-B-OP-EM	TROJAN ROUND 2D 28W BLACK OPAL EM	Trojan R. 2D	A	£157.68
FHE94728-W-CL	TROJAN ROUND 2D 28W WHITE CLEAR HF	Trojan R. 2D	A	£65.70
FHE94728-W-CL-EM	TROJAN ROUND 2D 28W WHITE CLEAR EM	Trojan R. 2D	A	£157.68
FHE94728-W-OP	TROJAN ROUND 2D 28W WHITE OPAL HF	Trojan R. 2D	A	£65.70
FHE94728-W-OP-EM	TROJAN ROUND 2D 28W WHITE OPAL EM	Trojan R. 2D	A	£157.68
FHE94738-B-CL	TROJAN ROUND 2D 38W BLACK CLEAR HF	Trojan R. 2D	A	£88.15
FHE94738-B-OP	TROJAN ROUND 2D 38W BLACK OPAL HF	Trojan R. 2D	A	£88.15
FHE94738-W-CL	TROJAN ROUND 2D 38W WHITE CLEAR HF	Trojan R. 2D	A	£88.15
FHE94738-W-OP	TROJAN ROUND 2D 38W WHITE OPAL HF	Trojan R. 2D	A	£88.15

TROJAN SQUARE GALAXY

FHBL547-090-B-CL	TROJAN SQUARE 900 LUMEN BLACK CLEAR	Trojan S. Galaxy	L	£45.24
FHBL547-090-B-CL-EM	TROJAN SQUARE 900 LUMEN BLACK CLEAR EM	Trojan S. Galaxy	L	£104.24
FHBL547-090-B-CL-EM-MS	TROJAN SQUARE 900 LUMEN BLACK CLEAR EM-MS	Trojan S. Galaxy	L	£153.67

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHBL547-090-B-OP	TROJAN SQUARE 900 LUMEN BLACK OPAL	Trojan S. Galaxy	L	£45.24
FHBL547-090-B-OP-EM	TROJAN SQUARE 900 LUMEN BLACK OPAL EM	Trojan S. Galaxy	L	£104.24
FHBL547-090-W-CL	TROJAN SQUARE 900 LUMEN WHITE CLEAR	Trojan S. Galaxy	L	£45.24
FHBL547-090-W-CL-EM	TROJAN SQUARE 900 LUMEN WHITE CLEAR EM	Trojan S. Galaxy	L	£104.24
FHBL547-090-W-CL-MS	TROJAN SQUARE 900 LUMEN WHITE CLEAR MS	Trojan S. Galaxy	L	£83.24
FHBL547-090-W-OP	TROJAN SQUARE 900 LUMEN WHITE OPAL	Trojan S. Galaxy	L	£45.24
FHBL547-090-W-OP-EM	TROJAN SQUARE 900 LUMEN WHITE OPAL EM	Trojan S. Galaxy	L	£104.24
FHBL547-160-B-CL	TROJAN SQUARE 1600 LUMEN BLACK CLEAR	Trojan S. Galaxy	L	£46.87
FHBL547-160-B-CL-EM	TROJAN SQUARE 1600 LUMEN BLACK CLEAR EM	Trojan S. Galaxy	L	£105.87
FHBL547-160-B-CL-MS	TROJAN SQUARE 1600 LUMEN BLACK/CLEAR MS	Trojan S. Galaxy	L	£84.87
FHBL547-160-B-OP	TROJAN SQUARE 1600 LUMEN BLACK OPAL	Trojan S. Galaxy	L	£46.87
FHBL547-160-B-OP-EM	TROJAN SQUARE 1600 LUMEN BLACK OPAL EM	Trojan S. Galaxy	L	£105.87
FHBL547-160-W-CL	TROJAN SQUARE 1600 LUMEN WHITE CLEAR	Trojan S. Galaxy	L	£46.87
FHBL547-160-W-CL-EM	TROJAN SQUARE 1600 LUMEN WHITE CLEAR EM	Trojan S. Galaxy	L	£105.87
FHBL547-160-W-CL-EM-MS	TROJAN SQUARE 1600 LUMEN WHITE CLEAR EM MS	Trojan S. Galaxy	L	£155.98
FHBL547-160-W-CL-MS	TROJAN SQUARE 1600 LUMEN WHITE CLEAR MS	Trojan S. Galaxy	L	£84.87
FHBL547-160-W-OP	TROJAN SQUARE 1600 LUMEN WHITE OPAL	Trojan S. Galaxy	L	£46.87
FHBL547-160-W-OP-EM	TROJAN SQUARE 1600 LUMEN WHITE OPAL EM	Trojan S. Galaxy	L	£105.87
FHBL547-160-W-OP-PH	TROJAN SQUARE 1600 LUMEN WHITE OPAL PH	Trojan S. Galaxy	L	£69.87
FHBL547-210-B-CL	TROJAN SQUARE 2100 LUMEN BLACK CLEAR	Trojan S. Galaxy	L	£76.95
FHBL547-210-B-CL-EM	TROJAN SQUARE 2100 LUMEN BLACK CLEAR EM	Trojan S. Galaxy	L	£124.95
FHBL547-210-B-OP	TROJAN SQUARE 2100 LUMEN BLACK OPAL	Trojan S. Galaxy	L	£76.95
FHBL547-210-B-OP-EM	TROJAN SQUARE 2100 LUMEN BLACK OPAL EM	Trojan S. Galaxy	L	£124.95
FHBL547-210-W-CL	TROJAN SQUARE 2100 LUMEN WHITE CLEAR	Trojan S. Galaxy	L	£76.95
FHBL547-210-W-CL-EM	TROJAN SQUARE 2100 LUMEN WHITE CLEAR EM	Trojan S. Galaxy	L	£124.95
FHBL547-210-W-OP	TROJAN SQUARE 2100 LUMEN WHITE OPAL	Trojan S. Galaxy	L	£76.95
FHBL547-210-W-OP-EM	TROJAN SQUARE 2100 LUMEN WHITE OPAL EM	Trojan S. Galaxy	L	£124.95

TROJAN SQUARE CORUM

FHML-547-080-B-CL	TROJAN SQUARE 800 BLACK CLEAR EDGE LIT	Trojan S. Corum	L	£60.85
FHML-547-080-B-CL-AT	TROJAN SQUARE 800 BLACK CLEAR EDGE LIT AT	Trojan S. Corum	L	£164.85
FHML-547-080-B-CL-CF	TROJAN SQUARE 800 BLACK CLEAR EDGE LIT CF	Trojan S. Corum	L	£104.85
FHML-547-080-B-CL-CFEM	TROJAN SQUARE 800 BLACK CLEAR EDGE LIT CFEM	Trojan S. Corum	L	£160.85
FHML-547-080-B-CL-DA	TROJAN SQUARE 800 BLACK CLEAR DALI EDGE LIT	Trojan S. Corum	L	£124.85
FHML-547-080-B-CL-DAEM	TROJAN SQUARE 800 BLACK CLEAR DALI EDGE LIT EM	Trojan S. Corum	L	£192.85
FHML-547-080-B-CL-DIM	TROJAN SQUARE 800 BLACK CLEAR DIM EDGE LIT	Trojan S. Corum	L	£128.85
FHML-547-080-B-CL-EM	TROJAN SQUARE 800 BLACK CLEAR EDGE LIT EM	Trojan S. Corum	L	£108.85
FHML-547-080-W-CL	TROJAN SQUARE 800 WHITE CLEAR EDGE LIT	Trojan S. Corum	L	£60.85
FHML-547-080-W-CL-AT	TROJAN SQUARE 800 WHITE CLEAR EDGE LIT AT	Trojan S. Corum	L	£164.85
FHML-547-080-W-CL-CF	TROJAN SQUARE 800 WHITE CLEAR EDGE LIT CF	Trojan S. Corum	L	£104.85
FHML-547-080-W-CL-CFEM	TROJAN SQUARE 800 WHITE CLEAR EDGE LIT CFEM	Trojan S. Corum	L	£160.85
FHML-547-080-W-CL-DA	TROJAN SQUARE 800 WHITE CLEAR DALI EDGE LIT	Trojan S. Corum	L	£124.85
FHML-547-080-W-CL-DAEM	TROJAN SQUARE 800 WHITE CLEAR DALI EDGE LIT EM	Trojan S. Corum	L	£192.85

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHML-547-080-W-CL-DIM	TROJAN SQUARE 800 WHITE CLEAR DIM EDGE LIT	Trojan S. Corum	L	£128.85
FHML-547-080-W-CL-EM	TROJAN SQUARE 800 WHITE CLEAR EDGE LIT EM	Trojan S. Corum	L	£108.85
FHML-547-140-B-CL	TROJAN SQUARE 1400 BLACK CLEAR EDGE LIT	Trojan S. Corum	L	£67.95
FHML-547-140-B-CL-AT	TROJAN SQUARE 1400 BLACK CLEAR EDGE LIT AT	Trojan S. Corum	L	£171.95
FHML-547-140-B-CL-CF	TROJAN SQUARE 1400 BLACK CLEAR EDGE LIT CF	Trojan S. Corum	L	£111.95
FHML-547-140-B-CL-CFEM	TROJAN SQUARE 1400 BLACK CLEAR EDGE LIT CFEM	Trojan S. Corum	L	£167.95
FHML-547-140-B-CL-DA	TROJAN SQUARE 1400 BLACK CLEAR DALI EDGE LIT	Trojan S. Corum	L	£131.95
FHML-547-140-B-CL-DAEM	TROJAN SQUARE 1400 BLACK CLEAR DALI EDGE LIT EM	Trojan S. Corum	L	£199.95
FHML-547-140-B-CL-DIM	TROJAN SQUARE 1400 BLACK CLEAR DIM EDGE LIT	Trojan S. Corum	L	£135.95
FHML-547-140-B-CL-EM	TROJAN SQUARE 1400 BLACK CLEAR EDGE LIT EM	Trojan S. Corum	L	£115.95
FHML-547-140-W-CL	TROJAN SQUARE 1400 WHITE CLEAR EDGE LIT	Trojan S. Corum	L	£67.95
FHML-547-140-W-CL-AT	TROJAN SQUARE 1400 WHITE CLEAR EDGE LIT AT	Trojan S. Corum	L	£171.95
FHML-547-140-W-CL-CF	TROJAN SQUARE 1400 WHITE CLEAR EDGE LIT CF	Trojan S. Corum	L	£111.95
FHML-547-140-W-CL-CFEM	TROJAN SQUARE 1400 WHITE CLEAR EDGE LIT CFEM	Trojan S. Corum	L	£167.95
FHML-547-140-W-CL-DA	TROJAN SQUARE 1400 WHITE CLEAR DALI EDGE LIT	Trojan S. Corum	L	£131.95
FHML-547-140-W-CL-DAEM	TROJAN SQUARE 1400 WHITE CLEAR DALI EDGE LIT EM	Trojan S. Corum	L	£199.95
FHML-547-140-W-CL-DIM	TROJAN SQUARE 1400 WHITE CLEAR DIM EDGE LIT	Trojan S. Corum	L	£135.95
FHML-547-140-W-CL-EM	TROJAN SQUARE 1400 WHITE CLEAR EDGE LIT EM	Trojan S. Corum	L	£115.95

TROJAN SQUARE 2D

FHE54716-B-CL	TROJAN SQUARE 2D 16W BLACK CLEAR HF	Trojan S. 2D	A	£55.85
FHE54716-B-CL-EM	TROJAN SQUARE 2D 16W BLACK CLEAR EM	Trojan S. 2D	A	£143.45
FHE54716-B-OP	TROJAN SQUARE 2D 16W BLACK OPAL HF	Trojan S. 2D	A	£55.85
FHE54716-B-OP-EM	TROJAN SQUARE 2D 16W BLACK OPAL EM	Trojan S. 2D	A	£143.45
FHE54716-W-CL	TROJAN SQUARE 2D 16W WHITE CLEAR HF	Trojan S. 2D	A	£55.85
FHE54716-W-CL-EM	TROJAN SQUARE 2D 16W WHITE CLEAR EM	Trojan S. 2D	A	£143.45
FHE54716-W-OP	TROJAN SQUARE 2D 16W WHITE OPAL HF	Trojan S. 2D	A	£55.85
FHE54716-W-OP-EM	TROJAN SQUARE 2D 16W WHITE OPAL EM	Trojan S. 2D	A	£143.45
FHE54728-B-CL	TROJAN SQUARE 2D 28W BLACK CLEAR HF	Trojan S. 2D	A	£65.70
FHE54728-B-CL-EM	TROJAN SQUARE 2D 28W BLACK CLEAR EM	Trojan S. 2D	A	£157.68
FHE54728-B-OP	TROJAN SQUARE 2D 28W BLACK OPAL HF	Trojan S. 2D	A	£65.70
FHE54728-B-OP-EM	TROJAN SQUARE 2D 28W BLACK OPAL EM	Trojan S. 2D	A	£157.68
FHE54728-W-CL	TROJAN SQUARE 2D 28W WHITE CLEAR HF	Trojan S. 2D	A	£65.70
FHE54728-W-CL-EM	TROJAN SQUARE 2D 28W WHITE CLEAR EM	Trojan S. 2D	A	£157.68
FHE54728-W-OP	TROJAN SQUARE 2D 28W WHITE OPAL HF	Trojan S. 2D	A	£65.70
FHE54728-W-OP-EM	TROJAN SQUARE 2D 28W WHITE OPAL EM	Trojan S. 2D	A	£157.68
FHE54738-B-CL	TROJAN SQUARE 2D 38W BLACK CLEAR HF	Trojan S. 2D	A	£88.15
FHE54738-B-OP	TROJAN SQUARE 2D 38W BLACK OPAL HF	Trojan S. 2D	A	£88.15
FHE54738-W-CL	TROJAN SQUARE 2D 38W WHITE CLEAR HF	Trojan S. 2D	A	£88.15
FHE54738-W-OP	TROJAN SQUARE 2D 38W WHITE OPAL HF	Trojan S. 2D	A	£88.15

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
REPLACEMENT GEARTRAYS & ACCESSORIES				
CORUM LIGHT MODULE				
FHML-140-LM	Corum 1400 LED MODULE	Corum Upgrades	L	£60.95
FHML-140-LM-EM	Corum 1400 EMERGENCY LED MODULE	Corum Upgrades	L	£120.95
FHML-80-LM	Corum 800 LED MODULE	Corum Upgrades	L	£53.95
FHML-80-LM-EM	Corum 800 EMERGENCY LED MODULE	Corum Upgrades	L	£113.95
GALAXY GEAR TRAY				
FHBL-090-GT	900 Lumen LED GEAR TRAY PACK	Galaxy Upgrades	L	£33.45
FHBL-090-EM-GT	900 Lumen LED GEAR TRAY PACK EM	Galaxy Upgrades	L	£92.45
FHBL-090-MS-GT	900 Lumen LED GEAR TRAY PACK MICROSENSOR	Galaxy Upgrades	L	£82.74
FHBL-160-GT	1600 Lumen LED GEAR TRAY PACK	Galaxy Upgrades	L	£37.37
FHBL-160-EM-GT	1600 Lumen LED GEAR TRAY PACK EM	Galaxy Upgrades	L	£96.37
FHBL-160-MS-GT	1600 Lumen LED MS GEAR TRAY PACK	Galaxy Upgrades	L	£84.37
FHBL999-090-GT	900 Lumen EMERGENCY MAINTAINED LED PACK	Galaxy Upgrades	L	£97.24
FHBL999-160-GT	1600 Lumen EMERGENCY MAINTAINED LED PACK	Galaxy Upgrades	L	£98.87
FHBL999-160-MS-GT	1600 Lumen EMERGENCY MAINTAINED MS LED PACK	Galaxy Upgrades	L	£128.87
2D UPGRADES				
FH16HF	16W HF GEAR TRAY PACK	2D Upgrades	A	£33.26
FH28HF	28W HF GEAR TRAY PACK	2D Upgrades	A	£29.50
FH999-16	16W EMERGENCY MAINTAINED PACK	2D Upgrades	A	£139.95
FH999-28	28W EMERGENCY MAINTAINED PACK	2D Upgrades	A	£137.38
ACCESSORIES				
FHC003	SECURITY SCREW FOR POLYCARBONATE	Accessories	B	£2.33
FHC007	SECURITY SCREW FOR METAL (ALLEYGAT)	Accessories	B	£2.33
FHC008	SCREWDRIVER FOR TAMPERPROOF SCREW FHC003	Accessories	B	£19.52
FHC009	SCREWDRIVER FOR TAMPERPROOF SCREW FHC007	Accessories	B	£22.91
SPARES				
FHS041	MICROMAX SQUARE OPAL DIFFUSER ASSEMBLY	Spares	B	£16.65
FHS062	ICEBREAKER LARGE ROUND OPAL DIFFUSER ASSEMBLY	Spares	B	£13.11
FHS069	SMALL CLIP-ON OPAL DIFFUSER ASSEMBLY	Spares	B	£6.98
FHS071	COLUMBUS MINOR ROUND CLEAR DIFFUSER ASSEMBLY	Spares	B	£7.17
FHS072	COLUMBUS MINOR ROUND OPAL DIFFUSER ASSEMBLY	Spares	B	£7.17
FHS116	MOONLIGHT OPAL DIFFUSER ASSEMBLY	Spares	B	£26.24
FHS252	TROJAN BLACK ROUND BASE ASSEMBLY	Spares	B	£20.28
FHS253	TROJAN WHITE ROUND BASE ASSEMBLY	Spares	B	£20.28
FHS254	TROJAN SQUARE CLEAR DIFFUSER ASSEMBLY	Spares	B	£15.45

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
FHS255	TROJAN SQUARE OPAL DIFFUSER ASSEMBLY	Spares	B	£15.45
FHS256	TROJAN ROUND CLEAR DIFFUSER ASSEMBLY	Spares	B	£15.45
FHS257	TROJAN ROUND OPAL DIFFUSER ASSEMBLY	Spares	B	£15.45
FHS330-OP	GALILEO II 330 REPLACEMENT DIFFUSER	Spares	B	£15.43
FHS4130	S & E RANGE SURFACE MOUNT BOX ASSY	Spares	B	£39.95
FHS430-OP	MK II GALILEO 430 REPLACEMENT DIFFUSER	Spares	B	£16.65
FHS456	SPARES - PHOTOCCELL KIT LED	Spares	B	£15.10
FHS452	SPARES - PHOTOCCELL KIT 2D	Spares	A	£42.88
FHS709	38W REPLACEMENT GT	Spares	A	£66.23
FHS9009	SET OF ADHESIVE LEGENDS(8W EM SERIES)	Spares	A	£4.76

NEW STYLISH LED BULKHEADS

PRESIDENT LED BULKHEAD

FHBL147-083-20-W-OP	Round, IP20 4000K 830lm White/Opal	President Small	L	£19.99
FHBL147-083-44-W-OP	Round, IP44 4000K 830lm White/Opal	President Small	L	£22.67
FHBL147-110-20-W-OP	Round, IP20 4000K 1100lm White/Opal	President Medium	L	£24.67
FHBL147-110-44-W-OP	Round, IP44 4000K 1100lm White/Opal	President Medium	L	£27.35
FHBL147-110-44-W-OP-MS	Round, IP44 4000K 1100lm c/w MS White/Opal	President Medium	L	£52.55
FHBL147-140-20-W-OP	Round, IP20 4000K 1400lm White/Opal	President Large	L	£32.00
FHBL147-140-44-W-OP	Round, IP44 4000K 1400lm White/Opal	President Large	L	£35.00
FHBL147-140-44-W-OP-MS	Round, IP44 4000K 1400lm c/w MS White/Opal	President Large	L	£56.24

PACIFIC LED BULKHEAD

FHBL268-083-W-OP	Round, IP65 IK10 4000K 830lm White/Opal	Pacific	L	£39.00
FHBL268-083-W-OP-MS	Round, IP65 IK10 4000K 830lm c/w MS White/Opal	Pacific	L	£59.00

ATLANTIC LED BULKHEAD

FHBL368-083-S-OP	Oval, IP65 IK10 4000K 830lm White/Opal	Atlantic	L	£39.00
FHBL368-083-W-OP	Oval, IP65 IK10 4000K 830lm White/Opal	Atlantic	L	£39.00
FHBL368-083-S-OP-MS	Oval, IP65 IK10 4000K 830lm c/w MS White/Opal	Atlantic	L	£59.00
FHBL368-083-W-OP-MS	Oval, IP65 IK10 4000K 830lm c/w MS White/Opal	Atlantic	L	£59.00

FERN-HOWARD BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Discount Category	Net Trade Price
EMERGENCY LIGHTING				
EXODUS LED				
FHBL559-W-CL-EM	LED EMERGENCY MAINTAINED	Exodus LED	A	£51.26
FHBL559-W-CL-EM -10	TEN WAY PACK LED EMERGENCY EM	Exodus LED	A	£478.60
ONE SPOT				
FHE5701	LED EMERGENCY ONESPOT DOWN LIGHT	One Spot LED	A	£73.51
FHE5701W	LED EMERGENCY ONESPOT DOWN LIGHT WHITE	One Spot LED	A	£73.51
FHE5703W	LED EMERGENCY ONESPOT LIGHT 3 W WHITE	One Spot LED	A	£75.51
RECESSED CEILING LUMINAIRES				
CUTLASS LED RECESSED CEILING PANEL				
FHML600-260	3,000lm 31.5W IP50 5000K WHITE/OPAL	Cutlass	L	£63.11
FHML600-260-CF-MS	3,000lm 31.5W IP50 5000K c/w CF MS WHITE/OPAL	Cutlass	L	£122.11
FHML600-260-DA	3,000lm 31.5W IP50 5000K c/w DALI WHITE/OPAL	Cutlass	L	£88.32
FHML600-260-DA-EM	3,000lm 31.5W IP50 5000K c/w EM DALI WHITE/OPAL	Cutlass	L	£147.49
FHML600-260-DIM	3,000lm 31.5W IP50 5000K c/w DIMWHITE/OPAL	Cutlass	L	£86.78
FHML600-260-EM	3,000lm 31.5W IP50 5000K c/w EMWHITE/OPAL	Cutlass	L	£122.28
FHML600-260-EM-CF-MS	3,000lm 31.5W IP50 5000K c/w EM CF MS WHITE/OPALI	Cutlass	L	£181.28
FHML600-260-EM-DIM	3,000lm 31.5W IP50 5000K c/w DIM WHITE/OPAL	Cutlass	L	£145.95
FHML600-330	4,000lm 42W IP50 5000K WHITE/OPAL	Cutlass	L	£63.11
FHML600-330-DA-EM	4,000lm 42W IP50 5000K c/w EM DALI WHITE/OPAL	Cutlass	L	£147.49
FHML600-330-EM	4,000lm 42W IP50 5000K c/w EM WHITE/OPAL	Cutlass	L	£122.28
FHML600-330-EM-DIM	4,000lm 42W IP50 5000K c/w EM DIM WHITE/OPAL	Cutlass	L	£145.95
SABRE300 LED RECESSED CEILING LUMINAIRE w. integral driver				
FHML300-250	3,000lm 35W IP50 4000K WHIE/PRISMATIC	Sabre300	L	£63.11
FHML300-250-CF-MS	3,000lm 35W IP50 4000K c/w CF MS WHIE/PRISMATIC	Sabre300	L	£122.11
FHML300-250-CF-MS-EM	3,000lm 35W IP50 4000K c/w CF MS EM WHIE/PRISMATIC	Sabre300	L	£181.28
FHML300-250-DA	3,000lm 35W IP50 4000K c/w DA WHIE/PRISMATIC	Sabre300	L	£88.32
FHML300-250-DIM	3,000lm 35W IP50 4000K c/w DIM WHIE/PRISMATIC	Sabre300	L	£86.78
FHML300-250-DIM-EM	3,000lm 35W IP50 4000K c/w DIM EM WHIE/PRISMATIC	Sabre300	L	£145.95
FHML300-250-DIM-MS	3,000lm 35W IP50 4000K c/w DIM MS WHIE/PRISMATIC	Sabre300	L	£98.88
FHML300-250-EM	3,000lm 35W IP50 4000K c/w EM WHIE/PRISMATIC	Sabre300	L	£122.28
FHML300-250-EM-MS	3,000lm 35W IP50 4000K c/w EM MS WHIE/PRISMATIC	Sabre300	L	£134.88
FHML300-250-MS	3,000lm 35W IP50 4000K c/w MS WHIE/PRISMATIC	Sabre300	L	£74.28



EdgeLED™ NET TRADE PRICE LIST 2017

Issue 2 | March 2017

EdgeLED™ E1	Page 48
EdgeLED™ E7	Page 48
EdgeLED™ S1	Page 48
EdgeLED™ S7	Page 48

EDGELED™ BRAND NET TRADE PRICES 2017

Issue 1 | December 2016

Part Number	Description	Range	Brand	Discount Category	Net Trade Price
EdgeLED™ E1					
EDGE-E1-330	EDGELED E1 3300 LUMEN 4000K	EdgeLED - E1	EdgeLED	S	£108.44
EDGE-E1-330-DALI	EDGELED E1 3300 LUMEN DALI	EdgeLED - E1	EdgeLED	S	£119.14
EDGE-E1-330-DIM	EDGELED E1 3300 LUMEN 1-10V DIM	EdgeLED - E1	EdgeLED	S	£115.63
EDGE-E1-330-EM	EDGELED E1 3300 LUMEN EMERGENCY	EdgeLED - E1	EdgeLED	S	£129.66
EDGE-E1-330-EM-DALI	EDGELED E1 3300 LUMEN EMERGENCY DALI	EdgeLED - E1	EdgeLED	S	£140.37
EDGE-E1-330-EM-DIM	EDGELED E1 3300 LUMEN EMERGENCY DIM1-10V	EdgeLED - E1	EdgeLED	S	£136.96
EdgeLED™ E7					
EDGE-E7-260	EDGELED E7 2600 LUMEN 4000K	EdgeLED - E7	EdgeLED	S	£94.88
EDGE-E7-260-DALI	EDGELED E7 2600 LUMEN DALI	EdgeLED - E7	EdgeLED	S	£105.59
EDGE-E7-260-DIM	EDGELED E7 2600 LUMEN 1-10V DIM	EdgeLED - E7	EdgeLED	S	£102.08
EDGE-E7-260-EM	EDGELED E7 2600 LUMEN EMERGENCY	EdgeLED - E7	EdgeLED	S	£116.11
EDGE-E7-260-EM-DALI	EDGELED E7 2600 LUMEN EMERGENCY DALI	EdgeLED - E7	EdgeLED	S	£126.81
EDGE-E7-260-EM-DIM	EDGELED E7 2600 LUMEN EMERGENCY DIM1-10V	EdgeLED - E7	EdgeLED	S	£123.30
EdgeLED™ S1					
EDGE-S1-330	S1 3300lm CEILING PANEL 3300 LUMEN 4000K	EdgeLED - S1	EdgeLED	S	£108.44
EDGE-S1-330-DALI	S1 3300lm CEILING PANEL DALI 3300 LUMEN 4000K	EdgeLED - S1	EdgeLED	S	£119.14
EDGE-S1-330-DIM	S1 3300lm CEILING PANEL DIM 3300 LUMEN 4000K	EdgeLED - S1	EdgeLED	S	£115.63
EDGE-S1-330-EM	S1 3300lm CEILING PANEL EM 3300 LUMEN 4000K	EdgeLED - S1	EdgeLED	S	£129.66
EDGE-S1-330-EM-DALI	S1 3300lm CEILING PANEL EM DALI 3300 LUMEN 4000K	EdgeLED - S1	EdgeLED	S	£140.37
EDGE-S1-330-EM-DIM	S1 3300lm CEILING PANEL EM DIM 3300 LUMEN 4000K	EdgeLED - S1	EdgeLED	S	£136.96
EdgeLED™ S7					
EDGE-S7-260	S7 2600lm CEILING PANEL 2600 LUMEN 4000K	EdgeLED - S7	EdgeLED	S	£94.88
EDGE-S7-260-DALI	S7 2600lm CEILING PANEL DALI 2600 LUMEN 4000K	EdgeLED - S7	EdgeLED	S	£105.59
EDGE-S7-260-DIM	S7 2600lm CEILING PANEL DIM 2600 LUMEN 4000K	EdgeLED - S7	EdgeLED	S	£102.08
EDGE-S7-260-EM	S7 2600lm CEILING PANEL EMERGENCY 2600 LUMEN 4000K	EdgeLED - S7	EdgeLED	S	£116.11
EDGE-S7-260-EM-DALI	S7 2600lm CEILING PANEL EM DALI 2600 LUMEN 4000K	EdgeLED - S7	EdgeLED	S	£126.81
EDGE-S7-260-EM-DIM	S7 2600lm CEILING PANEL EM DIM 2600 LUMEN 4000K	EdgeLED - S7	EdgeLED	S	£123.30